



# FAIR OAKS CEMETERY DISTRICT

District Manager  
Guillermo Barron  
Office Manager  
Mysti Lingenfelter  
District Foreman  
Gonzalo Vega

7780 Olive Street Fair Oaks, CA 95628

Phone (916) 966-1613 Fax (916) 966-8921

[www.fairoakscemetery.com](http://www.fairoakscemetery.com)

ESTABLISHED 1902

BOARD OF TRUSTEES  
Pete Schroeder-Chairman  
Carolyn Flood-Vice Chairman  
Albert D. Neufeld - Treasurer

**"It is our mission to partner with our community to  
preserve our past & memorialize our future."**

## NOTICE

### OF REGULAR MEETING OF THE BOARD OF TRUSTEES OF FAIR OAKS CEMETERY DISTRICT

Wednesday, March 12, 2025, at 9:00 am

District Office

7780 Olive St.

Fair Oaks, CA 95628

Finance Committee meets at 8:45am

Investment Committee meets prior to Board meeting.

This agenda has been prepared and posted at least 72 hours prior to the regular meeting of the Board of Trustees in accordance with the Ralph M. Brown Act. The public may be heard on an item before or during the consideration of any agenda item to be considered by the Board, subject to reasonable time limitations for each speaker. Members of the Public may address matters under the jurisdiction of the Board of Trustees, and not on the posted agenda, provided that no action shall be taken on any item not appearing on the agenda. The Board cannot take action on any unscheduled items unless it is declared by a vote of at least two-thirds (2/3) of the Board that there is an urgent need to take immediate action, and the need for action came to the attention of the district after the agenda was posted. Agenda items are numbered for identification purposes only and will not necessarily be considered in the indicated order. Details and supporting materials concerning agenda items are available for public reference during normal working hours at the District Office.

1. Call to Order-9:00 a.m.
2. Pledge of Allegiance
3. Roll Call of Board
4. Public Comment on & Opportunity to Discuss Matter within District Jurisdiction

The Board of Trustees of the Fair Oaks Cemetery District appreciates and encourages public interest and welcomes questions and opinions at its meetings. Members of the public desiring to address the Board are requested to first be recognized by the presiding officer and identify themselves for the record. The presiding officer may, in the interest of time and good order, limit the length and number of public comments and presentations.

#### 5. Information Items:

##### A. District Foreman's Monthly Report

- i. Safety Report
- ii. Any unusual activities

##### B. DM's Monthly Reports:

- i. Sales
- ii. Interments
- iii. Attendance
- iv. Website Contacts
- v. Major Purchases or other Extraordinary Expenditure
- vi. Incidents
- vii. Correspondence
  1. Education Update
  2. Bank Statement
  3. Treasury Oversight Committee

##### viii. Upcoming events, conferences, and training

##### C. Committee Reports:

- i. Finance Committee

## Fair Oaks Cemetery District Agenda for Board of Trustees Meeting March 12, 2025

- ii. Investment Committee
- iii. Other Committee Reports
  - 1. Update on Land/Tax Issues

*District is discussing solutions to lack of resources .*

### 6. Unfinished Business - Board Discussion & Possible Action Items

#### A. Audit Update - Scott German

*Auditor to present completion.*

#### B. FOCD Policy Manual

*Still in Progress.*

#### C. Investment Accounts

*Update on progress.*

### 7. New Business - Board Discussion & Possible Action Items

#### A. Consent Calendar

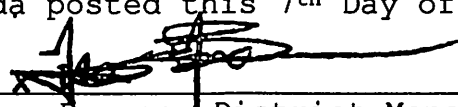
##### i. Approval of Board Minutes of February 12, 2024

##### ii. Approval of Claims

### 8. Trustees Discussions, Questions, & Comments

### 9. Adjournment

This Agenda posted this 7<sup>th</sup> Day of March 2025

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Guillermo Barron, District Manager

A complete agenda packet, including staff reports and supporting documents, is available for public inspection at the District Office during normal business hours.

In compliance with Americans with Disabilities Act the Fair Oaks Cemetery District will make available to members of the public any special assistance necessary to attend and participate in this meeting. In addition, if requested this agenda will be made available in appropriate alternative formats. All such requests should be made at least 72 hours prior to the meeting to the District Manager at 916-966-1613 or at the district's office as listed at the top of the agenda.

Sales by Client Detail OLD				
FAIR OAKS CEMETERY DISTRICT				
February 2025				
	Transaction date	Num	Product/Service full name	Amount
1118093 RHOADS, Kathie				
	02/19/2025	665556960	PreNeed:Cremation O&C - PreNeed	529.00
	02/19/2025	665556960	PreNeed:Urn Vault - PreNeed	294.00
<b>Total for 1118093 RHOADS, Kathie</b>				<b>\$823.00</b>
1143701 Campion, Shirley V.				
	02/18/2025	665556952	Opening & Closing:Casket O&C - AtNeed	1,294.00
	02/18/2025	665556952	Misc.:Convenience Fee	45.29
<b>Total for 1143701 Campion, Shirley V.</b>				<b>\$1,339.29</b>
1144376 Lieser, Earl & Marjorie				
	02/10/2025	665556875	Misc.:Out of District Fee	258.80
	02/10/2025	665556875	Opening & Closing:Casket O&C - AtNeed	1,294.00
	02/10/2025	665556875	Misc.:Convenience Fee	310.56
<b>Total for 1144376 Lieser, Earl &amp; Marjorie</b>				<b>\$1,863.36</b>
1144784 Hyde, Joy				
	02/18/2025	665556956	Misc.:Convenience Fee	29.00
	02/18/2025	665556956	Saturday Services:Saturday Service Fee	989.00
<b>Total for 1144784 Hyde, Joy</b>				<b>\$1,018.00</b>
1145402 King, Pat & Ed				

