

District Manager Guillermo Barron Office Manager Mysti Lingenfelter District Foreman Gonzalo Vega 7780 Olive Street Fair Oaks, CA 95628 Phone (916) 966-1613 Fax (916) 966-8921 www.fairoakscemetery.com ESTABLISHED 1902

BOARD OF TRUSTEES

Pete Schroeder-Chairman Carolyn Flood-Vice Chairman Albert D. Neufeld – Treasurer John Oldham – Board Member

"It is our mission to partner with our community to preserve our past & memorialize our future."

NOTICE

OF WORKSHOP MEETING OF THE BOARD OF TRUSTEES OF FAIR OAKS CEMETERY DISTRICT

> Wednesday, May 12, 2025, at 10:00 am District Office 7780 Olive St. Fair Oaks, CA 95628

This agenda has been prepared and posted at least 72 hours prior to the workshop meeting of the Board of Trustees in accordance with the Ralph M. Brown Act. The public may be heard on an item before or during the consideration of any agenda item to be considered by the Board, subject to reasonable time limitations for each speaker. Members of the Public may address matters under the jurisdiction of the Board of Trustees, and not on the posted agenda, provided that no action shall be taken on any item not appearing on the agenda. The Board cannot take action on any unscheduled items unless it is declared by a vote of at least two-thirds (2/3) of the Board that there is an urgent need to take immediate action, and the need for action came to the attention of the district after the agenda was posted. Agenda items are numbered for identification purposes only and will not necessarily be considered in the indicated order. Details and supporting materials concerning agenda items are available for public reference during normal working hours at the District Office.

- 1. Call to Order-10:00 a.m.
- 2. Pledge of Allegiance
- 3. Roll Call of Board
- 4. Public Comment on & Opportunity to Discuss Matter within District Jurisdiction

The Board of Trustees of the Fair Oaks Cemetery District appreciates and encourages public interest and welcomes questions and opinions at its meetings. Members of the public designing to address the Board are requested to first be recognized by the presiding officer and identify themselves for the record. The presiding officer may, in the interest of time and good order, limit the length and number of public comments and presentations.

5. Workshop Items:

A. Budget for FY: 2025 - 2026

Trustees and staff to discuss budgetary requirements for the next fiscal year with keeping in mind long-term goals.

6. Trustees Discussions, Questions, & Comments

7. Adjournment

This	Agenda	posted	this	7 th	Day	of	May	2025	
	_1		2						
 Gui	llermo	Barron,	Dist	ric	t Ma	nag	er		

A complete agenda packet, including staff reports and supporting documents, is available for public inspection at the District Office during normal business hours.

In compliance with Americans with Disabilities Act the Fair Oaks Cemetery District will make available to members of the public any special assistance necessary to attend and participate in this meeting. In addition, if requested this agenda will be made available in appropriate alternative formats. All such requests should be made at least 72 hours prior to the meeting to the District Manager at 916-966-1613 or at the district's office as listed at the top of the agenda.

Department of Finance Chad Rinde Director



Divisions Auditor-Controller Consolidated Utilities Billing & Service Investments Revenue Recovery Tax Collection & Licensing Treasury

County of Sacramento

April 1, 2025

To: All Independent Fire, Park, Cemetery, and Other Special Districts

Subject: FISCAL YEAR 2025-26 PRELIMINARY BUDGETS

Enclosed is your FY 2025-26 Preliminary budget preparation packet, which includes a preparation manual and the necessary forms.

The submission deadline to the County for your Preliminary Budget is <u>June 21</u>, <u>2025</u>. The Preliminary Budget submittal must include completed originals of the following schedules:

- Financing Requirements Summary Schedule
- Long-Term Loan Schedule
- Fixed Asset Schedule
- Expenditure Detail Schedule
- Revenue Detail Schedule

Government Code Section 29009 specifies that budgetary requirements must equal the available financing.

The forms provided for the preparation of your FY 2025-26 Preliminary Budget reflect COMPASS general ledger accounts with your district's COMPASS fund and fund center information.

Please mail your Preliminary Budget with the board approved resolution to the following address and email to <u>inabaa@saccounty.gov</u>.

Attn: Amie Inaba County of Sacramento Department of Finance Auditor-Controller Division 700 H Street, Suite 3650 Sacramento, CA 95814

> 700 H Street, Suite 3650, Sacramento, CA 95814 Office (916) 874-6744 | <u>finance.saccounty.gov</u>

If you have any questions regarding the preparation of your budget, please contact Amie Inaba at <u>Inabaa@saccounty.gov</u>.

Sincerely,

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Chad Rinde Director of Finance

cc: Olga Bachylo



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LongTermGoals/Needs

Keep these items in mind as we go through each section of the budget.

Major Purchase needed with in 5 years. Upcoming Projects with in 5 years.

- Utility Cart
- 6 passenger cart
- Large Takeuchi (Auction CASE)
- F-150 Replacement (must tow)
 Small Vehicle (van/SUV)
- Mower's
- Land Purchase Land Development – (in-House)
- Road Tear out.
- Retaining Wall / Cremation site.

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ompare all years						
States.	ixone	Expenditures	300012	2000/S	3:4000'5	Sacais
2018	636,923.07	687,414.91	385.343.40	186,680.80	90,770.89	24,619.8
2019	607,108.41	631,997.64	343,799.68	190,217.49	74,322.19	23,658.7
2020	600,778.89	760.442.08	286,734.27	237,829.18	210,386.74	25,491.8
2021	881,238.45	690,978.33	353,624.54	235,874-97	72,478.82	26,000.0
2022	838,732.89	641,612.82	279,902.21	285,971.89	49,158.62	26,580.1
2023	860,654.84	769,034.00	319,857.65	337,623.59	82,646.18	28,906.5
2024	665,945.60	724.558.20	325,188.98	357,120.08	10,249.14	32,000.0
2025 (so far)	678,523.31	776,420.77	296,110.84	363,153.35	155,491.65	26,656.3



Expenditures for 1000's

Salary, Board Compensation, Worker Comp, Benefits, Etc.

10111001244	NORT & MAGES - RECOLM	142.424					PY3025-2829	Nortes
			Uktaut	296,885	256.000		ant we	
21112400 0.044	HILLS HALLS COMMINGERS	1.410	6.011	4.70	1.000	4,600	4,000	12 to active and the service is a Theor. Phys.
PRI LIDITE CAUSE		2,214	1,010	5,402	4.000	4.000	4,010	
SPECTAGE ANTI-	where a part of the second	10.724	41,914	40.614	40,000	54,000	and the	
NT2280 DAS	Dre (199)(2983-0087		15-197	0.54	17,010	10,014	10,5497	
\$15,21000 (ORL)	or no. oreland a cost	36,6(1)	41,814	40,914	A1,000	45.362	43,000	Rates and concerns out you
sassene woe	en commence dans parties contra		1,962	8,718	12,505	12.294	92,429	Cost will increase test year
	HE CHARGES COST		104	L8/7	1400	104	105	
States and States	ware band			COLUMN STREET	#10.A85	Worker Manager	A DECK OFFICE	

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sabatiti connopities					1		
Casket - Gardens Yautts		28312	15,430		21,554	22,500	
Soul Pares Robello Vez		6,753	6.635 7.719		7.995	1,000	
100 174	2012	25.05	7.7p	an age	N-CH N	2.000	Section 1
						Concerning of some	
FUND 2014 Tutal Expenditure	642,909	774,208	667,382	968,255	818,201	1,902,422	
or the County of Sacramento reNeed.	, our total e:	kpenditure	es must equ	ual our inco	ome. Includ	ing Endowment	and















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						Totals		
G/L acct	G/L Acct Long Text	FY 2018/2019 Actuals prior to G - Started as DM	FY 2022/2023	FY 2023/2024	Budget FY2024/2025	Est. Totals FY 2024/2025	Estimated Budget FY2025/2026	Notes
	SALARIES & WAGES - REGULAR							
10111000	EMPLOYEES	192,626	180,929	190,880	250,000		250,000	
	SALARIES & WAGES - COMMISSION &							12 boards mtgs X 5 members + 2 Spc
10112400	COMMITTEE MEMBERS	9,400	8,000	6,700	8,000	6,800	8,000	Mtgs
	SALARIES & WAGES - TIME/ONE HALF -							
10113200	OVERTIME	2,318	7,372	5,482	4,000	6,830	4,000	
	Memorial Day & Sat services							
10121000	RETIREMENT - EMPLOYER COST	50,716	42,916	42,434	60,000	54,065	60,000	
10122000	OASDHI - EMPLOYER COST	17,250	15,017	15,534	18,000	16,804	18,000	
10123000	GROUP INS - EMPLOYER COST	38,631	42,916	42,104	47,000	63,362	47,000	Rates will increase next year
10124000	WORK COMP INS - EMPLOYER COST	6,208	7,860	8,739	12,500	12,264	12,500	Cost will increase next year.
	SUI INS - EMPLOYER COST	760	336	3,602	500	336	500	
	Terminal Pay - Terri	26,011						
	1000 Total	343,920	305,346	315,476	400,000	160,461	400,000	and a straight water to be an a
20200500	ADVERTISING/LEGAL NOTICES							
	Posting for bids	942			•	205	•	
20202900	BUSINESS/CONFERENCE EXPENSE							
	PCA - Aug						the second se	1 attending
	GSRMA - Oct							1-2 people attending
	CAPC - Spring						2,112	1-2 people attending
	Chamber Lunches, parking, Refreshments							
	for board mtgs						1,763	
	Other						7,165	
	All	12,048	5,029	2,082	12,000	8,419	12,000	
20203500	EDUCATION & TRAINING SERVICE							
	SDACA - Board Sec.						1,800	
	College	0.000	0.000	1.100	1000	44.004	16,800	
00000000	All	2,000	2,630	4,160	4,000	14,991	18,600	
20203800	EMPLOYEE RECOGNITION		10.001	10 0011		17 000 701	10.000	Majority funded by gradit aged rebets
	Income from Rebate		(3,021)	(3,021)	The second s	(7,982.72)	(3,000)	Majority funded by credit card rebate
	Funded through rebate on Credit card		2,803	2,929	1,000	4,865	1,000	
20205100	INSURANCE - LIABILITY							
	GSRMA	10,122	13,333	16,410	14,500	24,821	24,000	
20206100	MEMBERSHIP DUES							
	Fair Oaks Chamber						300	
	Carmichael Chamber						300	
	CAPC						397	
	PCA						300	

1	1450-	1					447	1
	LAFCo						117	
	Sam's Club						119	
	Other							
		1,212	1,630	1,708	1,700	2,078	1,900	
20207600	OFFICE SUPPLIES							
	Amazon						517	
	Quill						500	
	Other						1,715	
	All	1,054	1,285	1,723	3,000	1,609	3,000	and the second second second second
20208100	POSTAL SERVICES							
	Postage						1,000	
	Postage	1,227	1,137	472	4,000	692	1,000	Pitney Bowes Contract-Closed
20210300	AGRICULTURE/HORTICULTURE SERVICES							
	STC Tree Care							
	Baker Supplies							
	Custom Agronomics						1,810	
	Other						1,010	
	Other	7,110	4,018	1,280	6,000	905	6,000	
		7,110	4,010	1,200	0,000	905	0,000	
00010400								
20210400	AGRICULTURE/HORTICULTURE SUPPLIES							
	Home Depot						115	
	Haight Nursery/Nimbus Landscaping						385	
1	Sprinkler Service							
	Supply/Imperial/Ferguson						3,078	
	Utterback Sod						1,000	
	Lowes						870	
	Other							
		3,564	8,090	10,695	9,000	5,088	9,000	
20219100	ELECTRICITY		7 474	6 750	0.500	7.000	0.500	
	SMUD	5,137	7,174	5,753	8,500	7,926	8,500	
	REFUSE COLLECTION/DISPOSAL							
20219300	SERVICES							
	Keifer Landfill						7,066	Now charge for dirt
	Waste Management		-					
	ALL	3,085	9,423	6,099	5,000	14,273	6,000	
20219500	SEWAGE DISPOSAL SERVICES							
	County of Sac Utilities - Sewer only	1,164	692	960	800	757	500	
20219700	TELEPHONE SERVICE							
	Verizon Wireless						812	
	Comcast						5,611	
	Other						1,660	
	Culoi	4,235	6,052	5,243	6,300	6,423	6,300	
20219800	WATER	.,200	0,002	0,210	0,000	0,.20	0,000	
20210000	Fair Oaks Water District	10,213	12,140	10,223	14,500	17,275	17,500	
		10,213	12,140	10,223	14,000	17,275	17,500	
20220500	AUTOMOTIVE MAINTENANCE SERVICE							
20220500	AUTOHOTIVE MAINTENANCE SERVICE							
	Truck Malata	1700	0.405	1.410	F 000		E 000	
All and a starten	Truck Maintenance	4,763	2,435	1,142	5,000		5,000	and the second

1		[1				
20220600	AUTOMOTIVE MAINTENANCE SUPPLIES							
20220000	Auto Parts	320	5,160	3,816	5,000	1,136	5,000	
20222600	EXPENDABLE TOOLS	020	0,100	0,010	0,000	2,200	0,000	1999 - 1999 - 1999 - 1999 - 1999 - 1999 - 1999 - 1999 - 1999 - 1999 - 1999 - 1999 - 1999 - 1999 - 1999 - 1999 -
Lolleood	Ace Harware							
	Amazon							
	Citrus Heights Saw/Mower							
	Harbor Freight							
	White Cap							
	Lowes							
	Kimball Midwest							
	Other							
	ALL	3,200	7,202	1,737	4,000	1,991	6,000	
20223600	FUEL & LUBRICANTS							
	Gas Stations							
		6,035	8,487	6,634	10,000	7,414	7,500	
20227500	RENT/LEASES EQUIPMENT							
	Equip Rental Other							
No. States		3,000	7,019	4,594	3,000		4,000	
	SHOP EQUIPMENT MAINTENANCE							
20228100	The second s							
	Baker Supply, C&H Mower							
		1,315	2,545	2,495	1,000	1,437	1,000	
	SHOP EQUIPMENT MAINTENANCE							
	SUPPLIES							
	Small Maintenance							
	BIG Equipment							
	Replacement Equipment							
		2,507	564	4,804	4,000	3,761	6,000	
	OTHER EQUIPMENT MAINTENANCE							
20229100								
		1,121	2,545	517	500		600	
	OTHER EQUIPMENT MAINTENANCE							
20229200	SUPPLIES							
	Golf Cart Repairs							
		1,405	797	475	1,200	4,257	1,500	
	Shirts, Coveralls							
	Shoes				200			
20231300	UNIFORM ALLOWANCE	350	737	835	1,000	1,217	1,000	
	LAUNDRY/DRY CLEANING					Service Street Constraints		
20235100	SERVICE/Custodial	533				-		
	Custodial Services (Floors)	325	Sector and a sector	New York Come of the second	A CARLES AND A CARLES		Standard Strength	
	ACCOUNTING SERVICES							
	Fletcher & Co. CPA	6,950	-	4,925	18,000	36,735	18,000	
20250700	ASSESSMENT / COLLECTIONS SERVICES							
Casalar Salatensti	Sac County - Tax collection	2,904	9,509	9,676	10,000	8,185	12,000	

20253100	LEGAL SERVICES							
	Hunt Law Offices	11,950	1,025		2,000	1,775	2,000	
	OTHER PROFESSIONAL SERVICES						-1	
	Adobe						360	
	Water Delivery						645	
	Gold Country Copier						1,438	
	Credit Card fees						1,388	
	Jorgenson						1,000	
	QuickBooks							
	Liberty Bell						2,529	
	iCloud							
							25	
	Compass						2,704	
	Ceniom						1,408	
	Cemsites						3,842	
	Other							
		14,185	17,631	15,897	19,000	18,369	19,000	
20285200	RECREATIONAL SUPPLIES - Events							
	Temp. Employees		21,280	18,138		20,000		TempsX4 weeks
	Other		11,587	9,815		5,000	17,000	
	Memorial Day	6,235	32,867	27,952	34,000	25,000	34,000	
20289800	OTHER OPERATING EXPENSE - SUPPLIES							
	TV Repairs							
	Bins for Paper storage							
	Cameras							
	Safety Signs							
	Cleaning supplies, Etc.							
121000	occurring suppries, etc.	11,055	16,051	24,098	25,000	25,594	25,000	
		11,000	10,001	24,000	20,000	20,004	23,000	
20220000	OTHER OPERATING EXPENSE - SERVICES							
20289900	ALP		148,409	156,474	150,000	192,423	100.000	3 temps 12 months
	Jeff Vertrees - GATES		6,600	6,050	6,600	6,600	6,600	
	Sac. Co. Environmental Dirt Testing				500		800	
	Adobe				300			
	Solon Fire							
	Other		1,136	771	300	3,277	53,406	
		64,992	156,145	163,296	157,700	202,300	200,000	
20293400	PUBLIC WORKS SERVICES							
A Participation		420	Santa Santa	227	500	-	500	
	2000 Total	206,678	346,156	342,855	391,200	449,498	463,400	
30321000	INTEREST EXPENSE		-	-		-		
30323000	LEASE OBLIG RETIRE	28,691	13,519	-		-		Takeuchi is Paid
	Tagauchi							
	3000 Total	13,519	13,519	-				
41410100	LAND		(547,098)	(547,098)	(747,098)		(832,022	

	4101 TOTAL		169,843				832,022	
42420100	BUILDINGS					-		
42420200	STRUCTURES							
	Cubbies						15,000	
	Fence Repair						7,025	
	Other						2,975	
			79,821	18,925		- N.		
	4202 Total	9,460	79,821	18,925	25,000	55,741	25,000	
43430300	EQUIP-SD-NON-RECON							
	Replace Dump Truck							
	New pick up truck							
	Golf Carts (2) Utility							
		36,171	67,201	10,249		122,996	150,000	
44440300	SOFTWARE							
	4403 Total	45,631		10,249	150,000	122,996	150,000	
80804000	COMMODITIES							
	Casket - Corderio Vaults		19,912	15,480		21,584	22,000	
	Scroll Plates		6,710	6,835		7,995	8,000	
	Niche/Urn Vlts		2,804	7,719		957	1,000	
	8040 TOTAL	23,701	29,426	30,034	32,000	30,535	32,000	
		2011 04	201120	00,007	02,000	001000	01,000	
	FUND 202A Total Expenditure	642,909	774,268	887,382	998,200	819,231	1,902,422	

						Total		
		FY 2018/2019 Actuals prior			Budget FY	Projected Totals	Estimated Budget	
G/L acct	G/L Acct Long Text	to G - Started as DM	FY 2022/2023	FY 2023/2024	2024/2025	FY 2024/2025	FY2025/2026	NOTES
							Factor of 1.05 per assors	
			95% of last year	95% of last year		95% of last year	office.	Tax Money Paid in
	0 PROP TAX CUR SEC	217,970	262,953	272,156	150,685	155,883	and the second se	Jan. Apr. & Jun
	0 PROP TAX CUR UNSEC	8,038	8,620	9,730	9,859	10,553	11,081	
	0 PROP TAX CUR SUP	5,747	10,415	3,802	2,408	3,322		Jan. Apr. & Jun
	PROPERTY TAX SECURED DEL		1,594	2,175	2,208	2,552	2,680	
	0 PROPERTY TAX SUPPLEMENT		609	722	733	551		Jan
	0 PROPERTY TAX UNITARY	3,031	3,623	3,863	2,055	2,091	2,196	Dec & Apr
91912000	0 PROPERTY TAX REDEMPTION	-	· · ·	9		-		
	0 PROP TAX PR UNSEC	85	85	54	64	113	119	
91914000	0 PROP TAX PENALTIES	39	88		24	1,228	1,289	
	Sac County Property Tax Total	236,859	287,987	292,510	168,036	176,294	185,108	
94941000	0 INTEREST INCOME	223	23,426	15,945	4,000	30,215	37,197	
95952200	0 HOME PROP TAX REL	2,232	2,054	1,938	1,197	-	•	Jan. May & Jun
A CONTRACTOR	Sac County Income Total	239,314	313,467	310,393	306,033	206,509	222,305	
96969100	0 CEMETERY SVC							
	Plot Fees		391,370	314,133	301,466	230,091	350,934	0.5293232
	Vaults		108,164	69,742	28,964	25,247	38,507	0.0580806
	0&C		141,389	93,370	72,535	70,683	107,806	0.1626059
	Miscellaneous		18,317	18,806	13,305	83,435	127,255	0.1919418
	Marker Fees		30,947	27,649	27,428	16,586	25,297	0.0381560
	Saturday Services		17,731	20,504	6,711	8,647	13,188	0.0198923
	Pre-need Transfers		58,838	27,195		-		
Pre-Ne	eed Transfer for Land/Projects				-	-		
				and the state of t				Increase of at least 6.5% (needs to be reflected in
Ce	emetery Services Total (Sales)	357,142	987,967	571,399	450,409	434,689	662,987	our prices)
	0 DONATIONS/CONTRIBUTION	2,170	610	1,300	300	300	300	
97979000	0 MISCELLANEOUS OTHER REV	-	547,098			832,022	832.022	Land Carry Over
	FUND 202A Total Income	609,099	1,138,091	1,033,038	821,624	817,791	1,902,422	Income and Expenditures must match
	Endowment Collection	?	59,620	55,918	43,745	32,308	43,745	
	Pre-Need Collections	?	159,613	74,189	58,326	67,769	58,326	

Fair Oaks Cemetery District – Established 1903 7780 Olive Street - Fair Oaks, CA 95628 - (916) 966-1613 info.focd@gmail.com Office Hours: 8:00 am. - 3:30 pm. Monday - Friday Effective 6/1/2024

1,294.00

1,294.00

1,764.00

2,470.00

136.71

* Burial Fees -

Single Interment

OR

OR

1,294.00

1,294.00

1,176.00

1,294.00

91.14

941.00

72.93

0&C

0&C

0&C

OR

Standard Vault

Tax on Vault

Deluxe Vault

Tax on Vault

* Burial Fees -

Double Interment

1st Opening &

2nd Opening &

Tax on Vault

Interment

*Burial Fees – Triple

Closing

Closing

Vault

Vault

All Fees to be paid directly to the district Cash. Check or Credit/debit cards accepted. (3.5% convenience fee) for any card.

Additional Services

2,415.00

483.00

121.00

61.00

121.00

604.00

Disinter Casket

Disinter Urn

Disinter Niche

Transfer Fee

Handling Fee

Cremains in

Casket

Urn Vault

Vault

Urn

Casket Burial Options:

Endowment Fe							
Non-Refundable & Tax Deductible							
Endowment 588.00							
Internment Rights - Locations							
Full Plot	3,704.00	+					
Oversized Space * 4,704.00							
Infant Internments							
Infant Endowment	235.00						
Infant (>22"X36" 235.00							
1 burial Only)							

(Cremation Burial Optio	ns:		Tax on Vault	191.43		Titan Vault	1,411.00	Add'l Cremains	302.000	
				Opening & Closing	1,294.00]	Tax on Vault	109.35	in Urn Vault		
	In-Ground Cremations, Up to 4 cremations, one headstone			per person	-1923 ¹ 909				Vault Handling	423.00	
			5						Fee		
Γ	Endowment Fe	e –	Niche	Endowment	Fee –		* Burial Fe	* Burial Fees –		121.00	
	Non-Refundable & Tax Deductible		N	Non-Refundable & Ta	Tax Deductible		Cremations /	Cremations / Infant			
	Endowment	588.00	Val	Endowment	588.00		In-Ground O&C	529.00	Add'l Flower Vase	24.00	
	Interment Rights - Locations		-4	Interment Rights – Single			Se Vault	294.00	Temp. Stake	61.00	
	Cremation (Flat Mrk)	1,000.00	OR	OR	- OR Rows 1 & 2 2,587.00 + C			Tax on Vault	22.79		01.00
	Cubbies	2,352.00				Niche Crema	ations	Pets w/ owner	158.00		
gled	Family Garden	588.00				2,234.00	0	1 st O&C 353.00		per pet	
ing	Endowment				Row 5 (bottom)	1,882.0	0	1 st Marker	412.00	Scattering G	arden
E-	Family Garden	800.00]	Interment Rights – Double			2 nd O&C	353.00	Endowment	26.00	
Ŭ				Niches			2 nd Marker	412.00	Opening &	300.00	
				Rows 1 & 2 3,881.00		0	Contract of the local division of the local		Closing		
	* Non-Resident Fee of 20% is			Rows 3 & 4	3,058.0	0	Family Garden	353.00	Marker	412.00	
	based on address at time of			Row 5 (bottom)	2,234.0	0	0&C		Price per cremation	on \$738.00	
	passing if burial fees are not paid						Family Garden	412.00	•		
	in advance.						Marker				

Weekday Graveside services must be concluded by 2:30 pm or are subject to an Overtime Fee of \$350.00 per hour.

SATURDAY SERVICES MUST BE HELD BETWEEN 9:00 AM AND CONCLUDED BY 12:00 PM (Only ONE service per Saturday will be scheduled)

SATURDAY SERVICES ARE AN ADDITIONAL FEE OF: Taxpayer Resident - \$989.00

Non-Taxpayer and Out of District - \$1207.00

Up to 6 cremations, must be related.

05/06/25

Page 19 of 26 PALL BEARERS MUST BE PROVIDED.

Fair Oaks Cemetery District - Established 1903 7780 Olive Street, Fair Oaks, CA 95628 - (916)-966-1613 - info.focd@gmail.com Office Hours: M-F 8:00am - 2:30pm (Appointment recomended) Effective 07/01/2025

Casket Burial Options:

Endowment Non-Refundab	le & Tax D	eductible
Endowment	\$	626.00
Internment Rig	hts - Lo	ocations
Casket Plot	\$	3,945.00

	Oversized Space			
250.00	\$ Infant Plot			
	\$ Infant Plot			

Cremation Burial Options:

In-Ground Cremations, Up to 4 cremations, one headstone (not included)

Endowment Fee								
Non-Refundable & Tax Deductible								
Endowment	\$	426.00						
Internment Rights - Locations								
Cremation	\$	1,065.00						
Cubbies	\$	3,505.00						
Burial Fees*-per	inter	rment						
In-Ground O&C	\$	563.00						
Vault	\$	313.00						
Tax on Vault	\$	24.26						

Burial Fees* -	
1st Opening &	
closing	\$ 1,378.00
2nd opening &	
closing	\$ 1,378.00
Vault	\$ 1,879.00
Tax on Vault	\$ 145.62
Infant Burial*	\$ 900.26

Co-Mingled Cremations, Up to 6 cremations (must be related), Headstone Included.

Endowment Fee					
Non-Refundable & Tax De	ductible				
Endowment	owment \$ 426				
Internment Rights	s - Locat	ions			
Family Garden	\$	2,065.00			
Burial Fees*-per i	 ntermer	nt			
FG O&C	\$	376.00			
Marker	\$	439.00			

Burial Fees* -	
Opening & Closing	\$ 1,378.00
Standard Vault	\$ 1,002.00
Tax on Vault	\$ 77.66
Deluxe VLT +tax	\$ 1,252.00
Titan VLT +tax	\$ 1,053.00

In-Wall Niches, single or double, marker included.

Endowment Fee									
Non-Refundable & Tax Deductible									
Endowment \$ 426.00									
Internment Rights - Locations									
Single Niche \$ 2,379.00									
Double Niche	\$	3,256.00							
Burial Fees*-per interment									
Niche O&C (Vault) \$ 376.00									
Marker	\$	439.00							

All Fees to be paid directly to the District. Cash, Check, or Credit/Debit cards accepted. (3.5% convenience fee) for any card.

Additional Complete	_	
Additional Services		
Disinter Casket	\$	2,572.00
Disinter Niche Urn	\$	514.00
Disinter Urn Vault	\$	129.00
Transfer Ownership Fee	\$	65.00
Urn Vault handling Fee	\$	129.00
Cremains in Casket	\$	643.00
Add'l Cremains	\$	322.00
Vault Handling Fee	\$	450.00
Pet w/owner (price per pet)	\$	168.00
Add'l Flower Vase	\$	26.00

Scattering G	arde	en*
Endowment	\$	28.00
0&C	\$	320.00
Marker	\$	439.00

*Non-Resident Fee of 20% is based on address at time of passing if burial fees are not paid in advance.

Pall Bearers Must be provided

Weekday Gravesite services must be concluded by 2:30pm or are subject to an Overtime fee of \$400 per hour or fraction thereof.

SATURDAY SERVICES MUST BE HELD BETWEEN 9:00AM AND CONCLUDED BY 12:00 NOON (Only ONE service per Saturday will be scheduled) 05/06/25 SATURDAY SERVICES ARE AN ADDITIONAL FEE OF: Taxpayer Nessident \$1,053.00 Non-Taxpayer Out of District \$1,285.00

Taxpayer - Resident

NON-TAXPAYER - RESIDENT

Fair Oaks Cemetery District – Established 1903 7780 Olive Street - Fair Oaks, CA 95628 - (916) 966-1613 info.focd@gmail.com Office Hours: 8:00 am. - 3:30 pm. Monday - Friday Effective 6/1/2024

1,294.00

1,294.00

1.764.00

*Burial Fees -

Double Interment

1st Opening &

2nd Opening &

Closing

Closing

Vault

+

*Burial Fees -

Single Interment

OR

1,294.00

941.00

72.93

0&C

0&C

OR

Standard Vault

Tax on Vault

Casket Burial Options:

Endowment F						
Non-Refundable & Tax Endowment	823.00					
Interment Rights - Locations						
Full Plot	4,292.00					
Oversized Space *	5,292.00					
Infant Internments						
Infant Endowment	235.00					
Infant (>22"X36"	353.00					
1 burial Only)						

Crem

L	infant internitents		3	vauit	1,704.00		Ual	1,294.00	Transferree	01.00
	Infant Endowment	235.00		Tax on Vault	136.71		Deluxe Vault	1,176.00	Urn Vault	121.00
Γ	Infant (>22"X36"	353.00		*Burial Fees - Triple	2		Tax on Vault	91.14	Handling Fee	
	1 burial Only)			Interment			OR		Cremains in	604.00
				Vault	2,470.00		0&C	1,294.00	Casket	
0	Cremation Burial Optio	ns:		Tax on Vault 191.43			Titan Vault	1,411.00	Add'l Cremains	302.00
				Opening & Closing	1,294.00		Tax on Vault	109.35	in Urn Vault	
	In-Ground Cremat	and the second		Per person					Vault Handling	423.00
	Up to 4 cremations, one	headstone	S						Fee	
Γ	Endowment Fee –			Endowment Fee – 5 *Burial Fees –		es —	Sound System	121.00		
	Non-Refundable & Tax Deductible		I Niches	Non-Refundable & Tax Deductible		mation	Cremations / Infant		Rental	
	Endowment	588.00	Wal	Endowment	588.00	Cren	In-Ground O&C	529.00	Add'l Flower Vase	24.00
	Interment Rights - Locations		lul			Per C	Vault	294.00	Temp. Stake	61.00
	Cremation (Flat Mrk)	1,235.00		Niches		<u>م</u>	Tax on Vault	22.79		01.00
	Cubbies	2,587.00	OR	Rows 1 & 2	Rows 1 & 2 2,940.00		Niche Cremations		Pets w/ Owner	158.00
,Γ	Family Garden	588.00	011	Rows 3 & 4	2,587.00) +	1 st O&C	353.00		per pet
1	Endowment			Row 5 (bottom)	2,234.00)	1 st Marker	412.00	Scattering G	arden
Γ	Family Garden	1035.00		Interment Rights –	Double		2 nd O&C	353.00	Endowment	30.00
				Niches			2 nd Marker	412.00	Opening &	310.00
	* Non-Resident Fee of 20% is]	Rows 1 & 2 4,234.00)	Family Garden	353.00	Closing	
	based on address at tin			Rows 3 & 4	3,410.00)	0&C		Marker	412.00
	passing if burial fees ar			Row 5 (bottom)	2,587.00)	Family Garden	412.00	Price per cremati	on \$752.00
	in advance.						Marker	and the second second second		

All Fees to be paid directly to the district Cash, Check or Credit/debit cards accepted. (3.5% convenience fee) for all cards.

2,415.00

483.00

121.00

61.00

Additional Services

Disinter Casket

Disinter Niche

Disinter Urn

Vault

Urn

1.294.00 Transfer Fee

Weekday Graveside services must be concluded by 2:30 pm or are subject to an Overtime Fee of \$350.00 per hour.

SATURDAY SERVICES MUST BE HELD BETWEEN 9:00 AM AND CONCLUDED BY 12:00 PM (Only ONE service per Saturday will be scheduled)

SATURDAY SERVICES ARE AN ADDITIONAL FEE OF: Taxpayer Resident - \$989.00 Non-Taxpayer and Out of District - \$1207.00

Up to 6 cremations, must be related. Co-mingled

05/06/25

PALL BEARERS MUST BE PROVIDED.

Fair Oaks Cemetery District - Established 1903 7780 Olive Street, Fair Oaks, CA 95628 - (916)-966-1613 - info.focd@gmail.com Office Hours: M-F 8:00am - 2:30pm (Appointment recomended) Effective 07/01/2025

Casket Burial Options:

Endowment		
Non-Refundable &	& Tax D	eductible
Endowment	\$	720.00
Internment Right	s - Lo	ocations
Casket Plot	\$	4,537.00
Oversized Space	\$	5,760.00
Infant Plot	\$	288.00

Cremation Burial Options:

In-Ground Cremations, Up to 4 cremations, one headstone (not

included)

Endowment Fee						
Non-Refundable & Tax Deductible						
Endowment \$ 490.00						
Internment Rights - Locations						
Cremation	\$	1,225.00				
Cubbies	\$ 4,031.00					
Burial Fees*-per interment						
In-Ground O&C	\$	563.00				
Vault	\$	313.00				
Tax on Vault	\$	24.26				

Double Interment		
1st Opening &		
closing	\$	1,378.00
2nd opening &		
closing	\$	1,378.00
Vault	\$	1,879.00
Tax on Vault	\$	145.62
Infant Burial*		
(<22"X36") one burial only.	\$	900.26
	1	

Co-Mingled Cremations, Up to 6 cremations (must be related),

Headstone Included. Fadaumont Foo

Endowment Fee		
Non-Refundable & Tax De	ductible	
Endowment	\$	490.00
Internment Rights	- Locat	ions
Family Garden	\$	2,375.00
Burial Fees*-per i	 ntermer	nt
FG O&C	\$	376.00
Marker	\$	439.00

Opening & Closing	\$	1,378.00
Standard Vault	\$	1,002.00
Tax on Vault	\$	77.66
	4	1 050 00
Deluxe VLT +tax	\$	1,252.00
Titan VLT +tax	\$	1,053.00

In-Wall Niches, single or double, marker included.

Endowment Fee					
Non-Refundable & Tax Ded	luctibl	е			
Endowment \$ 490.00					
Internment Rights - Locations					
Single Niche \$ 2,736.00					
Double Niche \$ 3,744.00					
Burial Fees*-per interment					
Niche O&C (Vault)	\$	376.00			
Marker	\$	439.00			

NonTaxpayer - Resident

All Fees to be paid directly to the District. Cash, Check, or Credit/Debit cards accepted. (3.5% convenience fee) for any card.

Additional Services	
Disinter Casket	\$ 2,572.00
Disinter Niche Urn	\$ 514.00
Disinter Urn Vault	\$ 129.00
Transfer Ownership Fee	\$ 65.00
Urn Vault handling Fee	\$ 129.00
Cremains in Casket	\$ 643.00
Add'l Cremains	\$ 322.00
Vault Handling Fee	\$ 450.00
Pet w/owner (price per	
pet)	\$ 168.00
Add'l Flower Vase	\$ 26.00

Endowment	\$ 32.00
0&C	\$ 320.00
Marker	\$ 439.00

*Non-Resident Fee of 20% is based on address at time of passing if burial fees are not paid in advance.

Pall Bearers Must be provided

Weekday Gravesite services must be concluded by 2:30pm or are subject to an Overtime fee of \$400 per hour or fraction thereof.

SATURDAY SERVICES MUST BE HELD BETWEEN 9:00AM AND CONCLUDED BY 12:00 NOON (Only ONE service per Saturday will be scheduled) SATURDAY SERVICES ARE AN ADDITIONAL FEE OF: Taxpayer feesident \$1,053.00 Non-Taxpayer Out of District \$1,285.00

OUT OF DISTRICT

Fair Oaks Cemetery District - Established 1903 7780 Olive Street - Fair Oaks, CA 95628 - (916) 966-1613 info.focd@gmail.com Office Hours: 8:00 am. - 3:30 pm. Monday - Friday Effective 6/1/2024

1,294.00

*Burial Fees -

Single Interment

1,294.00

941.00

0&C

Standard Vault

*Burial Fees -

Double Interment

1st Opening &

Closing

.

All Fees to be paid directly to the district Cash, Check or Credit/debit cards accepted. (3.5% convenience fee) for all cards.

2,415.00

483.00

Additional Services

Disinter Casket

Disinter Urn

Vault

Casket Burial Options:

Endowment F Non-Refundable & Tax					
Endowment 987.00					
Interment Rights - Lo	ocations				
Full Plot	5495.00				
Oversized Space * 6,883.00					
Infant Interments					
Infant Endowment	282.00				
Infant (>22"X36" 483.00					
1 burial Only)					

Crema

Up to

Full Plot	5495.00	+	2 nd Opening &	1,294.00	OR	Tax on Vault	72.93	Disinter Niche	121.00
Oversized Space *	6,883.00		Closing	- 10 - 10 - 10 - 10 - 10 - 10 - 10 - 10		OR		Urn	
Infant Interments			Vault	1,764.00		0&C	1,294.00	Transfer Fee	61.00
Infant Endowment	282.00		Tax on Vault	136.71		Deluxe Vault	1,176.00	Urn / Infant	121.00
Infant (>22"X36"	483.00		*Burial Fees – Tripl	e		Tax on Vault	91.14	Vault Handling	
1 burial Only)			Interment			OR		Fee	
			Vault	2,470.00		0&C	1,294.00	Cremains in	604.00
Cremation Burial Optic	ons:		Tax on Vault	191.43		Titan Vault	1,411.00	Casket	
			Opening & Closing	1,294.00		Tax on Vault	109.35	Add'l Cremains	302.00
In-Ground Cremati			per person					in Urn Vault	
Up to 4 cremations, one I	Constrainty of the set of the set	5						Vault Handling	423.00
Endowment Fe		Niches	Endowment		C	*Burial Fee	es –	Fee	
Non-Refundable & Tax D			Non-Refundable & Ta	The second se	L L Cremation	Cremations /	Infant	Sound System	121.00
Endowment	845.00	/all	Endowment	845.00	ma	In-Ground O&C	529.00	Rental	
Interment Rights - Loo		n-Wall	Interment Rights – Single			Vault	294.00	Add'l Flower Vase	24.00
Cremation (Flat Mrk)	1,631.00	-	Niches		Per	Tax on Vault	22.79	Temp Stake	61.00
Cubbies	3,381.00	OR	Rows 1 & 2	3,743.00	+	Niche Crema	tions		01.00
Family Garden	845.00		Rows 3 & 4	3,381.00		1 st O&C	353.00	Pets w/ Owner	158.00
Endowment			Row 5 (bottom)	2,898.00		1 st Marker	412.00		per pet
Family Garden	1242.00		Interment Rights -	Double		2 nd O&C	353.00	Scattering G	arden
r			Niches			2 nd Marker	412.00	Endowment	34.00
* Non-Resident Fee of	20% is		Rows 1 & 2	5,313.00		Family Garden	353.00	Opening &	372.00
based on address at tir	ne of		Rows 3 & 4	4,468.00		0&C		Closing	
passing.			Row 5 (bottom)	3,623.00		Family Garden	412.00	Marker	412.00
						Marker		Price per crematio	on \$ 818.00
								1	

Weekday Graveside services must be concluded by 2:30 pm or are subject to an Overtime Fee of \$350.00 per hour.

SATURDAY SERVICES MUST BE HELD BETWEEN 9:00 AM AND CONCLUDED BY 12:00 PM (Only ONE service per Saturday will be scheduled)

SATURDAY SERVICES ARE AN ADDITIONAL FEE OF: Taxpayer Resident - \$989.00 Non-Taxpayer and Out of District - \$1207.00

Up to 6 cremations, must be related. Co-mingled

> > 05/06/25

PALL BEARERS MUST BE PROVIDED.

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Casket Burial Options:

Endowment Non-Refundable 8	& Tax D	Deductible
Endowment	\$	864.00
Internment Right	s - Lo	ocations
Casket Plot	\$	5,444.00
Oversized Space	\$	6,912.00
Infant Plot	\$	346.00

Cremation Burial Options:

In-Ground Cremations, Up to 4 cremations, one headstone (not

included)

Endowment Fee						
Non-Refundable & Tax I	Deducti	ible				
Endowment \$ 588.00						
Internment Rights - Locations						
Cremation	\$	1,470.00				
Cubbies \$ 4,837.00						
Burial Fees*-per	inter	rment				
In-Ground O&C	\$	563.00				
Vault	\$	313.00				
Tax on Vault	\$	24.26				

Double Interment	
1st Opening &	
closing	\$ 1,378.00
2nd opening &	
closing	\$ 1,378.00
Vault	\$ 1,879.00
Tax on Vault	\$ 145.62
Infant Burial*	
(<22"X36") one burial only.	\$ 900.26

Co-Mingled Cremations, Up to 6 cremations (must be related),

cremations (must be retated),

Headstone Included.

uctible	
uctible	
\$	588.00
Locati	ions
\$	2,850.00
termer	ıt
\$	376.00
\$	439.00
	Locati

Single Interment		
Opening & Closing	\$	1,378.00
Standard Vault	\$	1,002.00
Tax on Vault	\$	77.66
	¢	1 050 0
Deluxe VLT +tax	\$	1,252.00
Titan VLT +tax	\$	1,053.0

In-Wall Niches, single or double,

marker included.

Endowment Fee		
Non-Refundable & Tax Ded	uctibl	е
Endowment	\$	588.00
Internment Rights	- Loc	ations
Single Niche	\$	3,283.00
Double Niche	\$	4,493.00
Burial Fees*-per in	tern	nent
Niche O&C (Vault)	\$	376.00
Marker	\$	439.00

All Fees to be paid directly to the District. Cash, Check, or Credit/Debit cards accepted. (3.5% convenience fee) for any card.

and the second	
Additional Services	
Disinter Casket	\$ 2,572.00
Disinter Niche Urn	\$ 514.00
Disinter Urn Vault	\$ 129.00
Transfer Ownership Fee	\$ 65.00
Urn Vault handling Fee	\$ 129.00
Cremains in Casket	\$ 643.00
Add'l Cremains	\$ 322.00
Vault Handling Fee	\$ 450.00
Pet w/owner (price per	
pet)	\$ 168.00
Add'l Flower Vase	\$ 26.00

Scattering G	arde	en*
Endowment	\$	38.00
O&C	\$	320.00
Marker	\$	439.00

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Pall Bearers Must be provided

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SATURDAY SERVICES MUST BE HELD BETWEEN 9:00AM AND CONCLUDED BY 12:00 NOON (Only ONE service per Saturday will be scheduled) 05/06/25 SATURDAY SERVICES ARE AN ADDITIONAL FEE OF: Taxpayer Ref 26 dent \$1,053.00 Non-Taxpayer Out of District \$1,285.00

Out of District

Monument Regulations:

Fair Oaks Cemetery District – Established 1903 7780 Olive Street - Fair Oaks, CA 95628 - (916) 966-1613 - info.focd@gmail.com

Office Hours: 8:00 am. – 3:30 pm. Monday – Friday

Effective 7/1/2023

All Fees to be paid directly to the district Cash, Check or Credit/debit cards accepted. (3.5% convenience fee) for any card.

Markers – Subject to the rules and regulations set forth below, as they may be amended from time to time, grave Markers may be placed on		ting Fees
erments in the Fair Oaks Cemetery. However, any Marker placed in the Cemetery is and shall remain the property of the person, family, or scendant(s) thereof that purchased and caused the Marker to be placed, who shall also be responsible for the repair and maintenance of any	12X24	500.00
h Marker.	Marker	
1. All Curbing, Markers, Stones, Monuments, Benches, or Masonry of any description must be approved by the District Manager and/or	Upright	450.00
District Foreman.	Veteran	
2. All Markers must be made of granite, Marble (Veteran's Administration Markers only), or standard bronze.	12x36	550.00
3. Placement of Markers will be allowed Monday through Friday 8:00a.m 2:00p.m. The setter must be finished and prepared to leave the		550.00
grounds by 3:30p.m. Any company working on Markers must notify the office prior to doing any work.	Marker	
4. All Markers hereafter shall be set in a four (4) inch concrete foundation, including rebar, with a minimum of (1) flower vase and a	14x36	600.00
maximum of two (2) flower vases set in the foundation, except Oak Knoll Cremation section. Only flush with the ground vases are allowed	Marker	
with flush Markers.	14x36 2-	700.00
5. Markers hereafter shall be limited to the following based on location:	piece	
East, West, Northeast, 46, 47, 48, 30's	Marker	
• A minimum of 24" long X 12" wide with one (1) vase and a maximum of 30" long X 14" wide with two (2) vases in a single grave.		750.00
 The maximum size for two (2) single graves that are side by side shall be 48" long X 12" wide. The maximum size of a double 	Larger than	750.00
Marker base is 60" long X 14" wide with two (2) vases.	14X36	
 Monuments, pillow Markers, and slant Markers will be allowed in designated areas only. Slant Markers may be less than 10" in 	Break Out	500.00
depth, due to their design.	Fee	
The maximum height of all Markers is 38", including the base.	Add'l	EXTRA
A maximum of two (2) Markers per grave.	Concrete	
Block 47C cremation garden can have a raised headstone not to exceed 28" long X 12" wide X 38" high.	Work	
 <u>In-Ground Cremation Spaces /Northwest</u> require a flat Markers only with a maximum size 24" long X 12" wide. 		
 <u>Cubbies</u> Markers must only be 24" long X 12" wide X 4" deep pillow Markers with no base and a minimum of one (1) vase. <u>Oak Knoll/Fountains</u> 	Temp. Stake	61.00
No more than one (1) marker per grave.	Additional	Services
 Flat Markers must be 24" long X 12" wide X 4" thick 	40" Granite	2,000.00
 One-piece and two-piece Markers have a minimum size of 24" long X 12" wide X 38" high and a maximum size of 28" long X 12" wide X 38" high including its base. 	Bench	2,000.00
6. A bench may be used to mark a grave or graves of a person or persons interred in the Cemetery. It must be made of granite. It usually	48" Granite	2,500.00
contains the name of the person who is interred there, the date of birth, the date of death, etc. Sizes may be either 40" or 60" long X 14"	Bench	
wide X 28" high. The District Manager and/or District Foreman must be consulted beforehand to determine which size the gravesite can	Concrete	500.00
accommodate. All benches must be approved by the District Manager and/or District Foreman prior to installation. All benches will be	Temp	
considered upright Markers and cannot be placed in flat sections.	-	
7. If a Burial Rights Owner wishes to apply for permission to install a marker, other than allowed in these Rules & Regulation, or install a	Marker	
raised Marker within areas of the Cemetery where various above ground Markers have been used in the past, but are no longer allowed,		
the Rights Owner may submit a written application to the Board, describing in detail the proposed marker. Without prior written approval		

- from the board, any such non- conforming Marker may not be installed. 8. The District Manager will be notified before the removal of any Marker.
- 9. The district is not liable for damage, theft, vandalism, or deterioration of Markers or Benches.



Guillermo Barron District Manager Mysti Lingenfelter Office Manager Gonzalo Vega District Foreman

7780 Olive Street Fair Oaks, CA 95628

Phone (916) 966-1613 Fax (916) 966-8921

www.fairoakscemetery.com ESTABLISHED 1902

BOARD OF TRUSTEES

Pete Schroeder-Chairman Carolyn Flood-Vice Chairman Albert D. Neufeld - Treasurer John Oldham Jim Cralle

"It is our mission to partner with our community to preserve our past & memorialize our future."

Monument Companies

If on this list, have the company set the marker as they are less expensive than FOCD. If you order from a company not on our list additional setting fees may apply.

Ruhkala Monument co., Inc. 1001 Broadway Sacramento, CA 916-441-246

Sharer Monument Co. 4946 Watt Ave #18 Sacramento, CA 916-925-3549

Eternal Monuments 6700 Freeport Blvd. STE 109 Sacramento, CA 916-204-8208 Ruhkala Monument co., Inc. 4501 Yankee Hill Court Rocklin, CA 916-624-1176

Sharer Monument Co. 211 Bulen St. Roseville, CA 916-784-1968

Stone Monuments 5045 College Oak Dr. STE A Sacramento, CA 916-347-0941

Headstone Cleaning & Maintenance.

Max Appeal Detail

279-300-8727

Spotless Headstone

916-741-0550