

FAIR OAKS CEMETERY DISTRICT

District Manager
Guillermo Barron
Office Manager
Mysti Lingenfelter
District Foreman
Gonzalo Vega

7780 Olive Street Fair Oaks, CA 95628 Phone (916) 966-1613 Fax (916) 966-8921 www.fairoakscemetery.com ESTABLISHED 1902

BOARD OF TRUSTEES

Pete Schroeder-Chairman Carolyn Flood-Vice Chairman Albert D. Neufeld – Treasurer John Oldham – Board Member Evan Currie – Board Member

"It is our mission to partner with our community to preserve our past & memorialize our future."

NOTICE

OF REGULAR MEETING OF THE BOARD OF TRUSTEES OF FAIR OAKS CEMETERY DISTRICT

Wednesday, October 8, 2025, at 9:15 am
District Office
7780 Olive St.
Fair Oaks, CA 95628

Finance Committee meets at 8:45am
Investment Committee meets prior to Board Meeting.

This agenda has been prepared and posted at least 72 hours prior to the regular meeting of the Board of Trustees in accordance with the Ralph M. Brown Act. The public may be heard on an item before or during the consideration of any agenda item to be considered by the Board, subject to reasonable time limitations for each speaker. Members of the Public may address matters under the jurisdiction of the Board of Trustees, and not on the posted agenda, provided that no action shall be taken on any item not appearing on the agenda. The Board cannot take action on any unscheduled items unless it is declared by a vote of at least two-thirds (2/3) of the Board that there is an urgent need to take immediate action, and the need for action came to the attention of the district after the agenda was posted. Agenda items are numbered for identification purposes only and will not necessarily be considered in the indicated order. Details and supporting materials concerning agenda items are available for public reference during normal working hours at the District Office.

- 1. Call to Order-9:15 a.m.
- 2. Pledge of Allegiance
- 3. Roll Call of Board
- 4. Public Comment on & Opportunity to Discuss Matter within District Jurisdiction

The Board of Trustees of the Fair Oaks Cemetery District appreciates and encourages public interest and welcomes questions and opinions at its meetings. Members of the public designing to address the Board are requested to first be recognized by the presiding officer and identify themselves for the record. The presiding officer may, in the interest of time and good order, limit the length and number of public comments and presentations.

- 5. Information Items:
 - A. District Foreman's Monthly Report
 - i. Safety Report
 - ii. Any unusual activities
 - B. DM's Monthly Reports:
 - i. Sales
 - ii. Interments
 - iii. Attendance
 - iv. Website Contacts
 - v. Major Purchases or other Extraordinary Expenditure
 - 1. Closed Community West bank Account
 - vi. Incidents
 - vii. Correspondence
 - viii. Upcoming events, conferences, and training
 - 1. October GSRMA Training: Gonzalo, Oldham, & Currie
 - 2. November HazMat Training: Gonzalo & Guillermo

Fair Oaks Cemetery District Agenda for Board of Trustees Meeting October 8, 2025

- C. Committee Reports:
 - i. Finance Committee
 - ii. Investment Committee
 - iii. Other Committee Reports
 - 1. Update on Land Issues/Acquisition
 - 2. Update on Tax Issues

District is discussing solutions to lack of resources.

- 6. Unfinished Business Board Discussion & Possible Action Items
 - A. Light up the Cemetery Updates

Staff to Update Board on event.

B. Policies & Procedures

To be reviewed at next meeting.

C. Donation Account

Update Board on how to allow "Charitable Donations".

- 7. New Business Board Discussion & Possible Action Items
 - A. Consent Calendar
 - i. Approval of Board Minutes of September 10, 2025
 - ii. Approval of Claims
 - B. LAFCo Voting for Open Positions

Board to discuss and vote for open seat.

- 8. Trustees Discussions, Questions, & Comments
- 9. Adjournment

This Agenda posted this 3rd Day of October 2025

Guillermo Barron, District Manager

A complete agenda packet, including staff reports and supporting documents, is available for public inspection at the District Office during normal business hours.

In compliance with Americans with Disabilities Act the Fair Oaks Cemetery District will make available to members of the public any special assistance necessary to attend and participate in this meeting. In addition, if requested this agenda will be made available in appropriate alternative formats. All such requests should be made at least 72 hours prior to the meeting to the District Manager at 916-966-1613 or at the district's office as listed at the top of the agenda.

Sales by Client Detail FAIR OAKS CEMETERY DISTRICT September 2025 **Transaction date** Product/Service full name Sales price Quantity | Amount 1118963 VINCZE, Ella 09/22/2025 Opening & Closing: Casket O&C - AtNeed 1,400.00 Saturday Services:Saturday Service Fee 09/22/2025 1,300.00 \$2,700.00 Total for 1118963 VINCZE, Ella 1141474 Fox, Lloyd & Ellen M. 09/23/2025 Opening & Closing: Casket O&C - AtNeed 1,400.00 1,017.00 09/23/2025 Vaults:Standard Vault - AtNeed Total for 1141474 Fox, Lloyd & Ellen M. \$2,417.00 1145653 Suverkrop, Sylvia 09/12/2025 Vaults:Standard Vault - AtNeed 1.00 1,017.00 1,017.00 09/12/2025 Opening & Closing: Casket O&C - AtNeed 1,400.00 1,400.00 1.00 \$2,417.00 Total for 1145653 Suverkrop, Sylvia 2.00 1146361 Purcell, Beverly 09/05/2025 PreNeed:Urn Vault - PreNeed 303.00 09/05/2025 Endowment Fund: Endowment 0.00 1,030.00 09/05/2025 Plot Fees Collected: Plot Fees 545.00 09/05/2025 PreNeed:Cremation O&C - PreNeed 09/05/2025 Misc.:Disinter Niche Urn 125.00 09/05/2025 Misc.:Add Urn in Urn Vault 311.00 09/05/2025 Misc.:Credit 1.00 -800.00 -800.00 Total for 1146361 Purcell, Beverly 1.00 \$1,514.00 1147775 Pearce, Julia L. 09/01/2025 Vaults:Standard Vault - AtNeed 1.00 941.00 941.00 Opening & Closing:Casket O&C - AtNeed 09/01/2025 1.00 1,294,00 1,294.00 Misc.:Cremated Remains in Casket 09/01/2025 1.00 604.00l 604.00 09/01/2025 Misc.:Out of District Fee 1.00 461.59 461.59

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Total for 1147775 Pearce, Julia L.			4.00		\$3,300.59
1148661 Finn, Jeanette					
	09/03/2025	Markers:Marker Setting Veteran			494.00
	09/12/2025	Markers:Marker Setting Veteran	1.00	494.00	494.00
Total for 1148661 Finn, Jeanette			1.00		\$988.00
1159578 Mercer, Eve & David					
	09/12/2025	Endowment Fund:Endowment	1.00	636.00	636.00
	09/12/2025	Plot Fees Collected:Plot Fees	1.00	4,006.00	4,006.00
	09/12/2025	Vaults:Urn Vault - AtNeed	2.00	318.00	636.00
	09/12/2025	Opening & Closing:Cremation O&C - AtNeed	2.00	572.00	1,144.00
Total for 1159578 Mercer, Eve & David			6.00		\$6,422.00
1159690 Haddad, Monther					
	09/17/2025	Vaults:DD Vault - AtNeed			1,908.00
	09/17/2025	Endowment Fund:Endowment			636.00
	09/17/2025	Plot Fees Collected:Plot Fees			4,006.00
	09/17/2025	Opening & Closing:Casket O&C - AtNeed			1,400.00
	09/17/2025	Opening & Closing:Casket O&C - AtNeed			1,400.00
Total for 1159690 Haddad, Monther					\$9,350.00
1159710 Levrant, Sharon					
	09/22/2025	Vaults:Urn Vault - AtNeed			326.00
	09/22/2025	Vaults:Urn Vault - AtNeed			326.00
	09/22/2025	Opening & Closing:Cremation O&C - AtNeed			545.00
	09/22/2025	Opening & Closing:Cremation O&C - AtNeed			545.00
	09/22/2025	Endowment Fund:Endowment			426.00
	09/22/2025	Plot Fees Collected:Plot Fees			1,030.00
	09/22/2025	Tax Collected:Tax Reconciliation			0.01
Total for 1159710 Levrant, Sharon					\$3,198.01
1159741 Mayo, Leonda					
	09/29/2025	Opening & Closing:Niche O&C			264.00
	09/29/2025	Opening & Closing:Niche O&C			264.00
	09/29/2025	Markers:Niche Scroll Plate			324.00