	02/03/2025	665556829	Saturday Services:Saturday Service Fee	1,207.00
<b>Total for 1145402 King, Pat &amp; Ed</b>				<b>\$1,207.00</b>
1145663 Kliewer, Sylvia A.				
	02/20/2025	665557032	Opening & Closing:Cremation O&C - AtNeed	529.00
	02/20/2025	665557032	Vaults:Urn Vault - AtNeed	294.00
<b>Total for 1145663 Kliewer, Sylvia A.</b>				<b>\$823.00</b>
1146126 Foster, James & Rebecca				
	02/18/2025	665556958	Opening & Closing:Cremation O&C - AtNeed	529.00
	02/18/2025	665556958	Vaults:Urn Vault - AtNeed	294.00
	02/18/2025	665556958	Saturday Services:Saturday Service Fee	959.00
<b>Total for 1146126 Foster, James &amp; Rebecca</b>				<b>\$1,782.00</b>
1147425 Hawley, Roy & Virginia				
	02/25/2025	665557053	Opening & Closing:Casket O&C - AtNeed	1,294.00
	02/25/2025	665557053	Vaults:Standard Vault - AtNeed	941.00
<b>Total for 1147425 Hawley, Roy &amp; Virginia</b>				<b>\$2,235.00</b>
1147605 Kurth, Laura				
	02/10/2025	665556892	Misc.:Dig Deeper	200.00
	02/10/2025	665556892	PreNeed:Casket O&C - PreNeed	1,294.00
	02/10/2025	665556892	PreNeed:Standard Vault - PreNeed	941.00
<b>Total for 1147605 Kurth, Laura</b>				<b>\$2,435.00</b>
1147815 Chasko, Andrew & Jeese				

	02/27/2025	665557140	Opening & Closing:Cremation O&C - AtNeed	529.00
	02/27/2025	665557140	Vaults:Urn Vault - AtNeed	294.00
<b>Total for 1147815 Chasko, Andrew &amp; Jeese</b>				<b>\$823.00</b>
1154631 Marin, Doreen				
	02/18/2025	665556959	Opening & Closing:Casket O&C - AtNeed	1,294.00
	02/18/2025	665556959	PreNeed:Casket O&C - PreNeed	1,294.00
<b>Total for 1154631 Marin, Doreen</b>				<b>\$2,588.00</b>
1157317 McGagin, Karen				
	02/03/2025	665556830	Opening & Closing:Niche O&C	353.00
	02/03/2025	665556830	Opening & Closing:Niche O&C	353.00
	02/03/2025	665556830	Markers:Niche Scroll Plate	412.00
	02/03/2025	665556830	Markers:Niche Scroll Plate	412.00
	02/03/2025	665556830	Endowment Fund:Endowment	588.00
	02/03/2025	665556830	Plot Fees Collected:Plot Fees	3,881.00
<b>Total for 1157317 McGagin, Karen</b>				<b>\$5,999.00</b>
1157321 Foley, Scott & Lindsay				
	02/03/2025	665556831	Vaults:TD Vault - AtNeed	2,470.00
	02/03/2025	665556831	Misc.:Interment Rights	0.00
	02/03/2025	665556831	Endowment Fund:Endowment	823.00

	02/03/2025	665556831	Plot Fees Collected:Plot Fees	4,292.00
	02/03/2025	665556831	PreNeed:Casket O&C - PreNeed	1,294.00
	02/03/2025	665556831	PreNeed:Casket O&C - PreNeed	1,294.00
	02/03/2025	665556831	Opening & Closing:Casket O&C - AtNeed	1,294.00
<b>Total for 1157321 Foley, Scott &amp; Lindsay</b>				<b>\$11,467.00</b>
1157333 Cvjetkovic, Andja & Dragoljub				
	02/05/2025	665556833	Vaults:DD Vault - AtNeed	1,764.00
	02/05/2025	665556833	Misc.:Interment Rights	0.00
	02/05/2025	665556833	Endowment Fund:Endowment	987.00
	02/05/2025	665556833	Plot Fees Collected:Plot Fees	5,495.00
	02/05/2025	665556833	PreNeed:Casket O&C - PreNeed	1,294.00
	02/05/2025	665556833	PreNeed:Casket O&C - PreNeed	1,294.00
	02/05/2025	665556833	Misc.:Service Contract Charge	50.00
<b>Total for 1157333 Cvjetkovic, Andja &amp; Dragoljub</b>				<b>\$10,884.00</b>
1157716 Leach, Donald				
	02/18/2025	665556957	Vaults:DD Vault - AtNeed	1,764.00
	02/18/2025	665556957	Misc.:Interment Rights	0.00
	02/18/2025	665556957	Endowment Fund:Endowment	588.00

	02/18/2025	665556957	Plot Fees Collected:Plot Fees	3,704.00
	02/18/2025	665556957	Opening & Closing:Casket O&C - AtNeed	1,294.00
	02/18/2025	665556957	PreNeed:Casket O&C - PreNeed	1,294.00
<b>Total for 1157716 Leach, Donald</b>				<b>\$8,644.00</b>
1157825 Trotter, Colton				
	02/19/2025	665556994	Endowment Fund:Endowment	235.00
	02/19/2025	665556994	Plot Fees Collected:Plot Fees	353.00
	02/19/2025	665556994	Opening & Closing:Infant O&C - AtNeed	529.00
	02/19/2025	665556994	Vaults:Infant Vault	294.00
	02/19/2025	665556994	Misc.:Interment Rights	0.00
	02/19/2025	665556994	Misc.:Convenience Fee	40.00
<b>Total for 1157825 Trotter, Colton</b>				<b>\$1,451.00</b>
	<b>TOTAL</b>			<b>\$55,381.65</b>
Accrual Basis Wednesday, March 05, 2025 05:06 PM GMTZ				

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	<b>TOTAL</b>			<b>\$55,381.65</b>

**FAIR OAKS CEMETERY DISTRICT OLD**

**Profit and Loss by Class**

**February 2025**

	<b>202A</b>	<b>208A</b>	<b>209A</b>	<b>TOTAL</b>
<b>Income</b>				
91020.0 Cur Unsecured	96.90			96.90
91030.0 Supplement Cur	1,363.24			1,363.24
91300.0 Prior Unsecured	3.39			3.39
91400.0 Prop Tax Penalties	7.52			7.52
94100.8 Interest Income 208A		16,114.94		16,114.94
94100.9 Interest Income 209A			424.34	424.34
96910 Cemetery Services				0.00
96910.2 CSVC- Plot Fees	17,725.00			17,725.00
96910.4 CSVC- Vaults	8,115.00			8,115.00
96910.5 CSVC- Open & Close	10,786.00			10,786.00
96910.6 CSVC- Miscellaneous	308.80			308.80
96910.61 Convivence Fees Collected	424.85			424.85
96910.62 96910.62 Interment Rights	0.00			0.00
Total 96910.6 CSVC- Miscellaneous	\$ 733.65	\$ 0.00	\$ 0.00	\$ 733.65
96910.8 CSVC- markers	824.00			824.00
96910.9 CSVC- Saturday Services	3,155.00			3,155.00
Total 96910 Cemetery Services	\$ 41,338.65	\$ 0.00	\$ 0.00	\$ 41,338.65
<b>Total Income</b>	<b>\$ 42,809.70</b>	<b>\$ 16,114.94</b>	<b>\$ 424.34</b>	<b>\$ 59,348.98</b>
<b>Gross Profit</b>	<b>\$ 42,809.70</b>	<b>\$ 16,114.94</b>	<b>\$ 424.34</b>	<b>\$ 59,348.98</b>
<b>Expenses</b>				
11100.0 Salary	17,150.00			17,150.00
12100.0 Retire	3,486.77			3,486.77
12200.0 OASDHI	1,311.98			1,311.98
12300.0 Group Ins	4,462.28			4,462.28
12500.0 SUI	73.41			73.41
20290.0 Business Exp	95.73			95.73
20350.0 Education & Train	1,364.00			1,364.00
20380.0 Employee Recognition	350.38			350.38
20760.0 Office Sup	104.42			104.42
20810.0 Postage	65.09			65.09
21910.0 Electricity	588.16			588.16
21930.0 Refuse Collect	564.20			564.20
21950.0 Stormwater	126.70			126.70

<b>21970.0 Telephone</b>	<b>493.39</b>			<b>493.39</b>
<b>22260.0 Expend Tools</b>	<b>27.44</b>			<b>27.44</b>
<b>22360.0 Fuel- Lube</b>	<b>636.18</b>			<b>636.18</b>
<b>22820.0 Shop Equip SUP</b>	<b>548.21</b>			<b>548.21</b>
<b>23130.0 Uniforms</b>	<b>159.90</b>			<b>159.90</b>
<b>25050.0 Account SVC</b>	<b>1,500.00</b>			<b>1,500.00</b>
<b>25910.0 Other Prof SVC</b>	<b>706.73</b>			<b>706.73</b>
<b>28980.0 Other Oper SUP</b>	<b>1,050.24</b>			<b>1,050.24</b>
<b>28990.1 Temp Workers</b>	<b>13,427.30</b>			<b>13,427.30</b>
<b>28990.2 Gates</b>	<b>550.00</b>			<b>550.00</b>
<b>80400.0 Commodities</b>	<b>5,187.00</b>			<b>5,187.00</b>
<b>80400.1 Scroll Plates</b>	<b>392.00</b>			<b>392.00</b>
<b>Merchant deposit fees</b>	<b>189.31</b>			<b>189.31</b>
<b>Total Expenses</b>	<b>\$ 54,610.82</b>	<b>\$ 0.00</b>	<b>\$ 0.00</b>	<b>\$ 54,610.82</b>
<b>Net Operating Income</b>	<b>-\$ 11,801.12</b>	<b>\$ 16,114.94</b>	<b>\$ 424.34</b>	<b>\$ 4,738.16</b>
<b>Net Income</b>	<b>-\$ 11,801.12</b>	<b>\$ 16,114.94</b>	<b>\$ 424.34</b>	<b>\$ 4,738.16</b>
Wednesday, Mar 05, 2025 09:03:49 AM GMT-8 - Accrual Basis				

**FAIR OAKS CEMETERY DISTRICT NEW**

**Profit and Loss by Class**

**February 2025**

	<b>202A</b>	<b>208A</b>	<b>209A</b>	<b>TOTAL</b>
<b>Income</b>				
91020.0 Cur Unsecured	96.90			96.90
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91300.0 Prior Unsecured	3.39			3.39
91400.0 Prop Tax Penalties	7.52			7.52
94100.8 Interest Income 208A		16,114.94		16,114.94
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96910 Cemetery Services				0.00
96910.2 CSVC- Plot Fees	17,725.00			17,725.00
96910.4 CSVC- Vaults	8,115.00			8,115.00
96910.5 CSVC- Open & Close	10,786.00			10,786.00
96910.6 CSVC- Miscellaneous	308.80			308.80
96910.61 Convivence Fees Collected	424.85			424.85
96910.62 96910.62 Interment Rights	0.00			0.00
Total 96910.6 CSVC- Miscellaneous	\$ 733.65	\$ 0.00	\$ 0.00	\$ 733.65
96910.8 CSVC- markers	824.00			824.00
96910.9 CSVC- Saturday Services	3,155.00			3,155.00
Total 96910 Cemetery Services	\$ 41,338.65	\$ 0.00	\$ 0.00	\$ 41,338.65
Total Income	\$ 42,809.70	\$ 16,114.94	\$ 424.34	\$ 59,348.98
Gross Profit	\$ 42,809.70	\$ 16,114.94	\$ 424.34	\$ 59,348.98
<b>Expenses</b>				
11100.0 Salary	17,150.00			17,150.00
12100.0 Retire	3,486.77			3,486.77
12200.0 OASDHI	1,311.98			1,311.98
12300.0 Group Ins	4,462.28			4,462.28
12500.0 SUI	73.41			73.41
20290.0 Business Exp	95.73			95.73
20350.0 Education & Train	1,364.00			1,364.00
20380.0 Employee Recognition	350.38			350.38
20760.0 Office Sup	104.42			104.42
20810.0 Postage	65.09			65.09
21910.0 Electricity	588.16			588.16

<b>21930.0 Refuse Collect</b>	564.20			564.20
<b>21950.0 Stormwater</b>	126.70			126.70
<b>21970.0 Telephone</b>	493.39			493.39
<b>22260.0 Expend Tools</b>	27.44			27.44
<b>22360.0 Fuel- Lube</b>	636.18			636.18
<b>22820.0 Shop Equip SUP</b>	548.21			548.21
<b>23130.0 Uniforms</b>	159.90			159.90
<b>25050.0 Account SVC</b>	1,500.00			1,500.00
<b>25910.0 Other Prof SVC</b>	706.73			706.73
<b>28980.0 Other Oper SUP</b>	1,050.24			1,050.24
<b>28990.1 Temp Workers</b>	13,427.30			13,427.30
<b>28990.2 Gates</b>	550.00			550.00
<b>80400.0 Commodities</b>	5,187.00			5,187.00
<b>80400.1 Scroll Plates</b>	392.00			392.00
<b>Merchant deposit fees</b>	189.31			189.31
<b>Total Expenses</b>	<b>\$ 54,610.82</b>	<b>\$ 0.00</b>	<b>\$ 0.00</b>	<b>\$ 54,610.82</b>
<b>Net Operating Income</b>	<b>-\$ 11,801.12</b>	<b>\$ 16,114.94</b>	<b>\$ 424.34</b>	<b>\$ 4,738.16</b>
<b>Net Income</b>	<b>-\$ 11,801.12</b>	<b>\$ 16,114.94</b>	<b>\$ 424.34</b>	<b>\$ 4,738.16</b>
Wednesday, Mar 05, 2025 09:03:49 AM GMT-8 - Accrual Basis				

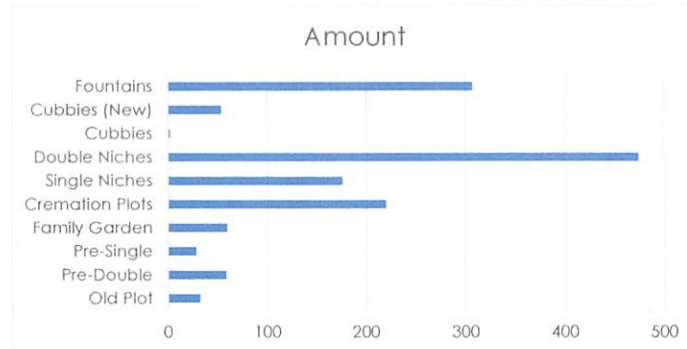
<b>BURIALS</b>													
<b>FY 2024/2025</b>	<b>JUL</b>	<b>AUG</b>	<b>SEP</b>	<b>OCT</b>	<b>NOV</b>	<b>DEC</b>	<b>JAN</b>	<b>FEB</b>	<b>MAR</b>	<b>APR</b>	<b>MAY</b>	<b>JUN</b>	<b>TOTAL</b>
STANDARD	3	2	1	4	4	1	2	5					22
DELUXE	0	1	0	0	0	0	0	0					1
TITAN	0	0	1	0	0	0	0	0					1
DOUBLE	0	0	1	0	3	0	2	0					6
Pre-VAULTED	2	4	3	1	5	2	5	3					25
OTHER		1	3	2	0	1	1	1					9
BABY	1	0	0	0	0	1	0	1					3
ASHES-PLOT	5	6	7	2	8	5	5	6					44
ASHES-NICHE	2	2	2	3	0	3	3	4					19
<b>24-25 TOTAL</b>	<b>13</b>	<b>16</b>	<b>18</b>	<b>12</b>	<b>20</b>	<b>13</b>	<b>18</b>	<b>20</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>130</b>
<b>23-24 TOTAL</b>	<b>16</b>	<b>18</b>	<b>9</b>	<b>9</b>	<b>14</b>	<b>15</b>	<b>13</b>	<b>10</b>	<b>18</b>	<b>13</b>	<b>16</b>	<b>0</b>	<b>151</b>
<b>22-23 TOTAL</b>	<b>32</b>	<b>19</b>	<b>12</b>	<b>17</b>	<b>11</b>	<b>13</b>	<b>13</b>	<b>18</b>	<b>29</b>	<b>17</b>	<b>15</b>	<b>26</b>	<b>222</b>
<b>VAULT SALES</b>													
<b>FY 2024/2025</b>	<b>JUL</b>	<b>AUG</b>	<b>SEP</b>	<b>OCT</b>	<b>NOV</b>	<b>DEC</b>	<b>JAN</b>	<b>FEB</b>	<b>MAR</b>	<b>APR</b>	<b>MAY</b>	<b>JUN</b>	<b>TOTAL</b>
STANDARD	1	5	3	2	3	0	2	2					18
DELUXE	0	1	0	0	0	0	0	0					1
TITAN	0	0	0	0	0	0	0	0					0
DOUBLE	0	2	2	0	1	0	2	2					9
PB DOUBLE	0	0	2	0	0	0	0	0					2
PB SINGLE	0	0	0	0	0	0	0	0					0
OTHER	1	0	0	0	0	0	0	2					3
URN	2	8	12	5	4	2	7	4					44
NICHE	1	0	0	0	0	0	0	2					3
<b>24-25 TOTAL</b>	<b>5</b>	<b>16</b>	<b>19</b>	<b>7</b>	<b>8</b>	<b>2</b>	<b>11</b>	<b>12</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>80</b>
<b>23-24 TOTAL</b>	<b>11</b>	<b>6</b>	<b>7</b>	<b>8</b>	<b>8</b>	<b>9</b>	<b>4</b>	<b>3</b>	<b>14</b>	<b>21</b>	<b>11</b>	<b>0</b>	<b>102</b>
<b>22-23 TOTAL</b>	<b>13</b>	<b>19</b>	<b>9</b>	<b>5</b>	<b>12</b>	<b>6</b>	<b>11</b>	<b>6</b>	<b>6</b>	<b>12</b>	<b>7</b>	<b>13</b>	<b>119</b>
<b>VAULT INVENTORY FY 2024/2025</b>													
		<b>BAL</b>		<b>RCVD</b>		<b>USED</b>		<b>BAL</b>					
STANDARD		6		10		5		11					
DELUXE		3						3					
TITAN		2						2					
DOUBLE		3						3					
OTHER		1						1					
URN		55		10		6		59					
NICHE		18				4		14					
<b>INVENTORY</b>			<b>START</b>		<b>RTNS</b>		<b>SOLD</b>		<b>PYMTS</b>		<b>ON HOLD</b>		<b>BALANCE</b>
FULL PLOT			36		1		1		4				32
CREMATION PLOT			223						2		1		220
CUBBIES			53						0				53
SINGLE NICHE			177						1				176
MEDIUM NICHE			69						1				68
OAK KNOLL			71				2		10		1		58
OK MED NICHE			411				1		5				405
ACORN			31						3				28
FAMILY GARDEN			64						4		1		59
FOUNTAINS			314						5		2		307
FT TRIPLES			4				1		0		2		1
<b>PLOTS SOLD</b>													
<b>FY 2024/2025</b>	<b>JUL</b>	<b>AUG</b>	<b>SEP</b>	<b>OCT</b>	<b>NOV</b>	<b>DEC</b>	<b>JAN</b>	<b>FEB</b>	<b>MAR</b>	<b>APR</b>	<b>MAY</b>	<b>JUN</b>	<b>TOTAL</b>
TAX RES	2	4	2	2	4	1	2	3					20
NON TAX RES	1	4	9	2	2	1	5	1					25
OUT OF DIST	3	2	0	0	2	0	1	1					9
<b>24-25 TOTAL</b>	<b>6</b>	<b>10</b>	<b>11</b>	<b>4</b>	<b>8</b>	<b>2</b>	<b>8</b>	<b>5</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>54</b>
<b>23-24 TOTAL</b>	<b>14</b>	<b>5</b>	<b>11</b>	<b>9</b>	<b>10</b>	<b>4</b>	<b>8</b>	<b>6</b>	<b>10</b>	<b>20</b>	<b>15</b>	<b>0</b>	<b>112</b>
<b>22-23 TOTAL</b>	<b>6</b>	<b>17</b>	<b>7</b>	<b>3</b>	<b>3</b>	<b>3</b>	<b>6</b>	<b>8</b>	<b>4</b>	<b>7</b>	<b>10</b>	<b>12</b>	<b>86</b>

# Fair Oaks Cemetery District

Plot / Niche  
Inventory

3/4/2025

Plot Type	Amount
Old Plot	32
Pre-Double	58
Pre-Single	28
Family Garden	59
Cremation Plots	220
Single Niches	176
Double Niches	474
Cubbies	2
Cubbies (New)	53
Fountains	307



<b>Cremations Available =</b>	984
<b>Casket Burial Available =</b>	425
<b>Average Cremation Sales Per Year =</b>	121
<b>Average Casket Sales Per Year =</b>	81
<b>Approx. Years for Cremations =</b>	8.1
<b>Approx. Years for Casket Burials =</b>	5.2

## Notes:

Got Fountains open with out spending a ton of money (in-house)

Increased number of burials and reputation

Prices raised to cover costs and budget

Money invested in pre-need

Created more spaces in Fountains with non-vaulted singles

Created over 200 cremation only spaces, allowed 4 cremations per plot to allow access to more burials without losina inventory

Built more cubbies in-house saving the cemetery money

Created 70 more family gardens by utilizing land between existing graves.

Created a new single casket area, with the flexibilty to incorporate double if needed and save monbey by not pre-vaultina.

Finished East section to allow for more casket burials.



Guillermo Barron  
District Manager  
Gonzalo Vega  
District Foreman  
Mysti Lingenfelter  
Office Manager

# FAIR OAKS CEMETERY

7780 Olive Street Fair Oaks, CA 95628  
Phone (916) 966-1613 Info.FOCD@gmail.com  
www.fairoakscemetery.com  
ESTABLISHED 1902

BOARD OF TRUSTEES  
Pete Schroeder-Chairman  
Carolyn Flood-Vice Chairman  
Albert D. Neufeld - Treasurer  
Pat Vogel

*"It is our mission to partner with our community to preserve  
our past & memorialize our future"*

Established 1902

## FY 2025 ATTENDANCE

### January 2025

VACATION	BALANCE FORWARD	MONTHLY ACCRUAL	TAKEN	YEAR TO DATE BALANCE
GUILLERMO	222.68	16.67		\$11,488.80
GONZALO	240.00	10.00	-8.00	\$7,680.00
MYSTI	37.42	10.00		\$1,375.18
				\$20,543.98

SICK	BALANCE FORWARD	MONTHLY ACCRUAL	TAKEN	YEAR TO DATE BALANCE
GUILLERMO	101.50	8.00		\$5,256.00
GONZALO	225.00	8.00		\$7,456.00
MYSTI	40.00	8.00		\$1,392.00
				\$14,104.00

DENTAL / VISION	BEGINNING BALANCE	USED	YEAR TO DATE BALANCE
GUILLERMO	\$ 2,000.00	\$ (2,000.00)	\$ -
GONZALO	\$ 2,000.00	\$ -	\$ 2,000.00
MYSTI	\$ 2,000.00	\$ (2,000.00)	\$ -

**From:** Google Business Profile <businessprofile-noreply@google.com>  
**Sent:** Monday, February 10, 2025 1:41 PM  
**To:** info.focd@gmail.com  
**Subject:** Fair Oaks Cemetery District, your performance report for January 2025

Business Profile




# Your Business Profile report with 343 interactions\* last month


See how Fair Oaks Cemetery District at 7780 Olive Street, Fair Oaks, California 95628 performed in January 2025 compared to the previous month.

See full report


Your performance at a glance

 61  
calls  
+12%

 159  
people asked for directions  
+31%

 123  
website visits from profile  
+46%

 1,058  
profile views  
+15%

 480  
searches  
+9%

*\*An interaction is when a customer calls, makes a booking, is sent to your website, or requests directions from your Business Profile.*

Top search terms

# Community West Bank

7100 N. Financial Dr. STE 101  
Fresno, CA 93720

## Account Analysis Statement Ending 01/31/2025

Page 1 of 2

>000282 8158679 0001 93634 10Z

00090125  
5211  
FAIR OAKS CEMETERY DISTRICT  
7780 OLIVE ST  
FAIR OAKS CA 95628-5807

### Managing Your Accounts



Customer Service (800) 298-1775



Mailing Address

7100 N. Financial Drive,  
Ste. 101  
Fresno, CA 93720



Website

www.communitywestbank.com



### Protect Your Financial Information From Scams During Tax Season

For more tips on safeguarding your identity, visit [communitywestbank.com](http://communitywestbank.com)



## COMBINED ANALYSIS STATEMENT

FOR THE PERIOD 01/01/25 THROUGH 01/31/25

### Accounts included in the Family: Relationship Account Summary

Account Number	Average Ledger Balance	Average Available Balance	Earned Credit	Activity Charge	Analysis Position
3200243	\$ 51,226.32	\$ 51,226.32	\$ 19.58	\$ 107.46	(\$87.88)

### BALANCE INFORMATION

Average Daily Ledger Balance	\$51,226.32
Less Average Daily Float	\$0.00
Average Daily Collected Balance	\$51,226.32
Less DDA Balance Reserve Requirement ( 10.00 %)	\$5,122.63
Balance to Support Services	\$46,103.69

### SETTLEMENT SUMMARY

ACCOUNT POSITION FOR THE PERIOD	FEE BASIS	BALANCE BASIS
Earnings Credit	\$19.58	\$46,103.69
Current Period Analyzed Charges	\$107.46	\$253,050.97
Analyzed Charges Due after Credit	\$87.88	



**SETTLEMENT SUMMARY (continued)****ACCOUNT POSITION FOR THE PERIOD****FEE BASIS****BALANCE BASIS**

Fees Debited to Account3200243

\$87.88

**SERVICE DETAIL**

SERVICES RENDERED IN PERIOD	VOLUME	UNIT PRICE	SERVICE CHARGE	BALANCE REQUIRED
<b>Deposit Account Services</b>				
Account Maintenance	1	\$20.0000	\$20.00	\$47,097
In Branch Deposits	1	\$1.4000	\$1.40	\$3,297
Cash Transaction	3,068	\$0.0013	\$3.99	\$9,396
Checks Deposited -Transit	43	\$0.1100	\$4.73	\$11,138
Checks Cash/Negotiated	1	\$0.1400	\$0.14	\$330
ACH Credits Received	4	\$0.2000	\$0.80	\$1,884
ACH Debits Received	4	\$0.2000	\$0.80	\$1,884
<b>Subtotal Deposit Acct Services</b>			<b>\$31.86</b>	<b>\$75,025</b>
<b>Cash Management Services</b>				
Cash Management Monthly Fee	1	\$25.0000	\$25.00	\$58,871
RDC Deposit Monthly Fee	1	\$50.0000	\$50.00*	\$117,742
RDC Deposits	4	\$0.1500	\$0.60	\$1,413
<b>Subtotal Cash Services</b>			<b>\$75.60</b>	<b>\$178,026</b>

**SERVICE SUMMARY**

Total Activity Charges	\$107.46	\$253,051
Analyzed Charge Subtotal	\$107.46	\$253,051
Total Exception Savings (Code *)	\$25.00	

**Department of Finance**

Chad Rinde

Director



**County of Sacramento**

**Divisions**

Auditor-Controller

Consolidated Utilities Billing &  
Service

Investments

Revenue Recovery

Tax Collection & Licensing

Treasury

March 3, 2025

To: Special District Pooled Investment Fund Board Presidents

Subject: **ELECTION OF SPECIAL DISTRICTS REPRESENTATIVE FOR THE  
SACRAMENTO COUNTY TREASURY OVERSIGHT COMMITTEE**

Dear Board President,

On February 27, 1996, the Board of Supervisors established the Sacramento County Treasury Oversight Committee by Resolution #96-0163, as required by Government Code Section 27131. The code allows the Board of Supervisors, in consultation with the Director of Finance, to establish a committee composed of three to eleven members. The committee established by the Board consists of ten members, one of whom represents special districts with funds in the County Treasury. Mr. Dave O'Toole has represented the special districts in this position since 2022. As his term expires on June 30, 2025, a new election must be held.

The following outlines the duties, qualifications, and restrictions for committee members:

The duties of the committee are established under the Government Code Sections 27132, et seq. These duties include reviewing the Investment Policy of the Pooled Investment Fund, conducting quarterly reviews of investments, and causing an annual audit of the portfolio. The committee may neither direct individual investments nor infringe upon the day-to-day operations of the County Treasury.

This position requires academic or practical experience in public finance. The term of the appointment is normally three years. Members of the Treasury Oversight Committee: 1) may not be employed by any entity that has either contributed to a campaign of a candidate for the office of local treasurer or contributed to the campaign of a candidate to be a member of a legislative body of any agency that has money deposited in the County Treasury in the previous three years or during the period that the employee is a member of the committee; 2) may neither directly nor indirectly raise money for a candidate for either local Treasurer or a member of the governing board of any local agency that has money deposited in the County Treasury; and 3) may neither secure employment with nor be employed by bond underwriters, bond counsel, security brokerages or dealers, or financial services firms, with whom the Treasurer is doing business either as a member of the committee or for one year after leaving the

700 H Street, Suite 3650, Sacramento, CA 95814  
Office (916) 874-7248 | [finance.saccounty.gov](http://finance.saccounty.gov)

March 3, 2025

Page 2

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committee. Members must file a Statement of Economic Interests (Form 700) upon assuming office and annually thereafter and must complete at least two hours of training in general ethics principles and ethics law every two years.

Attached is the Treasury Oversight Committee fact sheet. We request that your district's governing board provide us with a nomination by April 14, 2025. Individuals nominated must meet the criteria on the fact sheet. Please include a resume and one-paragraph candidate statement for the nominee. On April 21, 2025, a ballot listing the nominations will be mailed to you. Ballots must be returned to us no later than May 30, 2025, at 5:00 p.m. We will tabulate the ballots and notify you of the election results by mail on June 6, 2025. A runoff election will be held if the vote is tied. We expect the elected Special Districts Representative to the Treasury Oversight Committee to be ratified by the Board of Supervisors on July 22, 2025. We look forward to working with the representative elected to fill this position.

If you have any questions, please call Bernard Santo Domingo, Chief Investment Officer, at (916) 874-7320.

Sincerely,



**Chad Rinde**

Director of Finance

Enclosure

# TREASURY OVERSIGHT COMMITTEE FACT SHEET

## CONTACT PERSON

Bernard Santo Domingo, Chief Investment Officer, (916) 874-7320

## DUTIES

The County Board of Supervisors created the Treasury Oversight Committee (the "Committee") on February 27, 1996 in accordance with Government Code Section 27131. The Committee is responsible for reviewing the quarterly Pooled Investment Fund reports, monitoring and reviewing the County Treasurer's annual Investment Policy, and causing an annual audit of the Pooled Investment Fund portfolio. The Committee is advisory and does not direct individual investment decisions, select investment advisors, brokers, or dealers, or impinge on the day-to-day operations of the county treasury.

## MEMBERSHIP

County Director of Finance  
Board of Supervisors Representative  
Superintendent of Schools Representative  
School & Community College Districts Representative  
Special Districts Representative  
Public Members: 5 Members

## TERM

Term of Office  
Term of Office  
Term of Office  
Three-year elected term, may be reelected  
Three-year elected term, may be reelected  
Three-year appointment, may be reappointed

## QUALIFICATIONS

A majority of public members must have expertise or an academic background in public finance. The other public members shall be economically diverse and bipartisan in political registration. All other members must have expertise or academic background in public finance. Members must file a Statement of Economic Interests (Form 700) within 30 days of assuming office and file annually thereafter.

## RESTRICTIONS

- 1) A member may not be employed by any entity that has, in the previous three years or during the period that the employee is a member of the Committee, contributed to the campaign of a candidate for either the office of local treasurer or the legislative body of any agency that has deposited funds in the County Treasury.
- 2) A member may not, directly or indirectly, raise money for a candidate for either local treasurer or a member of the governing board of any local agency that has deposited funds in the County Treasury.
- 3) A member may not secure employment with or be employed by bond underwriters, bond counsel, security brokerages or dealers, or financial services firms with whom the Treasurer is doing business either as a member of the Committee or for one year after leaving the Committee.

## MEETINGS

The meetings are scheduled for the third Friday of the second month following the end of each quarter. Meetings are held at the County of Sacramento Administration Building, 700 H Street, Hearing Room One, Sacramento, CA 95814.

# March 2025

March 2025							April 2025						
Su	Mo	Tu	We	Th	Fr	Sa	Su	Mo	Tu	We	Th	Fr	Sa
						1			1	2	3	4	5
2	3	4	5	6	7	8	6	7	8	9	10	11	12
9	10	11	12	13	14	15	13	14	15	16	17	18	19
16	17	18	19	20	21	22	20	21	22	23	24	25	26
23	24	25	26	27	28	29	27	28	29	30			
30	31												

SUNDAY	MONDAY	TUESDAY	WEDNESDAY	THURSDAY	FRIDAY	SATURDAY
Feb 23	24	25	26	27	28	Mar 1
2	3	4 Farmer's Market Tuesdays (Fair Oaks Park (11549 Fair Oaks Blvd, Fair Oaks, CA	5	6 5:00pm Networking Mixer March 6th -Joint Chamber Mixer with Orangevale /	7	8
9	10	11 Farmer's Market Tuesdays (Fair Oaks Park (11549 Fair Oaks Blvd, Fair Oaks, CA	12 9:00am Monthly Board Meeting (Fair Oaks 5:00pm 10 Year anniversary & Ribbon	13 CAPC Training - Mysti (1441 canyon del ray, seaside)	14	15
16	17	18 Farmer's Market Tuesdays (Fair Oaks Park (11549 Fair Oaks Blvd, Fair Oaks, CA	19 5:00pm Ribbon Cutting for Slayed by J (8820 Greenback Ln (8820 Greenback Ln,	20 11:30am Membership Luncheon - (Iron 5:00pm Ribbon Cutting Neptune Society	21	22
23	24	25 Farmer's Market Tuesdays (Fair Oaks 11:00am March Business Luncheon featuring	26	27	28	29
30	31	Apr 1	2	3	4	5

# April 2025

April 2025							May 2025						
Su	Mo	Tu	We	Th	Fr	Sa	Su	Mo	Tu	We	Th	Fr	Sa
		1	2	3	4	5					1	2	3
6	7	8	9	10	11	12	4	5	6	7	8	9	10
13	14	15	16	17	18	19	11	12	13	14	15	16	17
20	21	22	23	24	25	26	18	19	20	21	22	23	24
27	28	29	30				25	26	27	28	29	30	31

SUNDAY	MONDAY	TUESDAY	WEDNESDAY	THURSDAY	FRIDAY	SATURDAY
Mar 30	31	Apr 1 Farmer's Market Tuesdays (Fair Oaks Park (11549 Fair Oaks Blvd, Fair Oaks, CA 95628))	2	3	4	5
6	7	8 Farmer's Market Tuesdays (Fair Oaks Park (11549 Fair Oaks Blvd, Fair Oaks, CA 95628))	9 Ribbon cutting Skinned + Lashed by Jen 9:00am Monthly Board Meeting (Fair Oaks Cemetery District (7780 Olive St, Fair Oaks, CA 95628)) -	10 Carmichael's Food Truck Night	11	12
13	14 Ribbon cutting Mathnasium	15 Farmer's Market Tuesdays (Fair Oaks Park (11549 Fair Oaks Blvd, Fair Oaks, CA 95628))	16	17	18 4/7	19 Easter Egg- Stravaganza F.O. Park
20	21	22 Farmer's Market Tuesdays (Fair Oaks Park (11549 Fair Oaks Blvd, Fair Oaks, CA 95628))	23	24	25	26 Kids Art Festival F.O. Park
27	28	29 Farmer's Market Tuesdays (Fair Oaks Park (11549 Fair Oaks Blvd, Fair Oaks, CA 95628))	30	May 1	2	3



# FAIR OAKS CEMETERY DISTRICT

District Manager  
Guillermo Barron  
Office Manager  
Mysti Lingenfelter  
District Foreman  
Gonzalo Vega

7780 Olive Street Fair Oaks, CA 95628

Phone (916) 966-1613 Fax (916) 966-8921

[www.fairoakscemetery.com](http://www.fairoakscemetery.com)

ESTABLISHED 1902

BOARD OF TRUSTEES  
Pete Schroeder-Chairman  
Carolyn Flood-Vice Chairman  
Albert D. Neufeld - Treasurer  
Patricia Vogel

**"It is our mission to partner with our community to  
preserve our past & memorialize our future."**

## Minutes

### OF REGULAR MEETING OF THE BOARD OF TRUSTEES OF FAIR OAKS CEMETERY DISTRICT

Wednesday, January 8, 2025, at 9:00 am

District Office

7780 Olive St.

Fair Oaks, CA 95628

1. Call to Order-9:00 a.m.
  - Chairman Schroeder called the meeting to order at 8:58am.
2. Pledge of Allegiance
  - Those assembled recited the Pledge of Allegiance.
3. Roll Call of Board

Present were Trustees Pete Schroeder, Carolyn Flood, Pat Vogel, DM Guillermo Barron, Secretary Mysti Lingenfelter, and Foreman Gonzalo Vega. Absent: Trustee Don Neufeld
4. Public Comment on & Opportunity to Discuss Matter within District Jurisdiction
  - Vivian Farmsworth requested permission to purchase plot as out of district resident. Her husband lived in Fair Oaks for over 25 years but had to move out of district for medical reasons.
  - Motion to allow Ms. Farmsworth to purchase plot. Moved by Trustee Flood, 2<sup>nd</sup> By Trustee Vogel Approved 3/0/1
5. Information Items:
  - A. District Foreman's Monthly Report
    - i. Safety Report
      - This month's safety meeting was held on reporting injuries.
      - ii. Any unusual activities
    - More racoons than normal; they are tearing up the grass
  - B. DM's Monthly Reports:
    - i. Sales
      - District sales reported as \$13,181.52
      - District total income including tax revenue and interest reported as \$62,031.90
    - ii. Interments
      - The district's 13 burials consisted of 8 cremations and 5 caskets.
    - iii. Attendance
      - District Employee's attendance is up to date.
    - iv. Website Contacts
      - Google Analytics showed 123 visits to our website.
      - Chamber Catcher page had 19 direct views.
    - v. Major Purchases or other Extraordinary Purchases
    - Refrigerator needs replacing.
    - vi. Incidents
    - Nothing to report.
    - vii. Correspondence
    - Investment policy for County received.
    - viii. Upcoming events, conferences, and training

## Fair Oaks Cemetery District Minutes for Board of Trustees Meeting January 8, 2025

### 1. CAPC March - Mysti

- Mysti to attend CAPC conference in March.
- Best of Fair Oaks is coming up on January 17<sup>th</sup> – Guillermo to attend.

### C. Committee Reports:

#### i. Finance Committee

- The finance committee met prior to the board meeting. Trustee Vogel reported total claims were \$34,682.84.

#### ii. Investment Committee

- Investments are following industry trends.

#### iii. Other Committee Reports

##### 1. Update on Land/Tax Issues

- Meeting set with the Associate Deputy Executive for Sacramento County on January 21<sup>st</sup>.

### 6. Unfinished Business - Board Discussion & Possible Action Items

#### A. Audit Update - Scott German

- Audits for 2023& 2024 should be completed by the end of February.
- Board requested the Auditors presence at the March meeting.

#### B. FOCD Policy Manual

- Safety manual is in progress and should be ready for Board approval by the next board meeting.

#### C. Investments Progress

- Transfer of funds will be completed by the end of the month.

### 7. New Business - Board Discussion & Possible Action Items

#### A. Consent Calendar

##### i. Approval of Board Minutes of December 11, 2024

##### ii. Approval of Special Board Minutes of December 17, 2024

##### iii. