



FAIR OAKS CEMETERY DISTRICT

District Manager
Guillermo Barron
Office Manager
Mysti Lingenfelter
District Foreman
Gonzalo Vega

7780 Olive Street Fair Oaks, CA 95628

Phone (916) 966-1613 Fax (916) 966-8921

www.fairoakscemetery.com

ESTABLISHED 1902

BOARD OF TRUSTEES
Pete Schroeder-Chairman
Carolyn Flood-Vice Chairman
Albert D. Neufeld – Treasurer
John Oldham – Board Member
Evan Currie – Board Member

**"It is our mission to partner with our community to
preserve our past & memorialize our future."**

NOTICE

OF REGULAR MEETING OF THE BOARD OF TRUSTEES OF FAIR OAKS CEMETERY DISTRICT

Wednesday, October 14, 2026, at 9:15 am

District Office

7780 Olive St.

Fair Oaks, CA 95628

Finance Committee meets at 8:45am

Investment Committee meets prior to Board Meeting.

This agenda has been prepared and posted at least 72 hours prior to the regular meeting of the Board of Trustees in accordance with the Ralph M. Brown Act. The public may be heard on an item before or during the consideration of any agenda item to be considered by the Board, subject to reasonable time limitations for each speaker. Members of the Public may address matters under the jurisdiction of the Board of Trustees, and not on the posted agenda, provided that no action shall be taken on any item not appearing on the agenda. The Board cannot take action on any unscheduled items unless it is declared by a vote of at least two-thirds (2/3) of the Board that there is an urgent need to take immediate action, and the need for action came to the attention of the district after the agenda was posted. Agenda items are numbered for identification purposes only and will not necessarily be considered in the indicated order. Details and supporting materials concerning agenda items are available for public reference during normal working hours at the District Office.

1. Call to Order-9:15 a.m.
2. Pledge of Allegiance
3. Roll Call of Board
4. Public Comment on & Opportunity to Discuss Matter within
District Jurisdiction

The Board of Trustees of the Fair Oaks Cemetery District appreciates and encourages public interest and welcomes questions and opinions at its meetings. Members of the public desiring to address the Board are requested to first be recognized by the presiding officer and identify themselves for the record. The presiding officer may, in the interest of time and good order, limit the length and number of public comments and presentations.

5. Information Items:

A. District Foreman's Monthly Report

- i. Safety Report
- ii. Any unusual activities

B. DM's Monthly Reports:

- i. Sales
- ii. Interments
- iii. Attendance
- iv. Website Contacts
- v. Major Purchases or other Extraordinary Expenditure
- vi. Incidents
- vii. Correspondence
 1. GSRMA Risk Assessment Report
- viii. Upcoming events, conferences, and training
 1. Senior Safety Fair Report

C. Committee Reports:

- i. Finance Committee
- ii. Investment Committee

Fair Oaks Cemetery District Agenda for Board of Trustees Meeting October 14, 2026

iii. Other Committee Reports

1. Update on Land Issues/Acquisition.

Update on progress with Land acquisition.

2. Update on Tax Issues.

6. Unfinished Business - Board Discussion & Possible Action Items

A. MSR Updates

Update on progress with MSR for LAFCo.

B. PreNeed Update

Update on PreNeed Clean-up.

C. Light Up the Cemetery

Update on Light Up Cemetery Event

D. Celebration of 100 years as a Special District

Update on Celebration Plans

7. New Business - Board Discussion & Possible Action Items

A. Consent Calendar

i. Approval of Board Minutes of September 9, 2026.

ii. Approval of Claims

B. Adoption of Decorations Policy & Flag Program

Review & modify client's rules & regulations.

C. Discussion for Employee Handbook

Any suggested changes for employee handbooks?

D. Investment Program Meeting - Sandra Wheeler

Sandra Wheeler from STIFEL to Zoom into the meeting.

8. Trustees Discussions, Questions, & Comments

9. Adjournment

This Agenda posted this 9th Day of October 2026


Guillermo Barron, District Manager

A complete agenda packet, including staff reports and supporting documents, is available for public inspection at the District Office during normal business hours.

In compliance with Americans with Disabilities Act the Fair Oaks Cemetery District will make available to members of the public any special assistance necessary to attend and participate in this meeting. In addition, if requested this agenda will be made available in appropriate alternative formats. All such requests should be made at least 72 hours prior to the meeting to the District Manager at 916-966-1613 or at the district's office as listed at the top of the agenda.

FAIR OAKS CEMETERY DISTRICT						
Sales by Client Detail						
September 2026						
	Transaction date	Num	Product/Service full name	Quantity	Sales price	Amount
1117921 BOGER, Leanne & LEON						
	09/10/2026	665557606	Opening & Closing:Casket O&C - AtNeed			1,700.00
Total for 1117921 BOGER, Leanne & LEON				\$0.00		\$1,700.00
1118511 BENHAM, Diane & Robert L.						
	09/08/2026	665557605	Opening & Closing:Cremation O&C - AtNeed			800.00
	09/08/2026	665557605	Vaults:Urn Vault - AtNeed			500.00
Total for 1118511 BENHAM, Diane & Robert L.				\$0.00		\$1,300.00
1144045 Carver, Jack T.						
	09/17/2026	665557614	Opening & Closing:Cremation O&C - AtNeed			875.00
	09/17/2026	665557614	Vaults:Urn Vault - AtNeed			652.00
	09/17/2026	665557614	PreNeed:Cremation O&C - PreNeed			875.00
	09/17/2026	665557614	PreNeed:Urn Vault - PreNeed			625.00
	09/17/2026	665557614	Misc.:Add Urn in Urn Vault			500.00
	09/17/2026	665557614	Misc.:Add Urn in Urn Vault			500.00
Total for 1144045 Carver, Jack T.				\$0.00		\$4,027.00
1147111 Stofan, Helen						
	09/22/2026	665557615	PreNeed:Cremation O&C - PreNeed			875.00
	09/22/2026	665557615	PreNeed:Urn Vault - PreNeed			625.00
Total for 1147111 Stofan, Helen				\$0.00		\$1,500.00
1148821 Corbin, Living Trust						
	09/03/2026	665557600	Donation - MMD:Donation			300.00

	09/03/2026	665557600	Donation - MMD:Donation			300.00
Total for 1148821 Corbin, Living Trust				\$0.00		\$600.00
1149022 Berci, Marin						
	09/08/2026	665557604	Saturday Services:Saturday Service Fee			1,500.00
Total for 1149022 Berci, Marin				\$0.00		\$1,500.00
1161095 Lee, Natalie						
	09/16/2026	665557613	Endowment Fund:Endowment			600.00
	09/16/2026	665557613	Plot Fees Collected:Plot Fees			4,000.00
	09/16/2026	665557613	Opening & Closing:Cremation O&C - AtNeed			700.00
	09/16/2026	665557613	Vaults:Urn Vault - AtNeed			500.00
	09/16/2026	665557613	Misc.:Interment Rights			\$0.00
	09/16/2026	665557613	Misc.:Add Urn in Urn Vault			400.00
	09/16/2026	665557613	Misc.:Add Urn in Urn Vault			400.00
	09/16/2026	665557613	Opening & Closing:Cremation O&C - AtNeed			700.00
	09/16/2026	665557613	Vaults:Urn Vault - AtNeed			500.00
Total for 1161095 Lee, Natalie				\$0.00		\$7,800.00
1161296 Juarez, Vanessa						
	09/04/2026	665557603	Opening & Closing:Casket O&C - AtNeed			1,800.00
	09/04/2026	665557603	Vaults:Standard Vault - AtNeed			1,500.00
	09/04/2026	665557603	Endowment Fund:Endowment			735.00
	09/04/2026	665557603	Plot Fees Collected:Plot Fees			4,700.00
	09/04/2026	665557603	Misc.:Interment Rights			\$0.00
Total for 1161296 Juarez, Vanessa				\$0.00		\$8,735.00

1161329 MacMurphy, George						
	09/15/2026	665557611	Endowment Fund:Endowment			447.00
	09/15/2026	665557611	Plot Fees Collected:Plot Fees			3,306.00
	09/15/2026	665557611	Opening & Closing:Niche O&C			382.00
	09/15/2026	665557611	Markers:Niche Scroll Plate			442.00
	09/15/2026	665557611	Markers:Niche Scroll Plate			442.00
	09/15/2026	665557611	Misc.:Interment Rights			\$0.00
Total for 1161329 MacMurphy, George				\$0.00		\$5,019.00
1161389 GUK & Hooke, Elena & Anatoly						
	09/25/2026	665557617	Endowment Fund:Endowment			700.00
	09/25/2026	665557617	Plot Fees Collected:Plot Fees			4,400.00
	09/25/2026	665557617	PreNeed:Casket O&C - PreNeed			1,700.00
	09/25/2026	665557617	PreNeed:Casket O&C - PreNeed			1,700.00
	09/25/2026	665557617	Vaults:DD Vault - AtNeed			2,300.00
	09/25/2026	665557617	Misc.:Interment Rights			\$0.00
Total for 1161389 GUK & Hooke, Elena & Anatoly				\$0.00		\$10,800.00
Sacramento County Supervisor Desmond						
	09/30/2026	665557588	Donation - MMD:Donation	1.00	1,000.00	1,000.00
Total for Sacramento County Supervisor Desmond				1.00		\$1,000.00
US Bank - Rebate						
	09/02/2026	7203515	Misc.:Reimburse/Rebate	1.00	459.69	459.69
Total for US Bank - Rebate				1.00		\$459.69
TOTAL				2.00		\$44,440.69

FAIR OAKS CEMETERY DISTRICT

Profit and Loss by Class

September 2026

	202A	208A	209A	Total
Income				
94100.0 Interest income	501.06			501.06
96910 Cemetery Services				
96910.0 PreNeed Collections			3,937.87	3,937.87
96910.1 Endowment Collections		2,482.00		2,482.00
96910.2 CSVC- Plot Fees	16,406.00			16,406.00
96910.4 CSVC- Vaults	5,952.00			5,952.00
96910.5 CSVC- Open & Close	6,957.00			6,957.00
96910.6 CSVC- Miscellaneous	2,259.69			2,259.69
96910.62 96910.62 Interment Rights	0.00			0.00
Total for 96910.6 CSVC- Miscellaneous	2,259.69	\$0.00	\$0.00	\$2,259.69
96910.8 CSVC- markers	884.00			884.00
96910.9 CSVC- Saturday Services	1,500.00			1,500.00
Total for 96910 Cemetery Services	33,958.69	2,482.00	3,937.87	\$40,378.56
96911.0 Plot Refund	-70.00			-70.00
97300.0 Donations	1,600.00			1,600.00
Total for Income	35,989.75	2,482.00	3,937.87	\$42,409.62
Gross Profit	35,989.75	2,482.00	3,937.87	\$42,409.62
Expenses				
11100.0 Salary	18,038.40			18,038.40
11240.0 Board	500.00			500.00
11320.0 Overtime	466.56			466.56
12100.0 Retire	4,682.04			4,682.04
12200.0 OASDHI	1,453.88			1,453.88
12300.0 Group Ins	4,679.18			4,679.18
20290.0 Business Exp	451.09			451.09
20380.0 Employee Recognition	56.51			56.51
20760.0 Office Sup	74.38			74.38
21910.0 Electricity	787.49			787.49
21930.0 Refuse Collect	409.00			409.00
21970.0 Telephone	601.22			601.22
21980.0 Water	3,013.52			3,013.52
22050.0 Auto Maint SVC	3,905.17			3,905.17
22060.0 Auto Maint SUP	46.31			46.31
22260.0 Expend Tools	169.27			169.27
22360.0 Fuel- Lube	414.21			414.21
25310.0 Legal Services	1,552.98			1,552.98

25910.0 Other Prof SVC	652.93			652.93
28520.0 Recreation / Event Supplies	629.74			629.74
28980.0 Other Oper SUP	799.80			799.80
28990.1 Temp Workers	21,183.90			21,183.90
28990.2 Gates	550.00			550.00
80400.0 Commodities	6,400.00			6,400.00
80400.1 Scroll Plates	627.00			627.00
Total for Expenses	72,144.58	\$0.00	\$0.00	\$72,144.58
Net Operating Income	-36,154.83	2,482.00	3,937.87	-\$29,734.96
Net Income	-36,154.83	2,482.00	3,937.87	-\$29,734.96
Accrual Basis Tuesday, October 06, 2026 08:03 AM GMT-07:00				

BURIALS													
FY 2026/2027	JUL	AUG	SEP	OCT	NOV	DEC	JAN	FEB	MAR	APR	MAY	JUN	TOTAL
STANDARD	1	2	3										6
DELUXE	0	0	0										0
TITAN	0	0	0										0
DOUBLE	1		1										2
Pre-VAULTED	3	3	2										8
OTHER	1	2	3										6
BABY	0	0	0										0
ASHES-PLOT	1	5	5										11
ASHES-NICHE	2	0	2										4
26-27 TOTAL	9	12	16	0	0	0	0	0	0	0	0	0	37
25-26 TOTAL	16	20	15	13	10	12	11	10	13	15	11	14	160
24-25 TOTAL	13	16	18	12	20	13	18	20	16	16	16	24	202
VAULT SALES													
FY 2026/2027	JUL	AUG	SEP	OCT	NOV	DEC	JAN	FEB	MAR	APR	MAY	JUN	TOTAL
STANDARD	6	4	1										11
DELUXE	0	0	0										0
TITAN	0	0	0										0
DOUBLE	1	0	1										2
PB DOUBLE	2	0	0										2
PB SINGLE	2	0	0										2
OTHER	1	0	0										1
URN	3	9	6										18
NICHE	3	0	1										4
26-27 TOTAL	18	13	9	0	0	0	0	0	0	0	0	0	40
25-26 TOTAL	16	9	10	17	16	3	9	8	11	7	9	11	126
24-25 TOTAL	5	16	19	7	8	2	11	12	11	4	10	8	113
VAULT INVENTORY FY 2026/2027													
		BAL		RCVD		USED		BAL					
STANDARD		7				3		4					
DELUXE		3						3					
TITAN		2						2					
DOUBLE		6				1		5					
OTHER		4						4					
URN		34				5		29					
NICHE		7				2		5					
INVENTORY			START		RTNS		SOLD		PYMTS		ON HOLD		BALANCE
FULL PLOT			36						3				33
CREMATION PLOT			204						2				202
CUBBIES			44				1		1				42
SINGLE NICHE			171						1				170
MEDIUM NICHE			62						1				61
OAK KNOLL			52						5				47
OK MED NICHE			386				1		2				383
ACORN			26				1		2				23
FAMILY GARDEN			58						2				56
FOUNTAINS			292				1		2				289
FT TRIPLES			0						0				0
PLOTS SOLD													
FY 2026/2027	JUL	AUG	SEP	OCT	NOV	DEC	JAN	FEB	MAR	APR	MAY	JUN	TOTAL
TAX RES	9	2	3										14
NON TAX RES	7	2	1										10
OUT OF DIST	4	0	0										4
26-27 TOTAL	20	4	4	0	0	0	0	0	0	0	0	0	28
25-26 TOTAL	7	4	5	11	11	2	4	5	5	6	4	7	71
24-25 TOTAL	6	10	11	4	8	2	8	5	6	5	3	3	71



Guillermo Barron
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Established 1902

FY 2027 ATTENDANCE

September 2026

VACATION	BALANCE FORWARD	MONTHLY ACCRUAL	TAKEN		YEAR TO DATE BALANCE
GUILLERMO	238.05	16.67	-80.00	\$6,468.13	174.72
GONZALO	240.00	13.33		\$6,480.00	240.00
MYSTI	35.42	10.00		\$1,090.08	45.42
				\$14,038.21	

SICK	BALANCE FORWARD	MONTHLY ACCRUAL	TAKEN		YEAR TO DATE BALANCE
GUILLERMO	173.50	8.00		\$6,719.13	181.50
GONZALO	289.00	8.00		\$8,019.00	297.00
MYSTI	103.00	8.00		\$2,664.00	111.00
				\$17,402.13	

DENTAL / VISION	BEGINNING BALANCE	USED		YEAR TO DATE BALANCE
GUILLERMO	\$ 2,000.00	\$ -		\$ 2,000.00
GONZALO	\$ 2,000.00	\$ -		\$ 2,000.00
MYSTI	\$ 2,000.00	\$ -		\$ 2,000.00

From: Google Business Profile <businessprofile-noreply@google.com>
Sent: Wednesday, September 23, 2026 10:25 PM
To: info.focd@gmail.com
Subject: Fair Oaks Cemetery District, your performance report for August 2026

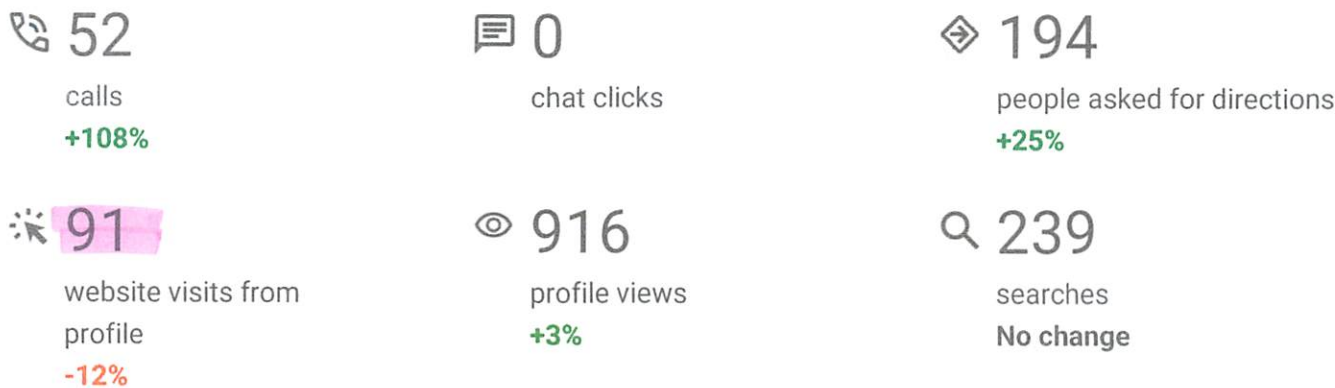


Your business performance for August 2026: 337 interactions

See how Fair Oaks Cemetery District at 7780 Olive Street, Fair Oaks, California 95628 performed in August 2026 compared to the previous month.

[See full report](#)

Your performance at a glance



**An interaction is when a customer calls, makes a booking, is sent to your website, or requests directions from your Business Profile.*

Top search terms

From: Fair Oaks Chamber of Commerce <GroupMessaging@chamberorganizer.com>
Sent: Friday, October 2, 2026 8:07 AM
To: Guillermo Barron; gbarron.focd@gmail.com
Subject: 9/2026 - Monthly Statistics Information Report for Members

Dear Guillermo,

The Fair Oaks Chamber of Commerce is pleased to provide last months business intelligence report from our online promotion of Fair Oaks Cemetery.

The Chamber had a total of 340914 member exposures last month through the membership directory and you had a total of 1720 of those exposures. In addition, you had 15 direct views of your Traffic Catcher Website System and a total of 0 views of your Google Map.

If you have very few views or none at all for any of these categories you may still need to optimize your online advertising system. The views above do not include views and search engine requests from the Community on Display Catalog Advertising System. For these results go to:
<http://admin.docu.team>

If you would like to login, please use the following link. If you cannot remember your user name and password please enter your email address in the lost password box and it will be emailed to you:
http://chamberorganizer.com/members/mlogin.php?org_id=FAIR

If you have any questions please use the following link for contact information:
http://chamberorganizer.com/members/contactus_page.php?org_id=FAIR

Most organizations offer full optimization services. Take a tour by clicking here:
<http://membertour.ectownusa.com>

MEMBER LOSS BENCHMARK

Where You Stand

Fair Oaks Cemetery District · Cemetery District · FY2021-22 – FY2025-26 · Workers' Compensation (WC), General Liability (GL) & Property

Over the last five complete fiscal years your district recorded **just 1 claim across all three lines**, carrying 0.02% of the pool's incurred loss. You report far fewer claims than the average GSRMA cemetery district, and the one loss you did carry — wind damage to district property — cost a small fraction of what the average peer claim costs.

YOUR CLAIMS

1

5 fiscal years, all lines

SHARE OF PEER INCURRED

0.15%

even share of 135 would be 0.74%

SHARE OF POOL INCURRED

0.02%

even share of 341 would be 0.29%

Your Loss Experience vs. Peers & the Pool

CLAIM FREQUENCY — CLAIMS PER DISTRICT, 5 YEARS



CLAIM COST — SHARE OF POOL INCURRED PER DISTRICT

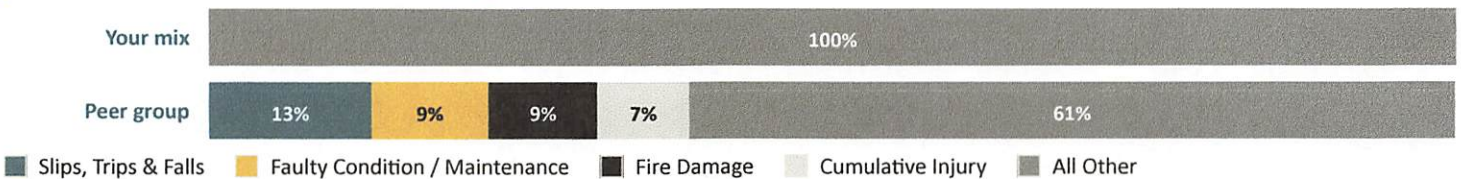


You recorded **1 claim over five years**, against a peer average of 1.9 claims per cemetery district and a pool average of 4.7 per member. That claim carries just **0.02% of the pool's incurred loss**, compared with 0.13% for the average peer district and 0.29% pool-wide.

A fair read on size

You are the **18th largest of 135 GSRMA cemetery districts by property insured value** — about 4.0× the peer median — and 31st by annual contribution, roughly 2.8× the peer median; pool-wide you rank 81st of 341 members by insured value, with 259 members smaller than you. Because most cemetery districts carry less property value than you do, this is **not simply a small-member effect** — a single claim in five years reflects genuinely light loss experience, not limited exposure to protect.

What You and Your Peers Are Paying For



Your peer group's costliest categories are **slips, trips & falls at 13%** and faulty condition or maintenance claims at 9% — largely injury and premises-condition losses. Your own claim record is a single wind-damage loss to district property, which falls entirely **outside your peer group's top four loss drivers**.

We recognize that each agency brings unique operational insight. Your Risk Control Advisor is available to consult further on any figure on this page.

Risk Control · Golden State Risk Management Authority · gsrma.org

Window: five complete fiscal years, July 1, 2021 – June 30, 2026; the in-progress FY2026-27 is excluded so every agency is measured over the same span. Peer group: all GSRMA cemetery districts under the roster's official industry classification, compared here as the 134 districts other than your own. Averages divide by full roster counts (134 peers; 341 pool members), including members with no claims on record. Loss magnitude is expressed as a share of total incurred rather than in dollars. Aggregate figures only — no individual claim, claimant, or employee is identified.



EXCLUSIVE PURCHASING AGREEMENT

THIS EXCLUSIVE PURCHASING AGREEMENT ("Agreement") is entered into on **September 16, 2026** ("**Effective Date**") by and between Colliers International CA, Inc. ("**Colliers**") and Fair Oaks Cemetery District, a California Public Cemetery District as buyer (including any designee, nominee assignee, related entity or successor, the "**Buyer**").

1. **Appointment.** Commencing on the Effective Date and continuing through **March 31, 2027**, thereafter the Term shall continue on a month-to-month basis for an additional twelve months unless and until either party hereto shall serve written notice of termination to the other party, in which event this Agreement shall terminate thirty (30) days after the service of such notice ("**Term**"), Buyer hereby appoints Colliers as sole and exclusive agent granted with the sole and exclusive right to represent Buyer in connection with the acquisition of real property: To Be Determined ("**Property**"). **Notwithstanding the foregoing, if Buyer is NOT a corporation, limited liability company, or partnership the Term shall be limited to three months from the Effective Date.**
2. **Negotiations and Cooperation.** All inquiries and offers which Buyer receives shall be referred to Colliers and all negotiations shall be conducted solely by Colliers or under its direction. Buyer shall cooperate fully with Colliers.
3. **Extension.** If during the Term or Pending Period (defined below) of this Agreement, an escrow is opened or negotiations involving the purchase or other acquisition Property have commenced or are continuing, then the Term or Pending Period of this Agreement, as applicable, shall be extended through the termination of such negotiations or closing of such transaction.
4. ~~**Commissions.** Buyer hereby agrees to pay a commission or commissions to Colliers equal to _____ percent (_____ %) of the gross purchase price of the Property or debt or other gross aggregate consideration (including without limitation any existing mortgage that is assumed) pursuant to the payment provisions set forth in Section 5 of this Agreement. Buyer shall pay a commission to Colliers upon the occurrence of the following events:~~
 - a. ~~During the Term, Buyer enters into an agreement to purchase Property or any part thereof.~~
 - b. ~~If, within one hundred eighty (180) days after expiration of the Term (the "**Pending Period**"), Buyer enters into an agreement to purchase or negotiations commence and lead to execution of a purchase and sale or other acquisition agreement in connection with any Property provided to Buyer or offers sent or received in connection with any Property during the term of this Agreement.~~
5. **Payment of Commissions.** Any commission due pursuant to Section 4 shall be earned, due and payable upon the earlier of of the transfer of title, the closing of a sale or exchange of Property or any interest therein. **Colliers will request that the Seller pays Colliers' Commission. The Buyer is not responsible for paying any Collier's commission.**
6. **Agency/Dual Agency** Buyer authorizes Colliers to appoint **David Herrera and Trevor Jackson** to act as Buyer's purchasing agent(s) ("**Purchasing Agent(s)**"). It is understood and agreed that this Agreement creates an agency relationship with Purchasing Agent(s) and Colliers only, not with any other salespersons of Colliers; provided, Buyer authorizes Colliers to appoint other salespersons affiliated with Colliers as subagents to act on Buyer's behalf as and when needed, at Colliers' discretion. Any broker or salesperson other than Purchasing Agent(s) will not be representing Buyer. Accordingly, for purposes of this Agreement, "Colliers" means Purchasing Agent(s), including any subagents, and Designated Broker or Branch Manager, unless expressly stated otherwise.

Buyer agrees that if the Property is purchased from a seller represented by one of Collier's brokers or salespersons, then Buyer consents to Colliers acting as a dual agent. Buyer understands and agrees that Colliers may represent different parties to the same transaction involving the Buyer. Buyer hereby consents to such representation and agrees that it shall not be considered action by Colliers that is adverse or detrimental to the interests of Buyer, nor shall it be considered a conflict of interest on the part of Colliers. Colliers shall be entitled to the entire commission payable under this Agreement plus any additional compensation Colliers may have negotiated with the seller.

Buyer acknowledges receipt to the Disclosure Regarding Real Estate Agency Relationship.

7. **Indemnification.** Buyer shall defend, indemnify and hold harmless Colliers, its parent, subsidiaries, affiliates, shareholders, officers, managers, directors, employees and agents, from and against any and all claims, lawsuits, harm, costs, demands, settlements, judgments, losses, liabilities, damages and expenses, including, but not limited to, reasonable attorneys' fees, costs and related expenses (collectively, "**Liabilities**"), relating to, arising out of or in connection with (i) any purchase of Property pursuant to this Agreement, and (ii) Colliers' good faith performance of its obligations under this Agreement.

Colliers hereby indemnifies and agrees to defend and hold Buyer and its respective officers, directors, shareholders, partners, members, beneficiaries, trustees, managers, employees, and representatives harmless from and against any and all Liabilities brought by a third party to the extent caused by Colliers' gross negligence or willful misconduct in performing its obligations under this Agreement.

In the event of a claim or suit to which either of the foregoing indemnification, defense and hold harmless provisions apply, the indemnified party agrees to the following: (i) to give the indemnifying party prompt written notice of any such claim; (ii) to permit the indemnifying party to defend at its own expense any such claim with counsel of its own choosing, subject to the indemnified party's approval, which approval shall not be unreasonably withheld, conditioned or delayed; (iii) to cooperate with the reasonable requests of the indemnifying party in the defense of any such claim; and (iv) not to settle or compromise any such claim or suit without the indemnifying party's prior written consent, which consent shall not be unreasonably withheld, conditioned or delayed.

8. **Limitation of Liability.** Neither party shall be liable to the other for, and each party hereby waives any and all rights to claim against the other, any special, indirect, incidental, consequential, punitive or exemplary damages in connection with this Agreement, including, but not limited to, lost profits, even if the party has knowledge of the possibility of such damages; and in no event shall Colliers' liability to Buyer for any transaction exceed the fees paid to Colliers in connection with such transaction.
9. **Third Party Information Disclaimer.** Any provision of third party information or related materials to Buyer by Colliers is for general informational purposes only. In addition, any information furnished by Colliers is not intended to be tax, legal, investment, or transaction advice. Colliers makes no guarantees, representations or warranties of any kind, express or implied regarding the accuracy, authenticity, completeness, legality, or reliability of any third party information. Buyer and any other interested party should undertake their own inquiries as to the accuracy of the third party information, and acknowledges and agrees that Colliers shall not be liable for any errors, omission or inaccuracies of any third party information provided.
10. **Buyer's Warranty.** Buyer acknowledges that Colliers has not and will not make any representations or warranties regarding any Property, its condition, or the fitness of any Property for Buyer's purposes, or any accuracy regarding any information pertaining to the Property provided to Buyer. The person(s) executing this Agreement on behalf of Buyer warrant(s) that such person(s) have full authority to do so and in so doing to bind Buyer. Buyer confirms that following closing of the purchase of any

Property, the amount of the purchase price and any other terms of the sale of the Property shall not be deemed confidential information and Buyer authorizes disclosure of the same.

11. **Notice.** Any notices or other communications contemplated or required under this Agreement, in order to be valid, shall be in writing and shall be given via personal delivery or via a nationally recognized courier at the addresses set forth beneath the parties' signatures below.
12. **Severability.** The terms of this Agreement shall be deemed severable so that if any term should be found illegal or unenforceable, the remaining terms shall nevertheless continue in full force and effect.
13. **Attorneys' Fees.** In the event of dispute between the parties to enforce a right or rights provided by or arising out of this Agreement, the non-prevailing party shall pay to the prevailing party reasonable attorneys' fees and other costs and expenses of enforcement proceedings. The "prevailing party" shall be the party receiving a net affirmative award or judgment.
14. **Amendments.** No provision of this Agreement may be waived, modified, amended, discharged or terminated, except by an instrument signed by the party against whom the enforcement of such waiver, modification, amendment, discharge or termination is sought, and then only to the extent set forth in such instrument.
15. **Assignment.** This Agreement shall be binding upon and inure to the benefit of the parties hereto and their respective heirs, successors and/or permitted assigns; provided, however, that neither party may assign this Agreement without the prior written consent of the other party. Colliers may assign this Agreement to a related party in whole or in part without the consent of Buyer, but shall provide notice to Buyer of any such assignment.
16. **Negotiation and Construction.** This Agreement and each of the terms and provisions hereof have been negotiated between the parties, and the language in all parts of this Agreement shall, in all cases, be construed according to its fair meaning and not strictly for or against either party, and each party has sought and obtained independent legal advice from counsel of his or her own selection, and that having had such advice and with such knowledge, the parties clearly understand and assent to all the provisions hereof and each of them is signing this Agreement freely and voluntarily.
17. **Governing Law.** This Agreement is entered into and shall be governed and construed in accordance with the laws of the state in which the Property is located and all proceedings hereunder shall occur in Sacramento County, California. Each party hereby consents and irrevocably submits to the exclusive personal jurisdiction of the state or federal court of competent jurisdiction located in Sacramento County in the State of California, and waives any objection to the convenience of each such venue. THE PARTIES WAIVE ANY RIGHT TO TRIAL BY JURY IN ANY ACTION AT LAW OR IN EQUITY IN ANY OTHER PROCEEDING BASED ON OR PERTAINING TO THIS AGREEMENT.
18. **Counterparts.** This Agreement may be executed in one or more counterparts, all of which, taken together, shall constitute the entire Agreement.
19. **Entire Agreement.** This Agreement embodies and constitutes the entire understanding between the parties with respect to the transaction contemplated herein, and all prior agreements, understandings, representations and statements, verbal or written, are superseded by this Agreement.

[Signatures on the following page]

IN WITNESS WHEREOF, the parties hereto have reviewed and executed this Agreement and it is effective as of the Effective Date.

Buyer: Fair Oaks Cemetery District, a California
Public Cemetery District



Name: Guillermo Barron

Its: District Manager

Date:

Address: 7780 Olive St Fair oaks, CA 95628

Colliers: Colliers International CA, Inc.

Name: David Herrera

Lic No.: 01484908

Its: Executive Vice President

Date:

Address: 301 University Avenue, Suite 100
Sacramento, CA 95825

Name: Trevor Jackson

Lic No.: 02093554

Its: Senior Associate

Date:

Address: 301 University Avenue, Suite 100
Sacramento, CA 95825

Mysti Lingenfelter

From: Herrera, David <David.Herrera@colliers.com>
Sent: Monday, October 5, 2026 3:51 PM
To: Mysti Lingenfelter; Jackson, Trevor
Subject: Re: Update.
Attachments: 10.5.26 Land Parcels.pdf

Mysti,

Attached you will find further details on each property.

We are working through the list reach out to each owner to get further details on whether they would consider selling.

Thanks

David Herrera
Executive Vice President | Sacramento
License No. 01484908

Direct +1 916 563 3032 | Mobile +1 916 821 9866
Fax +1 916 830 4032
Main +1 916 929 5999

David.herrera@colliers.com

Colliers International
555 Capital Mall, Suite 275 | Sacramento, CA 95814 | United States
Downtown Urban Core Office (Central Business District)

www.colliers.com

image

From: Mysti Lingenfelter <Mysti@fairoakscemetery.com>
Sent: Thursday, 01 October 2026 13:59:33
To: Herrera, David <David.Herrera@colliers.com>; Jackson, Trevor <Trevor.Jackson@colliers.com>
Subject: Update.

My Board meeting packet s are due out next week and I was wondering if we had an update on land acquisition?

Mysti Lingenfelter

Office Manager
Fair Oaks Cemetery District
916-966-1613
7780 Olive Street



Property Detail Report

SUNRISE BLVD, RANCHO CORDOVA, CA, 95670

Site & Property Information

Zoning O	Building Area SF ---	Topography ---
Land Use Desc. PARK, GREENBELT, ETC	No. of Units ---	Construction ---
Land Use Category RECREATIONAL	No. of Stories ---	Roof Type ---
Assessor Acreage 0.02	Year Built ---	Heat Type ---
Calculated Acreage 11.22	Parking Spaces ---	Air Cond. Type ---
Assessed Lot SF 871		
Calculated Lot SF 488,682		
Assessor Lot W/D 0 / 0		



Owner Information

Owner **COUNTY OF SACRAMENTO**

Owner Type ---

Mailing Address **10361 ROCKINGHAM DR STE 100, SACRAMENTO, CA 95827**

Location Information

County SACRAMENTO	Twnshp-Rnge-Sect ---	Map Reference ---
FIPS Code 06067	Legal Land Lot ---	Subdivision ---
Census Trct/Blk 008912 / 1	Legal Block ---	Legal Book/Page 40900 / 0606792690
APN 203-0020-021-0000	Legal new Block 1	

Legal Description **POR SEC 13, T 9 N, R 6 E, MDB&M DESC IN RANCHO RIO DE LOS AMERICANOS IN BK 13 OF SURVEYS PG 44,DESC AS BEG MOST EL'Y COR**

Tax and Value Information

Tax Year 2025	Assessed Year 2025	Market Value Year ---
Property Tax \$21	Assessed Value ---	Total Market Value ---
Tax Rate Code 8-024	Land Value ---	Land Market Value ---
Tax Exemption ---	Improvement Value ---	Market Improvement ---
	Improvement % ---	Value

Last Transfer of Ownership

Recording Date 05/06/74	Book Number 40900
Doc. Number ---	Page Number 0606792690
Doc. Type ---	

Last Market Sale Information

Recording Date ---	Title Company ---	Sale Doc. No. ---
Sale Date 05/06/74	Construction Loan No	Transfer Doc. No. ---
Sale Price ---	1st Mtg Amount ---	Transfer Doc. Desc. ---
Price Per SF ---	1st Mtg Type ---	Seller Name ---
Price Per Acre ---	Deed Type ---	Buyer COUNTY OF SACRAMENTO
Sale Type ---		Lender ---
		Multiple APN Flag ---



Property Detail Report

4634 MINNESOTA AVE, FAIR OAKS, CA, 95628

Site & Property Information

Zoning ---	Building Area SF 3,520	Topography ---
Land Use Desc. RES/SINGLE FAMILY/NON- SUBDIVISION	No. of Units ---	Construction ---
	No. of Stories ---	Roof Type ---
Land Use Category RESIDENTIAL	Year Built 1980	Heat Type ---
Assessor Acreage 2	Parking Spaces ---	Air Cond. Type ---
Calculated Acreage 0.56		
Assessed Lot SF 87,120		
Calculated Lot SF 24,289		
Assessor Lot W/D 0 / 0		



Owner Information

Owner **DAVIS, JAMES P**

Owner Type **INDIVIDUAL(S)**

Mailing Address **4634 MINNESOTA AVE, FAIR OAKS, CA 95628**

Location Information

County SACRAMENTO	Twtnshp-Rnge-Sect ---	Map Reference ---
FIPS Code 06067	Legal Land Lot ---	Subdivision ---
Census Trct/Blk 008010 / 1	Legal Block ---	Legal Book/Page 40900 / 0606191020
APN 256-080-010-000	Legal new Block 1	

Legal Description **POR OF PCL B, PM 41-8, DES AS FOL: BEG AT THE NW COR OF SD PCL; TH FR POB N89%34'00E 223.96 FT, TH S00%12'30E 142.36 FT;**

Tax and Value Information

Tax Year 2025	Assessed Year 2026	Market Value Year ---
Property Tax \$4,175	Assessed Value \$487,635	Total Market Value ---
Tax Rate Code 54-402	Land Value \$125,032	Land Market Value ---
Tax Exemption ---	Improvement Value \$362,603	Market Improvement ---
	Improvement % 74.35	Value

Last Transfer of Ownership

Recording Date ---	Book Number 40900
Doc. Number ---	Page Number 0606191020
Doc. Type ---	

Last Market Sale Information

Recording Date ---	Title Company ---	Sale Doc. No. ---
Sale Date ---	Construction Loan No	Transfer Doc. No. ---
Sale Price ---	1st Mtg Amount ---	Transfer Doc. Desc. ---
Price Per SF ---	1st Mtg Type ---	Seller Name ---
Price Per Acre ---	Deed Type ---	Buyer ---
Sale Type ---		Lender ---
		Multiple APN Flag ---



Property Detail Report

MINNESOTA AVE, FAIR OAKS, CA, 95628

Site & Property Information

Zoning ---	Building Area SF ---	Topography ---
Land Use Desc. VACANT	No. of Units ---	Construction ---
RESIDENTIAL	No. of Stories ---	Roof Type ---
UNDER 2 AC	Year Built ---	Heat Type ---
Land Use Category VACANT LAND	Parking Spaces ---	Air Cond. Type ---
Assessor Acreage 2		
Calculated Acreage 0.57		
Assessed Lot SF 87,120		
Calculated Lot SF 24,738		
Assessor Lot W/D 0 / 0		



Owner Information

Owner **DAVIS, JAMES P**

Owner Type **INDIVIDUAL(S)**

Mailing Address **4634 MINNESOTA AVE, FAIR OAKS, CA 95628**

Location Information

County SACRAMENTO	Twtnshp-Rnge-Sect ---	Map Reference ---
FIPS Code 06067	Legal Land Lot ---	Subdivision ---
Census Trct/Blk 008010 / 1	Legal Block ---	Legal Book/Page 40900 / 0606191020
APN 256-080-010-000	Legal new Block 1	

Legal Description **POR OF PCL B, PM 41-8, DES AS FOL: BEG AT THE NW COR OF SD PCL; TH FR POB S36°38'30E 176.34 FT; TH S00°42'30E 168.19 FT;**

Tax and Value Information

Tax Year 2025	Assessed Year 2026	Market Value Year ---
Property Tax \$123	Assessed Value \$487,635	Total Market Value ---
Tax Rate Code 54-402	Land Value \$125,032	Land Market Value ---
Tax Exemption ---	Improvement Value \$362,603	Market Improvement ---
	Improvement % 74.35	Value

Last Transfer of Ownership

Recording Date ---	Book Number 40900
Doc. Number ---	Page Number 0606191020
Doc. Type ---	

Last Market Sale Information

Recording Date ---	Title Company ---	Sale Doc. No. ---
Sale Date ---	Construction Loan No	Transfer Doc. No. ---
Sale Price ---	1st Mtg Amount ---	Transfer Doc. Desc. ---
Price Per SF ---	1st Mtg Type ---	Seller Name ---
Price Per Acre ---	Deed Type ---	Buyer ---
Sale Type ---		Lender ---
		Multiple APN Flag ---



Property Detail Report

MINNESOTA AVE, FAIR OAKS, CA, 95628

Site & Property Information

Zoning ---	Building Area SF ---	Topography ---
Land Use Desc. VACANT	No. of Units ---	Construction ---
RESIDENTIAL	No. of Stories ---	Roof Type ---
UNDER 2 AC	Year Built ---	Heat Type ---
Land Use Category VACANT LAND	Parking Spaces ---	Air Cond. Type ---
Assessor Acreage 2		
Calculated Acreage 0.47		
Assessed Lot SF 87,120		
Calculated Lot SF 20,364		
Assessor Lot W/D 0 / 0		



Owner Information

Owner **DAVIS, JAMES P**

Owner Type **INDIVIDUAL(S)**

Mailing Address **4634 MINNESOTA AVE, FAIR OAKS, CA 95628**

Location Information

County SACRAMENTO	Twnshp-Rnge-Sect ---	Map Reference ---
FIPS Code 06067	Legal Land Lot ---	Subdivision ---
Census Trct/Blk 008010 / 1	Legal Block ---	Legal Book/Page 40900 / 0606191020
APN 256-080-010-000	Legal new Block 1	

Legal Description **POR OF PCL B, PM 41-8, DES AS FOL: BEG AT THE NE COR OF SD PCL;S00%12'30E 142.36 FT TO TRUE POB; TH S89%36'00W 120.47 FT;**

Tax and Value Information

Tax Year 2025	Assessed Year 2026	Market Value Year ---
Property Tax \$107	Assessed Value \$487,635	Total Market Value ---
Tax Rate Code 54-402	Land Value \$125,032	Land Market Value ---
Tax Exemption ---	Improvement Value \$362,603	Market Improvement ---
	Improvement % 74.35	Value

Last Transfer of Ownership

Recording Date ---	Book Number 40900
Doc. Number ---	Page Number 0606191020
Doc. Type ---	

Last Market Sale Information

Recording Date ---	Title Company ---	Sale Doc. No. ---
Sale Date ---	Construction Loan No	Transfer Doc. No. ---
Sale Price ---	1st Mtg Amount ---	Transfer Doc. Desc. ---
Price Per SF ---	1st Mtg Type ---	Seller Name ---
Price Per Acre ---	Deed Type ---	Buyer ---
Sale Type ---		Lender ---
		Multiple APN Flag ---



Property Detail Report

12584 WHITE ROCK RD, RANCHO CORDOVA, CA, 95742

Site & Property Information

Zoning RD-4	Building Area SF ---	Topography ---
Land Use Desc. VAC INDUSTRIAL	No. of Units ---	Construction ---
50-100 AC	No. of Stories ---	Roof Type ---
Land Use Category VACANT LAND	Year Built ---	Heat Type ---
Assessor Acreage 0.54	Parking Spaces ---	Air Cond. Type ---
Calculated Acreage 100.53		
Assessed Lot SF 23,522		
Calculated Lot SF 4,379,048		
Assessor Lot W/D 0 / 0		



Owner Information

Owner **TSAKOPOULOS, JOHN, TSAKOPOULOS, CATHY**

Owner Type **TRUSTEE**

Mailing Address **641 WILHAGGIN DR, SACRAMENTO, CA 95864**

Location Information

County SACRAMENTO	Twnshp-Rnge-Sect ---	Map Reference ---
FIPS Code 06067	Legal Land Lot ---	Subdivision ---
Census Trct/Blk 008706 / 2	Legal Block ---	Legal Book/Page 40900 / 0606792690
APN 292-0243-015-0000	Legal new Block 2	
Legal Description PARCEL MAP, LOT 1		

Tax and Value Information

Tax Year 2025	Assessed Year 2025	Market Value Year ---
Property Tax \$8,063	Assessed Value \$503,014	Total Market Value ---
Tax Rate Code 52-018	Land Value \$220,754	Land Market Value ---
Tax Exemption ---	Improvement Value \$282,260	Market Improvement ---
	Improvement % 56.11	Value

Last Transfer of Ownership

Recording Date 07/07/04	Book Number 40900
Doc. Number ---	Page Number 0606792690
Doc. Type GRANT DEED	

Last Market Sale Information

Recording Date 07/07/04	Title Company ---	Sale Doc. No. ---
Sale Date 07/07/04	Construction Loan No	Transfer Doc. No. 20040707/1655
Sale Price \$375,000	1st Mtg Amount \$300,000	Transfer Doc. Desc. FULL AMOUNT COMPUTED
Price Per SF ---	1st Mtg Type SELLER TAKE-BACK	Seller Name CUMMINGS, CLAUDIA J;
Price Per Acre \$694,457	Deed Type GRANT DEED	THOMAS D LINN IRREVOCABLE
Sale Type FULL AMOUNT COMPUTED		SPECIAL NEEDS
		Buyer TSAKOPOULOS, JOHN
		Lender THOMAS D LINN IRREVOCABLE
		SPECIAL NEEDS
		Multiple APN Flag ---



Property Detail Report

WHITE ROCK RD, RANCHO CORDOVA, CA, 95742

Site & Property Information

Zoning ---	Building Area SF ---	Topography ---
Land Use Desc. VAC INDUSTRIAL	No. of Units ---	Construction ---
10-49 ACRE	No. of Stories ---	Roof Type ---
Land Use Category VACANT LAND	Year Built ---	Heat Type ---
Assessor Acreage ---	Parking Spaces ---	Air Cond. Type ---
Calculated Acreage 4.5		
Assessed Lot SF ---		
Calculated Lot SF 196,129		
Assessor Lot W/D 0 / 0		



Owner Information

Owner **AEROJET ROCKETDYNE INC**

Owner Type ---

Mailing Address **PO BOX 1209, FOLSOM, CA 95763**

Location Information

County SACRAMENTO	Twnshp-Rnge-Sect ---	Map Reference ---
FIPS Code 06067	Legal Land Lot ---	Subdivision ---
Census Trct/Blk 008706 / 2	Legal Block ---	Legal Book/Page 40900 / 0606792690
APN 260-0242-029-9900	Legal new Block 2	

Legal Description **PARCEL MAP - AEROJET-GENERAL CORPORATION PROPERTY, LOT 3**

Tax and Value Information

Tax Year 2025	Assessed Year 2025	Market Value Year ---
Property Tax \$5,996	Assessed Value \$568,908	Total Market Value ---
Tax Rate Code 52-032	Land Value \$109,228	Land Market Value ---
Tax Exemption ---	Improvement Value \$459,680	Market Improvement ---
	Improvement % 80.8	Value

Last Transfer of Ownership

Recording Date ---	Book Number 40900
Doc. Number ---	Page Number 0606792690
Doc. Type ---	

Last Market Sale Information

Recording Date ---	Title Company ---	Sale Doc. No. ---
Sale Date ---	Construction Loan No	Transfer Doc. No. ---
Sale Price ---	1st Mtg Amount ---	Transfer Doc. Desc. ---
Price Per SF ---	1st Mtg Type ---	Seller Name ---
Price Per Acre ---	Deed Type ---	Buyer ---
Sale Type ---		Lender ---
		Multiple APN Flag ---



Property Detail Report

WHITE ROCK RD, RANCHO CORDOVA, CA, 95742

Site & Property Information

Zoning ---	Building Area SF ---	Topography ---
Land Use Desc. VAC INDUSTRIAL	No. of Units ---	Construction ---
10-49 ACRE	No. of Stories ---	Roof Type ---
Land Use Category VACANT LAND	Year Built ---	Heat Type ---
Assessor Acreage ---	Parking Spaces ---	Air Cond. Type ---
Calculated Acreage 3.79		
Assessed Lot SF ---		
Calculated Lot SF 164,949		
Assessor Lot W/D 0 / 0		



Owner Information

Owner **AEROJET ROCKETDYNE INC**

Owner Type ---

Mailing Address **PO BOX 1209, FOLSOM, CA 95763**

Location Information

County SACRAMENTO	Twnshp-Rnge-Sect ---	Map Reference ---
FIPS Code 06067	Legal Land Lot ---	Subdivision ---
Census Trct/Blk 008706 / 2	Legal Block ---	Legal Book/Page 40900 / 0606792690
APN 260-0242-029-9900	Legal new Block 2	

Legal Description **PARCEL MAP - AEROJET-GENERAL CORPORATION PROPERTY, LOT 2**

Tax and Value Information

Tax Year 2025	Assessed Year 2025	Market Value Year ---
Property Tax \$5,761	Assessed Value \$568,908	Total Market Value ---
Tax Rate Code 52-032	Land Value \$109,228	Land Market Value ---
Tax Exemption ---	Improvement Value \$459,680	Market Improvement ---
	Improvement % 80.8	Value

Last Transfer of Ownership

Recording Date ---	Book Number 40900
Doc. Number ---	Page Number 0606792690
Doc. Type ---	

Last Market Sale Information

Recording Date ---	Title Company ---	Sale Doc. No. ---
Sale Date ---	Construction Loan No	Transfer Doc. No. ---
Sale Price ---	1st Mtg Amount ---	Transfer Doc. Desc. ---
Price Per SF ---	1st Mtg Type ---	Seller Name ---
Price Per Acre ---	Deed Type ---	Buyer ---
Sale Type ---		Lender ---
		Multiple APN Flag ---



Property Detail Report

FOLSOM BLVD, RANCHO CORDOVA, CA, 95742

Site & Property Information

Zoning ---	Building Area SF ---	Topography ---
Land Use Desc. VAC INDUSTRIAL	No. of Units ---	Construction ---
10-49 ACRE	No. of Stories ---	Roof Type ---
Land Use Category VACANT LAND	Year Built ---	Heat Type ---
Assessor Acreage ---	Parking Spaces ---	Air Cond. Type ---
Calculated Acreage 9.65		
Assessed Lot SF ---		
Calculated Lot SF 420,520		
Assessor Lot W/D 0 / 0		



Owner Information

Owner **AEROJET ROCKETDYNE INC**

Owner Type ---

Mailing Address **PO BOX 1209, FOLSOM, CA 95763**

Location Information

County SACRAMENTO	Twnshp-Rnge-Sect ---	Map Reference ---
FIPS Code 06067	Legal Land Lot ---	Subdivision ---
Census Trct/Blk 008706 / 2	Legal Block ---	Legal Book/Page 40900 / 0606792690
APN 260-0242-029-9900	Legal new Block 2	

Legal Description **PARCEL MAP - AEROJET-GENERAL CORPORATION PROPERTY, LOT 5**

Tax and Value Information

Tax Year 2025	Assessed Year 2025	Market Value Year ---
Property Tax \$385	Assessed Value \$568,908	Total Market Value ---
Tax Rate Code 52-032	Land Value \$109,228	Land Market Value ---
Tax Exemption ---	Improvement Value \$459,680	Market Improvement ---
	Improvement % 80.8	Value

Last Transfer of Ownership

Recording Date ---	Book Number 40900
Doc. Number ---	Page Number 0606792690
Doc. Type ---	

Last Market Sale Information

Recording Date ---	Title Company ---	Sale Doc. No. ---
Sale Date ---	Construction Loan No	Transfer Doc. No. ---
Sale Price ---	1st Mtg Amount ---	Transfer Doc. Desc. ---
Price Per SF ---	1st Mtg Type ---	Seller Name ---
Price Per Acre ---	Deed Type ---	Buyer ---
Sale Type ---		Lender ---
		Multiple APN Flag ---



Property Detail Report

FOLSOM BLVD, RANCHO CORDOVA, CA, 95742

Site & Property Information

Zoning ---	Building Area SF ---	Topography ---
Land Use Desc. RES/SINGLE FAMILY	No. of Units ---	Construction ---
Land Use Category RESIDENTIAL	No. of Stories ---	Roof Type ---
Assessor Acreage ---	Year Built ---	Heat Type ---
Calculated Acreage 7.28	Parking Spaces ---	Air Cond. Type ---
Assessed Lot SF ---		
Calculated Lot SF 317,073		
Assessor Lot W/D 0 / 0		



Owner Information

Owner **AEROJET ROCKETDYNE INC**

Owner Type ---

Mailing Address **PO BOX 1209, FOLSOM, CA 95763**

Location Information

County SACRAMENTO	Twtnshp-Rnge-Sect ---	Map Reference ---
FIPS Code 06067	Legal Land Lot ---	Subdivision ---
Census Trct/Blk 008706 / 2	Legal Block ---	Legal Book/Page 40900 / 0606792690
APN 260-0242-029-9900	Legal new Block 2	

Legal Description **PARCEL MAP - AEROJET-GENERAL CORPORATION PROPERTY, LOT 4**

Tax and Value Information

Tax Year 2025	Assessed Year 2025	Market Value Year ---
Property Tax \$279	Assessed Value \$568,908	Total Market Value ---
Tax Rate Code 52-032	Land Value \$109,228	Land Market Value ---
Tax Exemption ---	Improvement Value \$459,680	Market Improvement ---
	Improvement % 80.8	Value

Last Transfer of Ownership

Recording Date ---	Book Number 40900
Doc. Number ---	Page Number 0606792690
Doc. Type ---	

Last Market Sale Information

Recording Date ---	Title Company ---	Sale Doc. No. ---
Sale Date ---	Construction Loan No	Transfer Doc. No. ---
Sale Price ---	1st Mtg Amount ---	Transfer Doc. Desc. ---
Price Per SF ---	1st Mtg Type ---	Seller Name ---
Price Per Acre ---	Deed Type ---	Buyer ---
Sale Type ---		Lender ---
		Multiple APN Flag ---



Property Detail Report

11551 DOUGLAS RD, RANCHO CORDOVA, CA, 95742

Site & Property Information

Zoning	POS	Building Area SF	---	Topography	---
Land Use Desc.	VAC INDUSTRIAL	No. of Units	---	Construction	---
	50-100 AC	No. of Stories	---	Roof Type	---
Land Use Category	VACANT LAND	Year Built	---	Heat Type	---
Assessor Acreage	6.57	Parking Spaces	---	Air Cond. Type	---
Calculated Acreage	73.87				
Assessed Lot SF	286,189				
Calculated Lot SF	3,217,639				
Assessor Lot W/D	0 / 0				



Owner Information

Owner CORDOVA, RECREATION, CORDOVA, PARK DIST

Owner Type ---

Mailing Address 11070 WHITE ROCK RD STE 130, RANCHO CORDOVA, CA 95670

Location Information

County	SACRAMENTO	Twnshp-Rnge-Sect	---	Map Reference	---
FIPS Code	06067	Legal Land Lot	---	Subdivision	---
Census Trct/Blk	008802 / 3	Legal Block	---	Legal Book/Page	40900 / 0606792555
APN	056-0230-024-0000	Legal new Block	3		

Legal Description POR E 1/2 SEC 7 T 8 N, R 7 E, MDB&M POR OF THE RANCHO RIO DE LOS AMERICANOS, AS SURVEYED IN FEB MARCH, & APRIL 1865 BY T J

Tax and Value Information

Tax Year	2025	Assessed Year	2025	Market Value Year	---
Property Tax	\$3	Assessed Value	---	Total Market Value	---
Tax Rate Code	8-076	Land Value	---	Land Market Value	---
Tax Exemption	---	Improvement Value	---	Market Improvement	---
		Improvement %	---	Value	---

Last Transfer of Ownership

Recording Date	10/27/77	Book Number	40900
Doc. Number	---	Page Number	0606792555
Doc. Type	---		

Last Market Sale Information

Recording Date	---	Title Company	---	Sale Doc. No.	---
Sale Date	10/27/77	Construction Loan	No	Transfer Doc. No.	---
Sale Price	---	1st Mtg Amount	---	Transfer Doc. Desc.	---
Price Per SF	---	1st Mtg Type	---	Seller Name	---
Price Per Acre	---	Deed Type	---	Buyer	CORDOVA RECREATION & PARK DIST
Sale Type	---			Lender	---
				Multiple APN Flag	---

FAIR OAKS CEMETERY
7780 Olive Street
Fair Oaks, CA 95628
916-966-1613

LIGHT UP THE CEMETERY

FUN FOR THE FAMILY,
FRIENDS, AND NEIGHBORS OF
THE FAIR OAKS CEMETERY

NOVEMBER 5, 2026

4:30 PM - 7:00 PM

OPEN HOUSE STYLE, COME ANYTIME
DURING THE HOURS ABOVE

PLEASE BRING A FLASHLIGHT!
THE GROUND IS UNEVEN

Bonfire, tea lights, hot chocolate,
s'mores for our community!

Fair Oaks Cemeter... ▾

[← Back](#)

Light up the Cemetery 2026

[Reports](#)

Campaign ID: 567033 Finished

Overview ▾

[Overview](#) Analytics Sent Opened Clicked Bounced Unsubscribed Tracking Events Replies Exports

Users

Progress: 802 / 802
100%



Subscribers Opened

123 / 802

[View →](#)

15.34%



Subscribers Clicked

9 / 123

[View →](#)

7.32%



Unsubscribes

1 / 802

[View →](#)

0.12%



Hard Bounces

47 / 802

[View →](#)

10/8/2026

Campaign Details

Date Started

01/10/2026 18:00

Date Finished

01/10/2026 19:21

Email From

Fair Oaks Cemetery District <mysti@fairOakscemetery.com>

Reply Address

info.focd@gmail.com

Email Subject

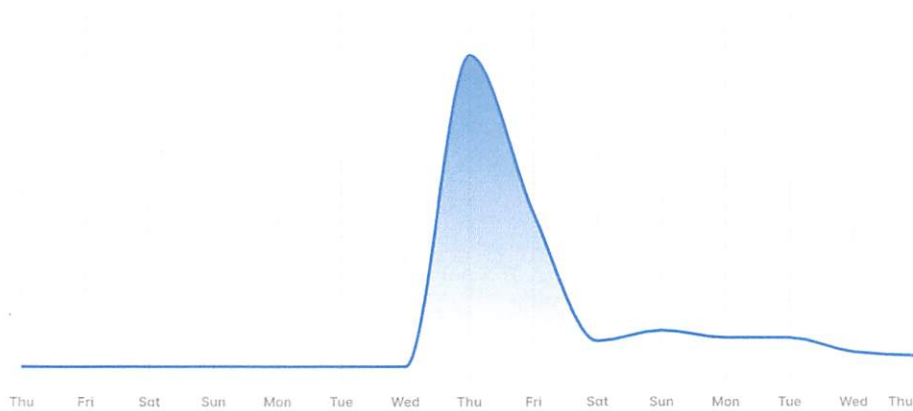
Free Event, Everyone Welcome.

Resend Subject

Free Event, Everyone Welcome.

Template Sent[Light up the Cemetery 2026](#)**Groups Included**[Light Up the Cemetery](#) →**Segments Included****Share Campaign**<https://api.transpond.io/api/preview?key=a70b4a5c85166a194428695e17b3f2264dcfe2e258c257c796052716>

Unique Opens ▾

Hour **Week Day** Month Year

Country Breakdown

Between Sep 30 & Oct 08



FAIR OAKS CEMETERY DISTRICT

District Manager
Guillermo Barron
Office Manager
Mysti Lingenfelter
District Foreman
Gonzalo Vega

7780 Olive Street Fair Oaks, CA 95628

Phone (916) 966-1613 Fax (916) 966-8921

www.fairoakscemetery.com

ESTABLISHED 1902

BOARD OF TRUSTEES
Pete Schroeder-Chairman
Carolyn Flood-Vice Chairman
Albert D. Neufeld – Treasurer
John Oldham – Board Member
Evan Currie – Board Member

**"It is our mission to partner with our community to
preserve our past & memorialize our future."**

Minutes

OF REGULAR MEETING OF THE BOARD OF TRUSTEES OF FAIR OAKS CEMETERY DISTRICT

Wednesday, September 9, 2026, at 9:15 am

District Office

7780 Olive St.

Fair Oaks, CA 95628

1. Call to Order-9:15 a.m.
 - Chairman Schroeder called the meeting to order at 9:15am.
2. Pledge of Allegiance
 - Those assembled recited the Pledge of Allegiance.
3. Roll Call of Board
 - Present were Trustees Pete Schroeder, Carolyn Flood, John Oldham, Evan Currie, Don Neufeld, Secretary Mysti Lingenfelter, and DM Guillermo Barron.
 - Absent: DF – Vega.
4. Public Comment on & Opportunity to Discuss Matter within District Jurisdiction
 - None Present
5. Information Items:
 - A. District Foreman's Monthly Report
 - i. Safety Report
 - This month's safety meeting focused on proper footwear for both inside and outside employees.
 - ii. Any unusual activities
 - None to report.
 - B. DM's Monthly Reports:
 - i. Sales
 - District sales reported as \$67,563.82
 - District total income including tax revenue and interest reported as \$98,959.70
 - ii. Interments
 - The district's 12 burials consisted of 5 cremations and 7 caskets.
 - iii. Attendance
 - District Employee's attendance is up to date.
 - iv. Website Contacts
 - Google Analytics showed 104 visits to our website.
 - Chamber Catcher page had 21 direct views.
 - v. Major Purchases or other Extraordinary Purchases
 - Purchased a Tailgate Trailer.
 - Looking to purchase a 6-8-seat club car.
 - vi. Incidents
 - Waterspout broken – Repaired on Saturday.
 - Car hit fence, reported to police, fence repaired.
 - vii. Correspondence
 - None to report.

Fair Oaks Cemetery District Minutes for Board of Trustees Meeting September 9, 2026

viii. Upcoming events, conferences, and training

- Senior Safety Fair on Thursday September 10, 2026.
 1. GSRMA Training on October 22-23

C. Committee Reports:

i. Finance Committee

- The finance committee met prior to the board meeting. Trustee Oldham reported total claims were \$50,528.13 without corrections.

ii. Investment Committee

- Investments show a increase this month of \$51,356.62.

iii. Other Committee Reports

1. Update on Land Issues/Acquisition
2. Update on Tax Issues

6. Unfinished Business - Board Discussion & Possible Action Items

A. MSR Updates

- No updates currently.

B. Hiring a Realtor

- Motion to approve hiring of real estate agents, upon approval of legal counsel. Moved by Trustee Flood, Second by Trustee Oldham. Approved 5/0/0.

C. Hiring an Auditor

- Motion to approve hiring of Auditor for a 3-year contract. Moved by Trustee Schroeder, Second by Trustee Flood. Approved 5/0/0.

D. PreNeed Update

- Staff have been working on the issue, and a solution should be done by next Board Meeting.

7. New Business - Board Discussion & Possible Action Items

A. Consent Calendar

- i. Approval of Board Minutes of August 12, 2026.
- ii. Approval of Claims

- Motion to approve the Consent calendar as written. Moved by Trustee Neufeld, Second by Trustee Currie. Approved 5/0/0.

B. Light Up the Cemetery

- This event planning is progressing. Emails to the last 5 years of clients will be sent out as well as flyers to be distributed.

C. Celebration of 100 years as a Special District

- Ribbon cutting is set for 4:00pm on the same day as light up the cemetery event.

D. Review of Client Rules & Regulations

- Changes made to client rules & regulations .

8. Trustees Discussions, Questions, & Comments

- Legal Counsel will have Flag policy by end of the week.

9. Adjournment

- Chairman Schroeder adjourned the meeting at 10:22am.
Approved as ___ read ___ corrected.
Prepared by: Mysti Lingenfelter: Board Secretary

FAIR OAKS CEMETERY DISTRICT
Expenses by Vendor Summary
September 2026

	Total							
Ace Hardware	257.51	1.51	32.61	9.69	135.66	78.04		
Adobe Inc.	29.99							
Alhambra/Primo	45.79							
ALP, Inc. 71810	21,183.90	4,338.00	4,338.00	4,338.00	4,338.00	3,831.90		
Amazon.com	548.35	8.61	425.61	17.23	31.24	36.59	18.31	10.76
BBK	1,552.98							
Black Bear Diner	56.51							
Bronzecraft - 76943	627.00	209.00	418.00					
CalPERS	61.41							
Canva	25.00							
CENIOM	53.97							
College Oak Towing	172.50							
Comcast Business	422.25							
Cordeiro Vault Company Inc.	6,400.00							
Diane Sue Roark 76879	550.00							
FO Water District	3,102.42	1,549.32	1,464.20	88.90				
Fuel	414.21	89.21	175.00	150.00				
Future Ford of Sacramento	3,732.67							
Grainger	91.41							
grammarly	144.00							
Harris Industrial Gases	53.82							
Home Depot	249.99	95.10	154.89					
iCloud / Apple	20.98	19.99	0.99					
Kiefer Landfill Facility	409.00	151.50	79.90	57.20	31.10	45.00	44.30	
Liberty Bell Smart Home	49.99							
Lowe's	250.68	125.46	125.22					

Noah's Bagels	41.69							
O'Reilly Auto Parts	46.31							
Plot Refunds - REFND	70.00							
SMUD	787.49	21.48	427.11	52.91	285.99			
Staples	221.43	74.38	96.98	33.75	16.32			
Verizon	178.97							
Vista Print	409.40							
Wizix Technology Group	132.90							
TOTAL	\$42,394.52							

FAIR OAKS CEMETERY DISTRICT PLOT DECORATIONS POLICY

SECTION 1. PURPOSE

The Board of Trustees (the “**Board**”) of the Fair Oaks Cemetery District (the “**District**”) hereby establishes this Plot Decorations Policy (this “**Policy**”) for the specific purpose of outlining the rules, regulations, and procedures for all items and decorations, besides flowers, that are placed on plots in remembrance of or in memory of those that are interred in those plots. The District is entrusted with the duty to maintain, care, and protect those that are resting at a District cemetery. The District shall ensure that all cemetery grounds are maintained to a standard that ensures peace, tranquility, serenity, and quiet repose. As such this Policy ensures that all plots are maintained to a certain standard that allows the cemetery grounds to be kept tidy, manicured, safe, secure, clean, and free from debris that could obstruct continued maintenance or interfere with the rights of others to visit the cemetery for solely cemetery purposes.

SECTION 2. STATUTORY BASIS

Pursuant to Health & Safety Code (the “**Code**”) § 9040, the District “shall have exclusive jurisdiction and control over its maintenance and management.” Further, pursuant to Code § 9041 the District has the explicit rights to “adopt and enforce rules and regulations for the administration, maintenance, operation, and use of cemeteries” and to “take any and all actions necessary for, or incidental to, the powers expressed or implied by this part.”

SECTION 3. APPLICATION

This Policy shall apply to all items and decorations placed in, on, or around cemetery plots by the public. This Policy shall not apply to real (live) flowers, nor shall it apply to celebrations that are explicitly acknowledged by the Board which allow for a different decorations policy and procedure. Those celebrations shall only be those specific days that are explicitly called out and approved by the Board and are not necessarily related to or aligned with any federal, state, local, or common cultural date or event. For the specific purposes of this Policy, any and all items or decorations, besides live flowers, that are placed in, on, or around plots by members of the public are referred to herein as “**Decorations**.”

SECTION 4. GENERAL POLICY

A. Nonpublic Forum.

All property owned, maintained, or managed by the District are explicitly designated as nonpublic forums. The District may regulate and place restrictions on all decorations placed on plots by the public because the California legislature has authorized public cemetery districts to maintain cemeteries in a respectful manor for the protection of the public health, safety, and welfare and to ensure that no part of the grounds become wrecked, unsightly, or dilapidated condition.

B. Display of Decorations.

All members of the public may place Decorations on any plot in a District cemetery subject to the allowances, restrictions, and conditions outlined in this Policy. Because the District cannot police who place Decorations on any plot, the interment rights holder cannot deny any individual the right to place Decorations on a plot of the holder. However, the holder of the interment right may remove any Decorations that are placed on a plot that they hold the interment right. Any conflicts between members of the public and the holder of the interment rights are private matters which do not involve the District.

The District is not responsible for finding lost Decorations, policing Decorations, or ensuring that Decorations stay in place over time. No Decorations may be placed or remain on a plot if the Decorations become wrecked, unsightly, or dilapidated.

C. Abandonment of Decorations.

No Decorations may be placed or remain on a plot if the Decorations become wrecked, unsightly, or dilapidated. If the Decorations become wrecked, unsightly, or dilapidated, the District shall consider the Decorations in noncompliance with this Policy and shall be subject to immediate removal without any notice to the holder of the interment right. Decorations are removed periodically by cemetery staff, and/or volunteers without prior notice. If decorations are removed the District is not responsible for cost and/or replacement regardless of time on display.

D. Type of Decorations Allowed/Disallowed.

All Decorations shall be for the specific purposes of honoring and remembering the individual that is specifically interred in the plot. Decorations shall ensure the continued explicit purpose of the cemetery which is the tranquil, serene, safe, and otherwise respectful contemplation on life, death, and those that are buried and lost to this life. At no time shall any individual place on any plot or any area of the cemetery any item that would interrupt, disturb, disrupt, or interfere with the prior or related purposes. Further, at no time may an individual place any item on District grounds that is political in nature, culturally controversial, or specifically intended to provoke or cause emotional harm or distress. Decorations shall not make noise or contain batteries or other electronics. Decorations shall not contain any glass, ceramics, liquids, foods, breakable materials, sharp objects, and shall not create any hazards, environmental safety, or otherwise. Candles, balloons, and stuffed animals may not be placed on any plot. Any Decorations that do not comply with this section shall be considered in noncompliance with this Policy and subject to disposal pursuant to the procedures in 4.C.

E. Placement of Decorations.

Decorations may only be placed directly on the concrete base or headstone. No Decoration may be placed in or on the dirt or grass that surrounds the headstone or anywhere else in or around the plot. All Decorations must be secured to the headstone or cement base such that they do not easily fall off or would be blown off by wind or water. Decorations may not be used that extend the height of the headstone that was installed, including but not limited to glued items to the top of the headstone or tall items placed next to or on the headstone that extend beyond the top of the headstone. Any Decorations that are found on the grass or dirt or do not otherwise comply with this section shall be considered in noncompliance with this Policy and subject to disposal pursuant to the procedures in 4.C.

SECTION 5. OWNERSHIP / LIABILITY

A. Ownership of Decorations

Decorations, that do not appear to be abandoned, shall remain responsibility of the holder of the interment right for the specific plot where the Decorations are placed. The care and maintenance of the Decorations are the absolute responsibility of the holder of the interment right. As the District cannot know who placed the Decorations on the plot, ownership cannot ever be certain or implied. Instead, the Decorations at all times shall be the responsibility and the absolute liability of the holder of the interment right.

B. Liability of Decorations

The District shall not be liable for damages, theft, or vandalism that may occur to the Decorations by third parties. The interment rights holder and the individuals that place the Decorations on the plot do so with the express understanding that the District cannot and shall not secure any Decorations or provide security for the cemetery to any degree that would protect the Decorations from damage, theft, or vandalism from third parties. The District is not responsible for or liable for any damages, theft, or vandalism that may occur to any Decorations, by third parties. The District does not warrant that the cemetery grounds are fit for any specific purpose including but not limited to the displaying of Decorations. All members of the public display Decorations on plots at their own risk, expense, and absolute liability.

FAIR OAKS CEMETERY DISTRICT

STANDARD OPERATING PROCEDURES (SOP) FOR THE FLAG DISPLAY PROGRAM

Program Description:

The Fair Oaks Cemetery District (the “*District*”) has traditionally and intends to continue its Flag Display Program (the “*Program*”) until such time the Board of Trustees (the “*Board*”) determines otherwise. This Program allows individuals to purchase a United States flag through the District and have the flag dedicated to an individual. The flags that are purchased are then available to be displayed by the District on certain holidays and events for a certain period of time throughout the cemetery. Please speak with a District representative for current availability and pricing for participation in the Program.

Authority:

The Board delegates all oversight, management, and control of this Program to the District Manager or their delegate to effectuate the regulations herein and the spirit of this Program. District Manager shall manage this Program such that the flags are displayed appropriately at certain times of the year and retired when they become unsightly, ragged, or overly faded.

Regulations:

Purchase of Flags: Members of the public may make donations to the District in the amount of the purchase price of the flag plus any additional management fees that may cover the cost of the dedication accessory and any other District costs. The District Manager shall ensure that the donation amount covers all costs incurred by the District and shall keep an updated price list. At all times, the flags that are used by the District in the Program shall be the sole and exclusive property of the District. No individual that provides a donation for a flag and dedication shall own, control, or otherwise have any say over the use of the flag, the placement of the flag, the retirement of the flag, or the timing of the display of the flag.

Display of Flags: The District shall display the flags around the cemetery during appropriate times throughout the year at the sole and absolute discretion of the District Manager. The District shall have full control over where each flag will be placed in the cemetery, for which events or holidays the flags will be displayed, and for how long the flags will be displayed.

Maintenance of Flags: The District shall have the sole and absolute discretion to determine when, how, and if each flag should be displayed, not displayed, or completely retired. Donors shall not be notified upon the retirement of their flag. The District holds no responsibility for any retired flags nor any responsibility to replace, mend, or guarantee the useful life of any of the flags used in the Program.

Replacement of Flags: At the discretion of any donor, the donor may make another donation to the District for the replacement of the flag and dedication marker after the flag has been retired. There is no discount for a second donation.

Term of Program: This Program has an indefinite term unless otherwise terminated by the Board. However, the District Manager may cease all acceptances of additional donations if the number of flags meets or exceeds the availability of locations. Further, the District Manager may terminate this Program at any time for any reasonable District purpose with no notice to any of the donors.

FAIR OAKS CEMETERY DISTRICT								
Budget vs. Actuals: Budget_FY27_P&L - FY27 P&L								
July 2026 - June 2027								
	Sep 2026				Total			
	Actual	Budget	over Budget	% of Budget	Actual	Budget	over Budget	% of Budget
Income								
91010.0 Cur Secured		0.00	0.00		0.00	202,797.00	-202,797.00	0.00%
91020.0 Cur Unsecured		0.00	0.00		0.00	14,215.00	-14,215.00	0.00%
91030.0 Supplement Cur		0.00	0.00		0.00	1,180.00	-1,180.00	0.00%
91040.0 Sec Delinquent		0.00	0.00		0.00	3,514.00	-3,514.00	0.00%
91050.0 Supplement Delinq		0.00	0.00		0.00	543.00	-543.00	0.00%
91060.0 Unitary Cur Sec		0.00	0.00		0.00	2,957.00	-2,957.00	0.00%
91200.0 Prop Tax Redemption		0.00	0.00		0.00	0.00	0.00	
91300.0 Prior Unsecured		0.00	0.00		0.00	0.00	0.00	
91400.0 Prop Tax Penalties		0.00	0.00		0.00	0.00	0.00	
94100.0 Interest income	501.06	2,987.25	-2,486.19	16.77%	46,249.84	35,847.00	10,402.84	129.02%
94100.8 Interest Income 208A		0.00	0.00		-9,439.11	0.00	-9,439.11	
94100.9 Interest Income 209A		0.00	0.00		6,632.79	0.00	6,632.79	
95220.0 Prop Tax Relief		165.83	-165.83	0.00%	0.00	1,990.00	-1,990.00	0.00%
96910 Cemetery Services		0.00	0.00		-109,427.07	0.00	-109,427.07	
96910.0 PreNeed Collections	3,937.87	4,162.58	-224.71	94.60%	38,519.67	49,951.00	-11,431.33	77.11%
96910.1 Endowment Collections	2,482.00	3,121.92	-639.92	79.50%	15,767.00	37,463.00	-21,696.00	42.09%
96910.2 CSVC- Plot Fees	16,406.00	31,821.08	-15,415.08	51.56%	105,455.00	381,853.00	-276,398.00	27.62%
96910.3 Preneed Transfer - to Gen		0.00	0.00		0.00	0.00	0.00	
96910.4 CSVC- Vaults	5,952.00	3,491.58	2,460.42	170.47%	26,227.00	41,899.00	-15,672.00	62.60%
96910.5 CSVC- Open & Close	6,957.00	9,775.33	-2,818.33	71.17%	26,735.00	117,304.00	-90,569.00	22.79%
96910.6 CSVC- Miscellaneous	2,259.69	11,538.83	-9,279.14	19.58%	9,237.62	138,466.00	-129,228.38	6.67%
96910.61 Convivence Fees Collected		0.00	0.00		0.00	0.00	0.00	
96910.62 96910.62 Interment Rights	0.00	0.00	0.00		0.00	0.00	0.00	
Total 96910.6 CSVC- Miscellaneous	\$ 2,259.69	\$ 11,538.83	-\$ 9,279.14	19.58%	\$ 9,237.62	\$ 138,466.00	-\$ 129,228.38	6.67%
96910.8 CSVC- markers	884.00	2,293.83	-1,409.83	38.54%	6,057.00	27,526.00	-21,469.00	22.00%
96910.9 CSVC- Saturday Services	1,500.00	1,195.83	304.17	125.44%	2,700.00	14,350.00	-11,650.00	18.82%
Total 96910 Cemetery Services	\$ 40,378.56	\$ 67,400.98	-\$ 27,022.42	59.91%	\$ 121,271.22	\$ 808,812.00	-\$ 687,540.78	14.99%
96911.0 Plot Refund	-70.00	0.00	-70.00		-70.00	0.00	-70.00	

97300.0 Donations	1,600.00	25.00	1,575.00	6400.00%	1,600.00	300.00	1,300.00	533.33%
Services		0.00	0.00		0.00	0.00	0.00	
Total Income	\$ 42,409.62	\$ 70,579.06	-\$ 28,169.44	60.09%	\$ 166,244.74	\$ 1,072,155.00	-\$ 905,910.26	15.51%
Gross Profit	\$ 42,409.62	\$ 70,579.06	-\$ 28,169.44	60.09%	\$ 166,244.74	\$ 1,072,155.00	-\$ 905,910.26	15.51%
Expenses								
11100.0 Salary	18,038.40	20,833.33	-2,794.93	86.58%	54,363.20	250,000.00	-195,636.80	21.75%
11240.0 Board	500.00	750.00	-250.00	66.67%	1,900.00	9,000.00	-7,100.00	21.11%
11320.0 Overtime	466.56	541.67	-75.11	86.13%	3,301.56	6,500.00	-3,198.44	50.79%
11520.0 Terminal Pay		0.00	0.00		0.00	0.00	0.00	
12100.0 Retire	4,682.04	5,416.67	-734.63	86.44%	12,763.29	65,000.00	-52,236.71	19.64%
12200.0 OASDHI	1,453.88	1,666.67	-212.79	87.23%	4,556.70	20,000.00	-15,443.30	22.78%
12300.0 Group Ins	4,679.18	5,416.67	-737.49	86.38%	14,037.54	65,000.00	-50,962.46	21.60%
12400.0 Comp Ins		0.00	0.00		9,939.00	13,000.00	-3,061.00	76.45%
12500.0 SUI		41.67	-41.67	0.00%	0.00	500.00	-500.00	0.00%
1000's Total	29,820.06	34,666.68	-4,846.62	86.02%	100,861.29	429,000.00	-328,138.71	23.51%
20050.0 Advertising		25.00	-25.00	0.00%	118.80	300.00	-181.20	39.60%
20290.0 Business Exp	451.09	1,000.00	-548.91	45.11%	1,815.98	12,000.00	-10,184.02	15.13%
20350.0 Education & Train		833.33	-833.33	0.00%	0.00	10,000.00	-10,000.00	0.00%
20380.0 Employee Recognition	56.51	166.67	-110.16	33.91%	561.60	2,000.00	-1,438.40	28.08%
20510.0 Liability Ins		0.00	0.00		21,211.28	27,000.00	-5,788.72	78.56%
20610.0 Membership		158.33	-158.33	0.00%	0.00	1,900.00	-1,900.00	0.00%
20760.0 Office Sup	74.38	250.00	-175.62	29.75%	358.47	3,000.00	-2,641.53	11.95%
20810.0 Postage		50.00	-50.00	0.00%	164.00	600.00	-436.00	27.33%
20850.0 Print SVC		0.00	0.00		0.00	0.00	0.00	
21030.0 Agri/Horti SVC		333.33	-333.33	0.00%	6,440.95	4,000.00	2,440.95	161.02%
21040.0 Agri / Horti SUP		666.67	-666.67	0.00%	838.63	8,000.00	-7,161.37	10.48%
21910.0 Electricity	787.49	708.33	79.16	111.18%	2,686.31	8,500.00	-5,813.69	31.60%
21930.0 Refuse Collect	409.00	583.33	-174.33	70.11%	1,568.00	7,000.00	-5,432.00	22.40%
21950.0 Stormwater		83.33	-83.33	0.00%	147.49	1,000.00	-852.51	14.75%
21970.0 Telephone	601.22	708.33	-107.11	84.88%	1,431.55	8,500.00	-7,068.45	16.84%
21980.0 Water	3,013.52	1,500.00	1,513.52	200.90%	6,542.88	18,000.00	-11,457.12	36.35%
22050.0 Auto Maint SVC	3,905.17	250.00	3,655.17	1562.07%	4,009.17	3,000.00	1,009.17	133.64%
22060.0 Auto Maint SUP	46.31	166.67	-120.36	27.79%	158.93	2,000.00	-1,841.07	7.95%
22260.0 Expend Tools	169.27	500.00	-330.73	33.85%	1,552.44	6,000.00	-4,447.56	25.87%
22360.0 Fuel- Lube	414.21	708.33	-294.12	58.48%	2,023.89	8,500.00	-6,476.11	23.81%
22750.0 Rent Equip		333.33	-333.33	0.00%	0.00	4,000.00	-4,000.00	0.00%
22810.0 Shop Equip SVC		83.33	-83.33	0.00%	0.00	1,000.00	-1,000.00	0.00%

22820.0 Shop Equip SUP		500.00	-500.00	0.00%	0.00	6,000.00	-6,000.00	0.00%
22910.0 Other Equip SVC		50.00	-50.00	0.00%	0.00	600.00	-600.00	0.00%
22920.0 Other Equip SUP		166.67	-166.67	0.00%	0.00	2,000.00	-2,000.00	0.00%
23130.0 Uniforms		125.00	-125.00	0.00%	0.00	1,500.00	-1,500.00	0.00%
23210.0 Custodial SVC		0.00	0.00		0.00	0.00	0.00	
23510.0 Laundry SVC		0.00	0.00		0.00	0.00	0.00	
25050.0 Account SVC		166.67	-166.67	0.00%	0.00	2,000.00	-2,000.00	0.00%
25070.0 Assess Coll SVC		666.67	-666.67	0.00%	1,372.87	8,000.00	-6,627.13	17.16%
25310.0 Legal Services	1,552.98	833.33	719.65	186.36%	5,157.22	10,000.00	-4,842.78	51.57%
25910.0 Other Prof SVC	652.93	2,083.33	-1,430.40	31.34%	6,549.69	25,000.00	-18,450.31	26.20%
28520.0 Recreation / Event Supplies	629.74	2,500.00	-1,870.26	25.19%	840.68	30,000.00	-29,159.32	2.80%
28520.1 MD Temp Workers (deleted)		0.00	0.00		0.00	0.00	0.00	
28980.0 Other Oper SUP	799.80	1,333.33	-533.53	59.99%	1,761.72	16,000.00	-14,238.28	11.01%
28990.0 Other Oper SVC		1,914.75	-1,914.75	0.00%	104.12	22,977.00	-22,872.88	0.45%
28990.1 Temp Workers	21,183.90	16,035.25	5,148.65	132.11%	54,152.70	192,423.00	-138,270.30	28.14%
28990.2 Gates	550.00	550.00	0.00	100.00%	1,650.00	6,600.00	-4,950.00	25.00%
29340.0 Public Works		41.67	-41.67	0.00%	0.00	500.00	-500.00	0.00%
2000's Total	35,297.52	36,074.98	-777.46	97.84%	123,219.37	459,900.00	-336,680.63	26.79%
32300.0 Lease Payment		1,250.00	-1,250.00	0.00%	5,802.91	15,000.00	-9,197.09	38.69%
42020.0 Structure / Improv		2,916.67	-2,916.67	0.00%	0.00	35,000.00	-35,000.00	0.00%
43030.0 Equipment		1,666.67	-1,666.67	0.00%	9,481.16	20,000.00	-10,518.84	47.41%
4000's Total	0.00	4,583.34	-4,583.34	0.00%	9,481.16	55,000.00	-45,518.84	17.24%
80400.0 Commodities	6,400.00	2,000.00	4,400.00	320.00%	13,350.00	24,000.00	-10,650.00	55.63%
80400.1 Scroll Plates	627.00	666.67	-39.67	94.05%	821.00	8,000.00	-7,179.00	10.26%
80400.2 Urn Vaults		83.33	-83.33	0.00%	0.00	1,000.00	-1,000.00	0.00%
8000's Total	7,027.00	2,750.00	4,277.00	255.53%	14,171.00	33,000.00	-18,829.00	42.94%
Merchant deposit fees		0.00	0.00		0.00	0.00	0.00	
Total Expenses	\$ 72,144.58	\$ 79,325.00	-\$ 7,180.42	90.95%	\$ 253,535.73	\$ 991,900.00	-\$ 738,364.27	25.56%
Net Operating Income	-\$ 29,734.96	-\$ 8,745.94	-\$ 20,989.02	339.99%	-\$ 87,290.99	\$ 80,255.00	-\$ 167,545.99	-108.77%
Other Expenses								
89999.0 Tranfer To Pre-need Liability		0.00	0.00		0.00	0.00	0.00	
Reconciliation Discrepancies-1		0.00	0.00		-0.01	0.00	-0.01	
Total Other Expenses	\$ 0.00	\$ 0.00	\$ 0.00		-\$ 0.01	\$ 0.00	-\$ 0.01	
Net Other Income	\$ 0.00	\$ 0.00	\$ 0.00		\$ 0.01	\$ 0.00	\$ 0.01	
Net Income	-\$ 29,734.96	-\$ 8,745.94	-\$ 20,989.02	339.99%	-\$ 87,290.98	\$ 80,255.00	-\$ 167,545.98	-108.77%

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