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	09/29/2025	Markers:Niche Scroll Plate			324.00
	09/29/2025	Endowment Fund:Endowment			426.00
	09/29/2025	Plot Fees Collected:Plot Fees			3,149.00
Total for 1159741 Mayo, Leonda					\$4,751.00
Bar None Auction					
	09/02/2025	Misc.:Reimburse/Rebate	1.00	37,710.00	37,710.00
Total for Bar None Auction			1.00		\$37,710.00
Guillermo Barron - Med					
	09/23/2025	Misc.:Reimburse/Rebate	1.00	150.28	150.28
Total for Guillermo Barron - Med			1.00		\$150.28
US Bank - Rebate					
	09/02/2025	Misc.:Reimburse/Rebate	1.00	575.85	575.85
Total for US Bank - Rebate			1.00		\$575.85
Vendor Refund					
	09/30/2025	Misc.:Reimburse/Rebate	1.00	160.23	160.23
Total for Vendor Refund			1.00		\$160.23
	TOTAL		18.00		\$75,653.96
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	Accrual Basis V	Vednesday, October 01, 2025 03:46 PM GMTZ			· · · · · · · · · · · · · · · · · · ·

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94100.0 Interest income 577.88 577.88 96910 Cernetery Services 96910.2 CSVC- Plot Fees 13,221.00 13,221.00 96910.4 CSVC- Vaults 6,171.00 6,171.00 96910.5 CSVC- Open & Close 11,056.00 11,056.00 96910.6 CSVC- Miscelleaneous 39,297.95 39,297.95 96910.61 Convivence Fees Collected 0.01 0.01 Total for 96910.6 CSVC- Miscelleaneous 39,297.96 \$39,297.96 96910.8 CSVC- markers 1,636.00 1,7,150.00 1,7,15	-	202A	lotai
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12100.0 Retire 3,237.16 3,237.16 12200.0 OASDHI 1,372.26 1,372.26 12300.0 Group Ins 3,851.56 3,851.56 20290.0 Business Exp 87.29 87.29 20350.0 Education & Train 144.00 144.00 20380.0 Employee Recognition 362.28 362.28 20760.0 Office Sup 325.48 325.48 20810.0 Postage 156.00 156.00 21040.0 Agri / Horti SUP 375.87 375.87 21910.0 Electricity 622.48 622.48 21930.0 Refuse Collect 841.40 841.40 21970.0 Telephone 1,264.82 1,264.82 21980.0 Water 3,839.12 3,839.12 22820.0 Shop Equip SUP 503.01 503.01 23130.0 Uniforms 391.43 391.43	11240.0 Board	500.00	500.00
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12300.0 Group Ins 3,851.56 3,851.56 20290.0 Business Exp 87.29 87.29 20350.0 Education & Train 144.00 144.00 20380.0 Employee Recognition 362.28 362.28 20760.0 Office Sup 325.48 325.48 20810.0 Postage 156.00 156.00 21040.0 Agri / Horti SUP 375.87 375.87 21910.0 Electricity 622.48 622.48 21930.0 Refuse Collect 841.40 841.40 21970.0 Telephone 1,264.82 1,264.82 21980.0 Water 3,839.12 3,839.12 22360.0 Fuel- Lube 483.69 483.69 22820.0 Shop Equip SUP 503.01 503.01 23130.0 Uniforms 391.43 391.43	12100.0 Retire	3,237.16	3,237.16
20290.0 Business Exp 87.29 87.29 20350.0 Education & Train 144.00 144.00 20380.0 Employee Recognition 362.28 362.28 20760.0 Office Sup 325.48 325.48 20810.0 Postage 156.00 156.00 21040.0 Agri / Horti SUP 375.87 375.87 21910.0 Electricity 622.48 622.48 21930.0 Refuse Collect 841.40 841.40 21950.0 Stormwater 138.70 138.70 21970.0 Telephone 1,264.82 1,264.82 21980.0 Water 3,839.12 3,839.12 22360.0 Fuel- Lube 483.69 483.69 22820.0 Shop Equip SUP 503.01 503.01 23130.0 Uniforms 391.43 391.43	12200.0 OASDHI	1,372.26	1,372.26
20350.0 Education & Train 144.00 144.00 20380.0 Employee Recognition 362.28 362.28 20760.0 Office Sup 325.48 325.48 20810.0 Postage 156.00 156.00 21040.0 Agri / Horti SUP 375.87 375.87 21910.0 Electricity 622.48 622.48 21930.0 Refuse Collect 841.40 841.40 21950.0 Stormwater 138.70 138.70 21970.0 Telephone 1,264.82 1,264.82 21980.0 Water 3,839.12 3,839.12 22360.0 Fuel- Lube 483.69 483.69 22820.0 Shop Equip SUP 503.01 503.01 23130.0 Uniforms 391.43 391.43	12300.0 Group Ins	3,851.56	3,851.56
20380.0 Employee Recognition 362.28 362.28 20760.0 Office Sup 325.48 325.48 20810.0 Postage 156.00 156.00 21040.0 Agri / Horti SUP 375.87 375.87 21910.0 Electricity 622.48 622.48 21930.0 Refuse Collect 841.40 841.40 21950.0 Stormwater 138.70 138.70 21970.0 Telephone 1,264.82 1,264.82 21980.0 Water 3,839.12 3,839.12 22360.0 Fuel- Lube 483.69 483.69 22820.0 Shop Equip SUP 503.01 503.01 23130.0 Uniforms 391.43 391.43	20290.0 Business Exp	87.29	87.29
20760.0 Office Sup 325.48 20810.0 Postage 156.00 21040.0 Agri / Horti SUP 375.87 21910.0 Electricity 622.48 21930.0 Refuse Collect 841.40 21950.0 Stormwater 138.70 21970.0 Telephone 1,264.82 21980.0 Water 3,839.12 22360.0 Fuel- Lube 483.69 22820.0 Shop Equip SUP 503.01 23130.0 Uniforms 391.43	20350.0 Education & Train	144.00	144.00
20810.0 Postage 156.00 21040.0 Agri / Horti SUP 375.87 21910.0 Electricity 622.48 21930.0 Refuse Collect 841.40 21950.0 Stormwater 138.70 21970.0 Telephone 1,264.82 21980.0 Water 3,839.12 22360.0 Fuel- Lube 483.69 22820.0 Shop Equip SUP 503.01 23130.0 Uniforms 391.43	20380.0 Employee Recognition	362.28	362.28
21040.0 Agri / Horti SUP 375.87 375.87 21910.0 Electricity 622.48 622.48 21930.0 Refuse Collect 841.40 841.40 21950.0 Stormwater 138.70 138.70 21970.0 Telephone 1,264.82 1,264.82 21980.0 Water 3,839.12 3,839.12 22360.0 Fuel- Lube 483.69 483.69 22820.0 Shop Equip SUP 503.01 503.01 23130.0 Uniforms 391.43 391.43	20760.0 Office Sup	325.48	325.48
21910.0 Electricity 622.48 622.48 21930.0 Refuse Collect 841.40 841.40 21950.0 Stormwater 138.70 138.70 21970.0 Telephone 1,264.82 1,264.82 21980.0 Water 3,839.12 3,839.12 22360.0 Fuel- Lube 483.69 483.69 22820.0 Shop Equip SUP 503.01 503.01 23130.0 Uniforms 391.43 391.43	20810.0 Postage	156.00	156.00
21930.0 Refuse Collect 841.40 841.40 21950.0 Stormwater 138.70 138.70 21970.0 Telephone 1,264.82 1,264.82 21980.0 Water 3,839.12 3,839.12 22360.0 Fuel- Lube 483.69 483.69 22820.0 Shop Equip SUP 503.01 503.01 23130.0 Uniforms 391.43 391.43	21040.0 Agri / Horti SUP	375.87	375.87
21950.0 Stormwater 138.70 21970.0 Telephone 1,264.82 21980.0 Water 3,839.12 22360.0 Fuel- Lube 483.69 22820.0 Shop Equip SUP 503.01 23130.0 Uniforms 391.43	21910.0 Electricity	622.48	622.48
21970.0 Telephone 1,264.82 1,264.82 21980.0 Water 3,839.12 3,839.12 22360.0 Fuel- Lube 483.69 483.69 22820.0 Shop Equip SUP 503.01 503.01 23130.0 Uniforms 391.43 391.43	21930.0 Refuse Collect	841.40	841.40
21980.0 Water 3,839.12 3,839.12 22360.0 Fuel- Lube 483.69 483.69 22820.0 Shop Equip SUP 503.01 503.01 23130.0 Uniforms 391.43 391.43	21950.0 Stormwater	138.70	138.70
22360.0 Fuel- Lube 483.69 483.69 22820.0 Shop Equip SUP 503.01 503.01 23130.0 Uniforms 391.43 391.43	21970.0 Telephone	1,264.82	1,264.82
22820.0 Shop Equip SUP 503.01 503.01 23130.0 Uniforms 391.43 391.43	21980.0 Water	3,839.12	3,839.12
23130.0 Uniforms 391.43 391.43	22360.0 Fuel- Lube	483.69	483.69
	22820.0 Shop Equip SUP	503.01	503.01
25910.0 Other Prof SVC 1,990.89 1,990.89	23130.0 Uniforms	391.43	391.43
	25910.0 Other Prof SVC	1,990.89	1,990.89

10/01/25 Page 6 of 28

28520.0 Memorial Day	670.05	670.05
28980.0 Other Oper SUP	1,465.26	1,465.26
28990.1 Temp Workers	12,471.78	12,471.78
28990.2 Gates	550.00	550.00
80400.1 Scroll Plates	392.00	392.00
Total for Expenses	53,474.53	\$53,474.53
Net Operating Income	19,785.31	\$19,785.31
Other Income		· · · · · · · · · · · · · · · · · · ·
Other Expenses		
Net Other Income		
Net Income	19,785.31	\$19,785.31
Accrual Basis Wednesday	October 01, 2025 03:44 PM GM	 T7
/ tool dal basis Wednesday,	COLODGI G 1, 2020 00.77 1 101 C101	16

10/01/25 Page 7 of 28

BURIALS			· · · ·		Γ	1	Ι	Γ		I .	<u> </u>		T
FY 2025/2026	JUL	AUG	SEP	ОСТ	NOV	DEC	JAN	FEB	MAR	APR	MAY	JUN	TOTAL
STANDARD	2				1101		-		1		1	100.0	8
DELUXE	0				†		<u> </u>		 		 	 	1
TITAN	Ö							 					Ö
DOUBLE	1	1			<u> </u>	····	<u> </u>						2
Pre-VAULTED	5	1											9
OTHER	Ö	2				 	<u> </u>					<u> </u>	2
BABY	0	-				 			 	 			0
ASHES-PLOT	7	9		1									20
ASHES-NICHE	1	4								 	<u> </u>		9
25-26 TOTAL	16	20			0	0	0	0	0	0	0	0	51
24-25 TOTAL	13	16		_	20							24	202
23-24 TOTAL	16	18										0	151
VAULT SALES			_						<u></u>	<u> </u>	 ~		
FY 2025/2026	JUL	AUG	SEP	ОСТ	NOV	DEC	JAN	FEB	MAR	APR	MAY	JUN	TOTAL
STANDARD	2	1		-			0, 1,1			,	1	-	6
DELUXE	0	0				· · · · · · · · · · · · · · · · · · ·		 				 	ŏ
TITAN	ō	Ö						 	 	<u> </u>	 -		o o
DOUBLE	0	1							 				2
PB DOUBLE	3	0	6					 	 	 			3
PB SINGLE	0	0	0	 					 	 	 		0
OTHER	0	0	0					 	 				0
URN	5	2	4					 	 -				11
NICHE	6	5	2						-				13
25-26 TOTAL	16	9	10	Ö	0	0	0	0	0	0	0	0	35
24-25 TOTAL	5	16	19	7	8	2	11	12	11	4	10	8	113
23-24 TOTAL	11	6		8	8		4	3	14		11	0	102
VAULT INVENTO			-			-			''		<u>''</u>	•	102
		BAL		RCVD		USED		BAL					
STANDARD		2											· · · · ·
STANDARD				4		4		2					
DELUXE		3						3					
TITAN		2						2					
DOUBLE		1		2				3					
OTHER							-						
		3						3					
URN		26				4		22					
NICHE		27				4		23					
INVENTORY			START	•	RTNS		SOLD		PYMTS	3	ON HO	OLD	BALANCE
FULL PLOT			35						1				34
CREMATION PLO	T		218				2		2				214
CUBBIES			52						0				52
SINGLE NICHE			175						1				174
MEDIUM NICHE			67						1				66
OAK KNOLL			67						10				57
OK MED NICHE			404				1_		5				398
ACORN			30				1		2				27
FAMILY GARDEN			62						4				58
FOUNTAINS			310				1		5				304
FT TRIPLES			0						0				0
PLOTS SOLD													
FY 2025/2026	JUL	AUG	SEP	OCT	NOV	DEC	JAN	FEB	MAR	APR	MAY	JUN	TOTAL
TAX RES	5	1	2										8
NON TAX RES	2	1	3										6
OUT OF DIST	0	2	0										2
25-26 TOTAL	7	4	5	0	0	0	0	0	0	0	0	0	16
24-25 TOTAL	6	10	11	4	8	2	8	5	6	5	3	3	71
23-24 TOTAL	14	5	11	9	10	4	8	6	10	20	15	0	112

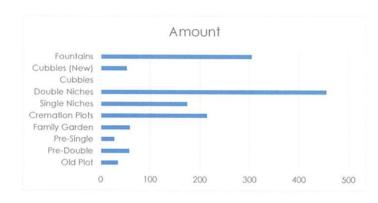
10/01/25 Page 8 of 28

Fair Oaks Cemetery District

Plot / Niche Inventory

Plot Type	Amount
Old Plot	34
Pre-Double	57
Pre-Single	27
Family Garden	58
Cremation Plots	214
Single Niches	174
Double Niches	455
Cubbies	0
Cubbies (New)	52
Fountains	304

10/1/2025



Cremations Available =	953
Casket Burial Available =	422
Average Cremation Burials Per Year =	121
Average Casket Burials Per Year =	81
Approx. Years for Cremations =	7.9
Approx. Years for Casket Burials =	5.2

Notes:

Got Fountains open with out spending a ton of money (in-house) Increased number of burials and reputation

Prices raised to cover costs and budget

Money invested in pre-need

Created more spaces in Fountains with non-vaulted singles

Created over 200 cremation only spaces, allowed 4 cremations per plot to allow access to more burials without losing inventory

Built more cubbies in-house saving the cemetery money

Created 70 more family gardens by utilizing land between exsisting graves.

Created a new single casket area, with the flexibility to encorporate double if needed and save monbey by not pre-vaulting.

Finished East section to allow for more casket burials.

10/01/25 Page 9 of 28



FAIR OAKS CEMETERY

7780 Olive Street Fair Oaks, CA 95628 Phone (916) 966-1613 Info.FOCD@gmail.com www.fairoakscemetery.com ESTABLISHED 1902

"It is our mission to partner with our community to preserve our past & memorialize our future"

BOARD OF TRUSTEES

Robert Clouse-Chairman Carolyn Flood-Vice Chairman Patricia Vogel Albert D. Neufeld Pete Schroeder

Established 1902

FY 2026 ATTENDANCE

September 2025

VACATION	BALANCE FORWARD	MONTHLY ACCRUAL	TAKEN		YEAR TO DATE BALANCE
GUILLERMO GONZALO MYSTI	210.68 237.33 33.42	16.67 13.33 10.00	-16.00 -12.00	\$7,824.18 \$6,480.00 \$1,042.08 \$15,346.26	211.35 240.00 43.42
SICK	BALANCE FORWARD	MONTHLY ACCRUAL	TAKEN		YEAR TO DATE BALANCE
GUILLERMO GONZALO MYSTI	117.50 249.00 64.00	8.00 8.00 8.00		\$4,646.01 \$6,939.00 \$1,728.00 \$13,313.01	125.50 257.00 72.00
DENTAL / VISION	BEGINNING BALANCE		USED		YEAR TO DATE BALANCE
GUILLERMO GONZALO MYSTI	\$ 2,000.00 \$ 2,000.00 \$ 2,000.00		\$ - \$ - \$ (594.00)		\$ 2,000.00 \$ 2,000.00 \$ 1,406.00

info.focd@gmail.com

From:

Google Business Profile <businessprofile-noreply@google.com>

Sent:

Saturday, September 6, 2025 12:46 PM

To:

info.focd@gmail.com

Subject:

Fair Oaks Cemetery District, your performance report for August 2025



Your Business Profile report with 293 interactions* last month

See how Fair Oaks Cemetery District at 7780 Olive Street, Fair Oaks, California 95628 performed in August 2025 compared to the previous month.

See full report

Your performance at a glance

\$ 30

♦ 147

× 116

calls

people asked for directions

website visits from profile

-26%

-20%

-3%

9 321

profile views

searches

+31%

+9%

Top search terms

^{*}An interaction is when a customer calls, makes a booking, is sent to your website, or requests directions from your Business Profile.



Fair Oaks Cemetery District 7780 Olive Street Fair Oaks CA 95628 Date 9/30/25 Enclosures

Page

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Public Money Market Account Number Previous Balance 11 Deposits/Credits 3 Checks/Debits Service Charge Current Balance	150,923.38	Number of Enclosures Statement Dates 9/01/25 thru 9/30/25 Average Ledger 165,505.24 Average Collected 165,505.24 Annual Percentage Yield Earned 4.35% 2025 Interest Paid 1,532.43 Interest Paid 577.88	50
--	------------	--	----

ite	AND ADDITIONS Description	Amount	
9/02	Remote Capture Deposit	38,385.85	
9/03	ALLPAID EDI/EFTPMT 1352026552 25/09/03 TRACE#-071000282336244	6,683.91	
9/04	Remote Capture Deposit	5,078.82	
9/10	ALLPAID EDI/EFTPMT 1352026552 25/09/10 TRACE#-071000282179198	494.00	
9/12	Remote Capture Deposit	9,840.90	
9/19	Remote Capture Deposit	11,640.10	
9/23	Remote Capture Deposit	4,275.15	
9/23	Checking Regular Deposit	10,621.95	
9/24	ALLPAID EDI/EFTPMT 1352026552 25/09/24 TRACE#-071000280326342	150.00	
9/30	ALLPAID EDI/EFTPMT 1352026552 25/09/30 TRACE#-071000284856513	2,495.82	
9/30	Remote Capture Deposit	4,028.67	
9/30	Interest Deposit	577.88	

CHECKS A	HECKS AND WITHDRAWALS						
Date	Description	Amount					
9/09	STIFEL NICOLAUS DEBIT 3430538770 25/09/09 TRACE#-111000021948526 0020797868291	5,431.00-					
9/09	STIFEL NICOLAUS DEBIT 3430538770 25/09/09 TRACE#-111000021948198 0020231312171	11,536.78-					



Date 9/30/25 Enclosures

Page

2 8

Public Money Market

Endina

6453 (Continued)

	ioney harnee	Linaing	0133 (601	ic maca)		
CHECKS IN	I SERIAL NUMBER OR	DER				
Date	Check No	Amount				
9/09 * Denotes m	1002 issing check numbers	50,231.16				
DAILY BAL	ANCE INFORMATION					
Date	Balance	Date	Balance	Date	Balance	
9/02 9/03 9/04 9/09	189,309.23 195,993.14 201,071.96 133,873.02	9/10 9/12 9/19 9/23	134,367.02 144,207.92 155,848.02 170,745.12	9/24 9/30	170,895.12 177,997.49	equi

INTEREST RATE SU	IMMARY		
	Date	Rate	
	9/01	4.258000%	Plantage of the Park Country of Country
	9/10	4.251000%	

Remote Deposit

Credit

Fair Oaks Cemetery District Maney Market 6/53 7780 Olive Street Fair Oake, CA 95628 916-966-1613

9/2/2025 Date: Items:

Items: 3 Amount: \$38,385.85 Batch ID: 24890338286 Annunt ID: 1902998 13678650 Acrt Nam: 1576453

9/12/2025 7

Items: 7 Amount: \$9,840.90 Batch ID: 24985482038 Account ID: 1902998 13678650 Acct Num: 1576453

Date: Items:

Remote Deposit

Fair Oaks Cernetery District Mancy Market 6453 7780 Olive Street Fair Oake, CA 95629 915-966-1613

Date: 9/4/2025 9

Credit

Credit

Date: 9/4/2025 Items: 9 Amount: \$5,078.82 Batch ID: 24919715454 Account ID: 1902998 13678650 Acct Num: 1576453

Remote Capture Deposit Date: 09/02 Amount: \$38,385.85

Remote Deposit

Fair Oaks Cemetery District Maney Market 6453 7780 Olive Street Fair Oaks, CA 95628 916-966-1613

Credit

Remote Deposit

Remote Capture Deposit Date: 09/04 Amount: \$5,078.82

Fair Oaks Cernetery District Mancy Market 6453 7780 Olive Street Fair Oako, CA 95628 916-966-1613

9/19/2025

10 621 .45

10 621.45

1002

07/31/2025

s **50,231.16

a

Amount: \$11,640.10 Account ID: 1902998 13678650 Acct Num: 1576453

\$

40

** PLYS STAR SARS 2100 Distance Dr. Sto 100

Date:

Items:

Remote Capture Deposit Date: 09/12 Amount: \$9,840.90

Remote Deposit

Credit

Credit

Date: Items:

Fair Oaks Cemetery District Maney Market 6/53 7780 Olive Streat Fair Oako, CA 95528 916-966-1613 9/23/2025 Amount: \$4,275.15 Account to: 1902998 13678650

Acct Num: 1576453

Remote Capture Deposit Date: 09/19 Amount: \$11,640.10

Name FOCD Account No 1576453 CHECKS OR TOTAL -SUB TOTAL -

ABCOMANC PARPERS HERE! AND THE FORE C1211430376

3 (3w90 6006

CEEDS

Checking Regular Deposit Date: 09/23 Amount: \$10,621.95

FAIR OAKS CEMETERY DISTRICT 7780 OLIVE STREET FAIR DAKE CA 18629

usand two hundred thirty-one and 16/100 Sacramento County Tressurer County of Sacramento, Department of Finance 700 H Street, Room 1710 Secramento, CA 95814-1285

SALTA DE Secremento County Tregeurer

Remote Capture Deposit Date: 09/23 Amount: \$4,275.15

Remote Deposit

Fair Oaks Cemetery District Maney Market 6:63 7780 Othe Street Fair Oaks, CA 95528 916-966-1613

Date: 9/30/2025 Items: 6 Amount: \$4,028.67 Batch ID: 25116242634 Date: Account ID: 25110242354 Account ID: 1902998 13678650 Acct Num: 1576453

Check

1002 Date: 09/09 Amount: \$50,231.16

17000 F001002F #121143037# 001576453F

Remote Capture Deposit Date: 09/30 Amount: \$4,028.67

- A summary of your total deposits and credits is listed first. 1.
- All charges and debits, whether customer or bank originated, are shown in data sequence.
- 3 The next section includes a summary of paid checks listed in numerical sequence

*DENOTES A POINT AT WHICH ONE OR MORE CHECK SERIAL NUMBER(S) ARE UNACCOUNTED FOR THIS STATEMENT PEROIDD. IT MAY INDICATE OUTSTANDING CHECKS OR CHECKS SHOWN ON PREVIOUS STATEMENTS. IT MAY ALSO DENOTE A POINT AT WHICH TWO OR MORE CHECKS BEARING IDENTICAL SERIAL NUMBERS WERE PAID THIS STATEMENT PERIOD.

HOW TO BALANCE YOUR ACCOUNT

- Subtract from your check register any service, miscellaneous or automatic charge(s) posted on this statement.
- Mark (x) in your register after each check listed on the front of this statement
- Check off deposits shown on the statement against those shown in your check register.
- Complete the form at the right.

 The final "balance" in the form to the right should agree with your check register balance. If it does not, below are S. some helpful hints:
 - Recheck all addition and subtraction and corrections.
 - b. Verify the carryover balance on each page in your check register.
 - c. Make sure you have subtracted the service or miscellaneous charge(s) from your check register balance.
 - d. For information or help on electronic transactions call the telephone number on the bottom of this

FINANCE CHARGE DISCLOSURES

- Your Daily Balance is the balance on which Periodic Rate FINANCE CHARGES are computed.
- Your Daily Balance is calculated by starting with the balance at the beginning of each day, subtracting any payments or credits received for that day and adding any advances and other debits including Transactions or Periodic Rate FINANCE CHARGES posted that day.

Periodic Rate FINANCE CHARGES begin to accrue on an extension of credit, Transaction or Periodic Rate FINANCE CHARGES or other charges incurred on your Account on the date the charge is posted to your Account. Once a month, on your Statement Date, the Bank will post to your Account, all Periodic Rate FINANCE CHARGES which have accrued during the Statement Period. A Transaction FINANCE CHARGE will be posted to your Account

- on the date the corresponding extension of credit is posted to your Account.

 The Bank calculates the Periodic Rate FINANCE CHARGE daily by multiplying the Daily Balance by the Periodic Rate (the "Daily Periodic Rate FINANCE CHARGES.") The Periodic Rate FINANCE CHARGE imposed during any 3. one Statement Period, the amount of which appears on the reverse of this statement, is the sum of the Daily Periodic Rate FINANCE CHARGES imposed for each day during the Statement Period.
- On the reverse of this Statement, the Bank provides the Average Daily Balance on your Account and the number of days in the Statement Period. These figures are provided to simplify the disclosure of the method by which the total Periodic Rate FINANCE CHARGE is calculated for the Statement Period. You may use the Average Daily Balance as the balance subject to Periodic Rate FINANCE CHARGES and calculate the total Periodic Rate FINANCE CHARGES for the Statement Period by multiplying the Average Daily Balance by the Periodic Rate and then multiplying the product by the number of days in this Statement Period.

BILLING RIGHTS SUMMARY

PLEASE EXAMINE THIS STATEMENT AND ENCLOSED ITEMS AT ONCE. IF NO ERROR IS REPORTED WITHIN 30 DAYS, THIS STATEMENT WILL BE CONSIDERED CORRECT. ALL ITEMS CREDITED ARE SUBJECT TO

Special Provisions, including a reporting period of up to 60 days, apply if the difference involves an electronic funds transfer. These provisions are explained below.

If you think your statement or receipt is wrong or if you need more information about a transaction listed on the statement or receipt, please contact us at the address below as soon as possible. We must hear from you no later than 60 days after we sent the FIRST statement on which the problem or error appeared.

- Tell us your name and account number.
- Describe the error or the transfer you are unsure about, and explain as clearly as you can why you believe it is an error or why you need more information.
- Tell us the dollar amount of the suspected error,

if you tell us orally, we may require that you send us your complaint or question in writing within 10 business days.

Direct Inquiries to:

Five Star Bank Central Operations 2400 Del Paso Road, Suite 100 Sacramento, CA 95834 800-416-6117

TRANSFER AMO	UNT FROM OTH	ER SIDE	 \$
ADD DEPOSITS SINCE END ON STATE	DING DATE		
SI	JB TOTAL		\$
CHECKS NO OR PRIO	T LISTED ON THE	IIS	
NUMBER	AMOUN		
- 10 /			
			!
TOTAL OUTOKO			
TOTAL CHECKS NOT LISTED			\$
SUBTRACT TOTAL CHECKS NOT LISTE FROM SUB-TOTAL A		LANCE	\$

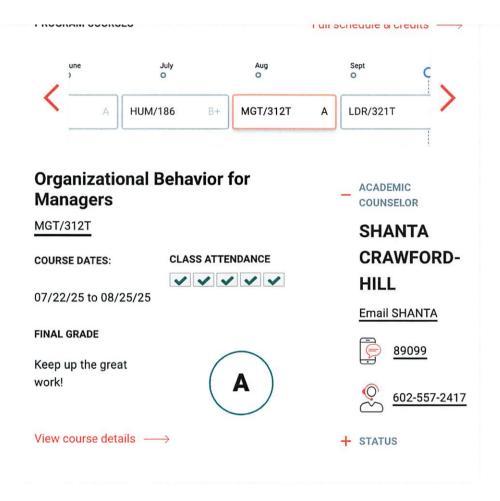
NEW DALANOE

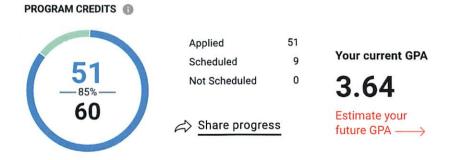
THIS SHOULD AGREE WITH YOUR CHECK REGISTER BALANCE

Academic Plan

Associate of Arts









October 2025

October 2025					November 2025								
Su	Mo	Tu	We	Th	Fr	Sa	Su	Мо	Tu	We	Th	Fr	Sa
			1	2	3	4							1
5	6	7	8	9	10	11	2	3	4	5	6	7	8
12	13	14	15	16	17	18	9	10	11	12	13	14	15
19	20	21	22	23	24	25	16	17	18	19	20	21	22
26	27	28	29	30	31		23	24	25	26	27	28	29

SUNDAY	MONDAY	TUESDAY	WEDNESDAY	THURSDAY	FRIDAY	SATURDAY
Sep 28	29	30	Oct 1 Stretch Zone Ribbon Culting	2 Trunk or Treat	3	4
5	6	Farmer's Market Tuesdays (Fair Oaks Park (11549 Fair Oaks Blvd, Fair Oaks, CA 95628))	9:15am Monthly Board Meeting (Fair Oaks Cemetery District (7780 Olive St, Fair Oaks, CA 95628)) -	9	10	11 SWS Hourvest Fes Fair Oaks Folk Festival
12	13	Farmer's Market Tuesdays (Fair Oaks Park (11549 Fair Oaks Blvd, Fair Oaks, CA 95628))	15 Nation Chamber Day	16	17	18
19	20	Farmer's Market Tuesdays (Fair Oaks Park (11549 Fair Oaks Blvd, Fair Oaks, CA 95628))	22	23	24 GSRMA Annual Conference (25 Rolling Hills Casino (2655 Ever Historical Society) Calebration Concert in Park
26	27	Farmer's Market Tuesdays (Fair Oaks Park (11549 Fair Oaks Blvd, Fair Oaks, CA 95628))	29 2:00pm Meeting with Rich Desmond (Fair Oaks Cemetery District (7780 Olive St, Fair Oaks, CA	30 Monster Mash Midway	31 Freedom Church Fall Festival	Nov 1

Mysti Lingenfelter 10/01/25 10/1/2025 10:05 AM

November 2025

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 December 2025

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SUNDAY	MONDAY	TUESDAY	WEDNESDAY	THURSDAY	FRIDAY	SATURDAY
Oct 26	27	28	29	30	31	Nov 1
2	3	Training Haz Mat - Guillerm Farmer's Market Tuesdays (Fair Oaks Park (11549 Fair Oaks	5 no & Gonzalo (Southern CA) CPAC Mecting	4:30pm Light up the Cemetery! (Fair Oaks Cemetery District	7 Sunrise Corridor - Power Lunch	8
9	10	11 Farmer's Market Tuesdays (Fair Oaks Park (11549 Fair Oaks Blvd, Fair Oaks, CA	9:15am Monthly Board Meeting (Fair Oaks Cemetery District (7780 Olive St, Fair	13	14	15
16	17	Farmer's Market Tuesdays (Fair Oaks Park (11549 Fair Oaks Blvd, Fair Oaks, CA	19	20	21	22
23	24	25 Farmer's Market Tuesdays (Fair Oaks Park (11549 Fair Oaks Blvd, Fair Oaks, CA	26	27	28	29
30	Dec 1	2	3	4	5	6

Mysti Lingenfelter 10/01/25

10/1/2025 10:05 AM



FAIR OAKS CEMETERY DISTRICT

District Manager
Guillermo Barron
Office Manager
Mysti Lingenfelter
District Foreman
Gonzalo Vega

7780 Olive Street Fair Oaks, CA 95628 Phone (916) 966-1613 Fax (916) 966-8921 www.fairoakscemetery.com ESTABLISHED 1902

BOARD OF TRUSTEES

Pete Schroeder-Chairman Carolyn Flood-Vice Chairman Albert D. Neufeld – Treasurer John Oldham – Board Member Evan Currie – Board Member

"It is our mission to partner with our community to preserve our past & memorialize our future."

Minutes

OF REGULAR MEETING OF THE BOARD OF TRUSTEES OF FAIR OAKS CEMETERY DISTRICT

Wednesday, September 10, 2025, at 9:15 am
District Office
7780 Olive St.
Fair Oaks, CA 95628

- 1. Call to Order-9:15 a.m.
 - Chairman Schroeder called the meeting to order at 9:18am.
- 2. Pledge of Allegiance
 - Those assembled recited the Pledge of Allegiance.
- 3. Roll Call of Board
 - Present were Trustees Pete Schroeder, Carolyn Flood, John Oldham, Trustee Don Neufeld, Evan Currie, DM Guillermo Barron, Secretary Mysti Lingenfelter, and Foreman Gonzalo Vega.
- 4. Public Comment on & Opportunity to Discuss Matter within District Jurisdiction
 - Brian Hughes: BBK Law Presented a way to move forward with TRA's and Boundaries.
- 5. Information Items:
 - A. District Foreman's Monthly Report
 - i. Safety Report
 - This month's safety meeting was held on first aide and safety.
 - ii. Any unusual activities
 - Nothing to report.
 - B. DM's Monthly Reports:
 - i. Sales
 - District sales reported as \$30,080.59
 - District total income including tax revenue and interest reported as \$43,183.51
 - ii. Interments
 - The district's 20 burials consisted of 13 cremations and 7 caskets.
 - iii. Attendance
 - District Employee's attendance is up to date.
 - iv. Website Contacts
 - Google Analytics showed 120 visits to our website, and one 5-star review.
 - Chamber Catcher page had 63 direct views.
 - v. Major Purchases or other Extraordinary Purchases
 - Haz Mat Compliance training and hotel.
 - vi. Incidents
 - Trustee Currie emailed Ms. Knopf with the results of the meeting, but he received no response. Trustee Currie will reach out by phone.
 - DM spoke with one of our family members about approaching other grieving family members.
 - Redwood trees along the fence line are showing tumors and will need to be removed before they fall.
 - Family member came to discuss with DM about watering and grass growing and possible solutions for her plot.

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- vii. Correspondence
- Staff received a thank you note from a family for such good work on their service.

 viii. Upcoming events, conferences, and training
- GSRMA Annual Conference will be in Corning, CA. DF, Trustee Oldham, and Trustee Currie should be in attendance
- DM & DF will be attending Hax Mat Training in November in Los Angels area.
- C. Committee Reports:
 - i. Finance Committee
 - The finance committee met prior to the board meeting. Trustee Oldham reported total claims were \$63,668.15 ii. Investment Committee
 - Investments are following industry trends.
 - We currently have over \$4million in investments and should show growth at maturity.
 - iii. Other Committee Reports
 - 1. Update on Tax Issues
 - TRA research continues.
 - District will be working with Legal Counsel to find a solution.
 - 2. Update on Land Issues/Acquisition
 - Trustee Schroeder to meet with supervisors Desmond, Hume, and Rosario at different times.
 - District will be working with Legal Counsel to find a solution.
- 6. Unfinished Business Board Discussion & Possible Action Items
 - A. BBK Contract
 - Board and Staff Discussed pros & cons of signing with BBK.
 - Motion to move approve the BBK Contract with amendments. Moved by Trustee Flood, Second by Trustee Oldham. Approved 5/0/0
 - B. Light up the Cemetery Updates
 - Posters have been hung in the Village.
 - Staff will need help the day of the event around 2pm.
 - C. Policies & Procedures
 - Moved to the next meeting, directions given to staff.
- 7. New Business Board Discussion & Possible Action Items
 - A. Consent Calendar
 - i. Approval of Board Minutes of August 13, 2025
 - ii. Approval of Claims
 - Motion to approve the consent calendar, as presented. Moved by Trustee Flood, Second by Trustee Neufeld. Approved 5/0/0
 - B. Donation Account
 - Staff directed to research more and bring to next meeting.
- 8. Trustees Discussions, Questions, & Comments
 - None
- 9. Adjournment
 - Chairman Schroeder adjourned the meeting at 11:04am.

Approved as read corrected.

Prepared by: Mysti Lingenfelter Board Clerk.

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Expenses by Vendor Sumn	nary						
FAIR OAKS CEMETERY DIS							
September 2025							
Vendor	Total						
Payroll etc.	25,932.82						
Ace Hardware	52.10						
Adobe Inc.	29.99						
Alhambra/Primo	63.45	63.45	63.45	(63.45)			
ALP, Inc. 71810	12,471.78	4,338.00	3,470.40	4,663.38			
Amazon.com	659.79	34.24	19.37	12.92	407.16	93.05	93.05
Boot Barn	391.43						
Bronzecraft - 76943	392.00						
CENIOM	91.47						
Citrus Heights Saw & Mower	110.97						
Comcast Business	856.40						
Diane Sue Roark 76879	550.00						
ESCO AIRE INC.	1,356.00						
Fair Oaks Chamber	55.00						
FO Water District	3,952.37	1,627.40	2,211.72	113.25			
Fuel	483.69	40.00	40.00	154.68	139.01	110.00	
Gold Country Copier / Smile	77.18						
Grammarly	144.00						
iCloud / Apple	20.98	0.99	19.99				
Kiefer Landfill Facility	642.60	82.00	107.55	45.00	88.20	85.50	87.30
		102.05	45.00				
Liberty Bell Smart Home	49.99						
Lunch for Employee Incentive	304.66	60.24	149.44	32.22	62.76		
Noah's Bagels	32.29					_	
Pair Eyewear	597.00						
Pens.com	234.43						

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Raley's / Bel-Air	57.62						
SacCty Consolidated Utility Billing	342.45	138.70	4.95	198.80			
Sam's Club	150.28						
Sharer Monument Co 73882	1,185.00						
SMUD	622.48	299.67	250.12	53.51	19.18		
Sprinkler Service & Supply Inc.	186.43						
The Mower Shop	339.94						
United States Postal Service	156.00						
Utterback Sod Farm, Inc.	189.44						
Verizon	408.42	229.43	178.99				
Vista Print	167.84	91.05	76.79			-	
Wizix Technology Group	116.24]
TOTAL	\$53,474.53						
Accrual Basis Wednesday, October 01, 20	025 03:47 PM GMTZ						

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SACRAMENTO LOCAL AGENCY FORMATION COMMISSION

1112 I Street, Suite 100 • Sacramento, CA 95814 • (916) 874-6458

www.saclafco.org

ELECTION BALLOT

Mail to: LAFCO 1112 | Street, Suite 100 Sacramento, CA 95814 Or email:

commissionclerk@saclafco.org

Special District Representative to LAFCo Regular Seat #7

The election ends on November 21,2025 at 5:00 p.m. or until a quorum of Special District ballots is received, whichever occurs later.

Four-Year Regular Term Candidate & District	Select one (1)
Gay Jones*, Sacramento Metropolitan Fire District	
Jim Frazier, Hearld Fire Protection	
Robert "Bob" Wichert, Sacramento Suburban Water District	

Two-Year Regular Term Candidate & District	Select one (1)
Beau Reynolds, North Highlands Recreation and Park District	
Brandon D. Rose, Sacramento Municipal Utility District	
Jim Frazier, Hearld Fire Protection	
Robert "Bob" Wichert, Sacramento Suburban Water District	

Four-Year Alternate Term Candidate & District	Select one (1)
Charlea Moore*, Rio Linda Elverta Recreation and Park District	
Jim Frazier, Hearld Fire Protection	

^{*}Incumbent

BALLOT CONTINUES ON THE NEXT PAGE

Commissioners

Rich Desmond, Patrick Hume County Members Rosario Rodriguez, Alternate Lisa Kaplan, Mat Pratton City Members Dr. Jayna Karpinski-Costa, Alternate Chris Little, Public Member Timothy Murphy, Alternate Vacant, Gay Jones, Special District Members Charlea Moore, Alternate

José C. Henríquez, Executive Officer Desirae Fox, Policy Analyst Nancy Miller, DeeAnne Gillick, Commission Counsel

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SIGNA	ATURE OF PRESIDING OFFICER (Original Signature Required):							
Note:	Presiding Officer is the Chair/President. Any other signature invalidates this ballot, unless accompanied by Meeting Minutes designating an alternate.							
PRINT	ED NAME OF PRESIDING OFFICER (Required):							
AGEN	DA ATTACHED (Optional): Yes No							
Attest	:							
Distric	t Secretary, Clerk or General Manager							

FAIR OAKS CEMETERY DISTRICT

Budget vs. Actuals: Budget_FY26_P&L - FY26 P&L

July 2025 - June 2026

		Sep	2025		Total			_
			% of					% of
	Actual	Budget	over Budget	Budget	Actual	Budget	over Budget	Budget
Income								
91010.0 Cur Secured		13,639.75	-13,639.75	0.00%	373.28	163,677.00	-163,303.72	0.23%
91020.0 Cur Unsecured		923.42	-923.42	0.00%	0.05	11,081.00	-11,080.95	0.00%
91030.0 Supplement Cur		290.67	-290.67	0.00%	512.63	3,488.00	-2,975.37	14.70%
91040.0 Sec Delinquent		223.33	-223.33	0.00%	0.00	2,680.00	-2,680.00	0.00%
91050.0 Supplement Delinq		48.25	-48.25	0.00%	0.00	579.00	-579.00	0.00%
91060.0 Unitary Cur Sec		183.00	-183.00	0.00%	0.00	2,196.00	-2,196.00	0.00%
91200.0 Prop Tax Redemption		0.00	0.00		16.33	0.00	16.33	
91300.0 Prior Unsecured		9.92	-9.92	0.00%	1.44	119.00	-117.56	1.21%
91400.0 Prop Tax Penalties		107.42	-107.42	0.00%	2.67	1,289.00	-1,286.33	0.21%
94100.0 Interest income	577.88	3,099.75	-2,521.87	18.64%	22,467.32	37,197.00	-14,729.68	60.40%
94100.8 Interest Income 208A		0.00	0.00		14,072.07	0.00	14,072.07	
94100.9 Interest Income 209A	Mark Call	0.00	0.00		18,194.09	0.00	18,194.09	
95220.0 Prop Tax Relief		0.00	0.00		0.05	0.00	0.05	
96910 Cemetery Services			0.00		-149,433.96	0.00	-149,433.96	
96910.0 PreNeed Collections		4,162.58	-4,162.58	0.00%	11,536.78	49,951.00	-38,414.22	23.10%
96910.1 Endowment Collections		3,121.92	-3,121.92	0.00%	5,431.00	37,463.00	-32,032.00	14.50%
96910.2 CSVC- Plot Fees	13,221.00	27,541.83	-14,320.83	48.00%	62,295.00	330,502.00	-268,207.00	18.85%
96910.3 Preneed Transfer - to Gen		0.00	0.00		0.00	0.00	0.00	
96910.4 CSVC- Vaults	6,171.00	3,022.08	3,148.92	204.20%	19,328.00	36,265.00	-16,937.00	53.30%
96910.5 CSVC- Open & Close	11,056.00	8,460.75	2,595.25	130.67%	26,135.00	101,529.00	-75,394.00	25.74%
96910.6 CSVC- Miscelleaneous	39,297.95	9,987.17	29,310.78	393.48%	43,822.71	119,846.00	-76,023.29	36.57%
96910.61 Convivence Fees Collected	0.01		0.01		0.01	0.00	0.01	
96910.62 96910.62 Interment Rights			0.00		0.00	0.00	0.00	1
Total 96910.6 CSVC- Miscelleaneous	\$ 39,297.96	\$ 9,987.17	\$ 29,310.79	393.48%	\$ 43,822.72	\$ 119,846.00	-\$ 76,023.28	36.57%

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96910.8 CSVC- markers	1,636.00	1,985.33	-349.33	82.40%	6,168.00	23,824.00	-17,656.00	25.89%
96910.9 CSVC- Saturday Services	1,300.00	1,035.08	264.92	125.59%	3,300.00	12,421.00	-9,121.00	26.57%
Total 96910 Cemetery Services	\$ 72,681.96	\$ 59,316.74	\$ 13,365.22	122.53%	\$ 28,582.54	\$ 711,801.00	-\$ 683,218.46	4.02%
96911.0 Plot Refund			0.00		-2,800.00	0.00	-2,800.00	
97300.0 Donations		25.00	-25.00	0.00%	600.00	300.00	300.00	200.00%
Uncategorized Income		69,335.17	-69,335.17	0.00%	0.00	832,022.00	-832,022.00	0.00%
Total Income	\$ 73,259.84	\$ 147,202.42	-\$ 73,942.58	49.77%	\$ 82,022.47	\$ 1,766,429.00	-\$ 1,684,406.53	4.64%
Gross Profit	\$ 73,259.84	\$ 147,202.42	-\$ 73,942.58	49.77%	\$ 82,022.47	\$ 1,766,429.00	-\$ 1,684,406.53	4.64%
Expenses								
11100.0 Salary	17,150.00	20,833.33	-3,683.33	82.32%	51,450.00	250,000.00	-198,550.00	20.58%
11240.0 Board	500.00	666.67	-166.67	75.00%	2,200.00	8,000.00	-5,800.00	27.50%
11320.0 Overtime	288.00	500.00	-212.00	57.60%	1,404.00	6,000.00	-4,596.00	23.40%
11520.0 Terminal Pay		0.00	0.00		0.00	0.00	0.00	
12100.0 Retire	3,237.16	5,000.00	-1,762.84	64.74%	12,583.92	60,000.00	-47,416.08	20.97%
12200.0 OASDHI	1,372.26	1,500.00	-127.74	91.48%	4,211.63	18,000.00	-13,788.37	23.40%
12300.0 Group Ins	3,851.56	5,416.67	-1,565.11	71.11%	12,761.88	65,000.00	-52,238.12	19.63%
12400.0 Comp Ins		0.00	0.00		0.00	12,500.00	-12,500.00	0.00%
12500.0 SUI		41.67	-41.67	0.00%	0.00	500.00	-500.00	0.00%
1000's Totals	26,398.98	33,958.34	-7,559.36	77.74%	84,611.43	420,000.00	-335,388.57	20.15%
20050.0 Advertising		0.00	0.00		0.00	0.00	0.00	
20290.0 Business Exp	87.29	1,000.00	-912.71	8.73%	5,187.26	12,000.00	-6,812.74	43.23%
20350.0 Education & Train	144.00	833.33	-689.33	17.28%	2,872.00	10,000.00	-7,128.00	28.72%
20380.0 Employee Recognition	362.28	83.33	278.95	434.75%	965.93	1,000.00	-34.07	96.59%
20510.0 Liability Ins		0.00	0.00		0.00	24,000.00	-24,000.00	0.00%
20610.0 Membership		133.33	-133.33	0.00%	0.00	1,600.00	-1,600.00	0.00%
20760.0 Office Sup	325.48	250.00	75.48	130.19%	1,107.63	3,000.00	-1,892.37	36.92%
20810.0 Postage	156.00	41.67	114.33	374.37%	156.00	500.00	-344.00	31.20%
20850.0 Print SVC		0.00	0.00		0.00	0.00	0.00	
21030.0 Agri/Horti SVC		500.00	-500.00	0.00%	0.00	6,000.00	-6,000.00	0.00%
21040.0 Agri / Horti SUP	375.87	750.00	-374.13	50.12%	1,820.74	9,000.00	-7,179.26	20.23%
21910.0 Electricity	622.48	708.33	-85.85	87.88%	2,552.79	8,500.00	-5,947.21	30.03%
21930.0 Refuse Collect	841.40	500.00	341.40	168.28%	2,108.75	6,000.00	-3,891.25	35.15%
21950.0 Stormwater	138.70	75.00	63.70	184.93%	138.70	900.00	-761.30	15.41%

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21970.0 Telephone	1,264.82	708.33	556.49	178.56%	3,078.30	8,500.00	-5,421.70	36.22%
21980.0 Water	3,839.12	1,500.00	2,339.12	255.94%	7,111.20	18,000.00	-10,888.80	39.51%
22050.0 Auto Maint SVC		416.67	-416.67	0.00%	0.00	5,000.00	-5,000.00	0.00%
22060.0 Auto Maint SUP		416.67	-416.67	0.00%	20.45	5,000.00	-4,979.55	0.41%
22260.0 Expend Tools		500.00	-500.00	0.00%	0.00	6,000.00	-6,000.00	0.00%
22360.0 Fuel- Lube	483.69	708.33	-224.64	68.29%	2,042.54	8,500.00	-6,457.46	24.03%
22750.0 Rent Equip		333.33	-333.33	0.00%	0.00	4,000.00	-4,000.00	0.00%
22810.0 Shop Equip SVC		83.33	-83.33	0.00%	0.00	1,000.00	-1,000.00	0.00%
22820.0 Shop Equip SUP	503.01	500.00	3.01	100.60%	1,444.16	6,000.00	-4,555.84	24.07%
22910.0 Other Equip SVC		50.00	-50.00	0.00%	0.00	600.00	-600.00	0.00%
22920.0 Other Equip SUP		291.67	-291.67	0.00%	0.00	3,500.00	-3,500.00	0.00%
23130.0 Uniforms	391.43	83.33	308.10	469.73%	522.89	1,000.00	-477.11	52.29%
23210.0 Custodial SVC		0.00	0.00		0.00	0.00	0.00	
23510.0 Laundry SVC		0.00	0.00		0.00	0.00	0.00	
25050.0 Account SVC		1,500.00	-1,500.00	0.00%	0.00	18,000.00	-18,000.00	0.00%
25070.0 Assess Coll SVC		1,000.00	-1,000.00	0.00%	0.00	12,000.00	-12,000.00	0.00%
25310.0 General Counsel		166.67	-166.67	0.00%	1,075.00	2,000.00	-925.00	53.75%
25910.0 Other Prof SVC	1,990.89	1,583.33	407.56	125.74%	4,321.62	19,000.00	-14,678.38	22.75%
28520.0 Memorial Day	670.05	1,416.67	-746.62	47.30%	970.33	17,000.00	-16,029.67	5.71%
28520.1 MD Temp Workers		1,416.67	-1,416.67	0.00%	0.00	17,000.00	-17,000.00	0.00%
28980.0 Other Oper SUP	1,465.26	2,166.67	-701.41	67.63%	4,634.55	26,000.00	-21,365.45	17.83%
28990.0 Other Oper SVC		450.00	-450.00	0.00%	0.00	5,400.00	-5,400.00	0.00%
28990.1 Temp Workers	12,471.78	16,083.33	-3,611.55	77.54%	46,741.98	193,000.00	-146,258.02	24.22%
28990.2 Gates	550.00	550.00	0.00	100.00%	1,650.00	6,600.00	-4,950.00	25.00%
29340.0 Public Works		41.67	-41.67	0.00%	136.14	500.00	-363.86	27.23%
2000's Total	26,683.55	36,841.66	-10,158.11	72.43%	90,658.96	466,100.00	-375,441.04	19.45%
32100.0 Lease Interest		0.00	0.00		0.00	0.00	0.00	
32300.0 Lease Payment		0.00	0.00		0.00	0.00	0.00	
3000's Total								
41010.0 Land Purchase		69,335.17	-69,335.17	0.00%	0.00	832,022.00	-832,022.00	0.00%
42020.0 Structure / Improv		833.33	-833.33	0.00%	0.00	10,000.00	-10,000.00	0.00%
43030.0 Equipment		8,333.33	-8,333.33	0.00%	16,419.89	100,000.00	-83,580.11	16.42%
44030.0 Computer Software		0.00	0.00		0.00	0.00	0.00	

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44040.0 Depreciation expense		0.00	0.00		0.00	0.00	0.00	
4000's Total	0.00	78,501.83	-78,501.83	0.00%	16,419.89	942,022.00	-925,602.11	1.74%
66900 Reconciliation Discrepancies		0.00	0.00		0.00	0.00	0.00	
80400.0 Commodities		2,250.00	-2,250.00	0.00%	1,005.73	27,000.00	-25,994.27	3.72%
80400.1 Scroll Plates	392.00	666.67	-274.67	58.80%	1,038.94	8,000.00	-6,961.06	12.99%
80400.2 Urn Vaults		83.33	-83.33	0.00%	0.00	1,000.00	-1,000.00	0.00%
8000's Total	392.00	3,000.00	-2,608.00	13.07%	2,044.67	36,000.00	-33,955.33	5.68%
Total Expenses	\$ 53,474.53	\$ 152,301.83	-\$ 98,827.30	35.11%	\$ 193,734.95	\$ 1,864,122.00	-\$ 1,670,387.05	10.39%
Net Operating Income	\$ 19,785.31	-\$ 5,099.41	\$ 24,884.72	-387.99%	-\$ 111,712.48	-\$ 97,693.00	-\$ 14,019.48	114.35%
Other Expenses								
Reconciliation Discrepancies-1			0.00			0.00	0.00	
Total Other Expenses	\$ 0.00	\$ 0.00	\$ 0.00		\$ 0.00	\$ 0.00	\$ 0.00	
Net Other Income	\$ 0.00	\$ 0.00	\$ 0.00		\$ 0.00	\$ 0.00	\$ 0.00	
Net Income	\$ 19,785.31	-\$ 5,099.41	\$ 24,884.72	-387.99%	-\$ 111,712.48	-\$ 97,693.00	-\$ 14,019.48	114.35%
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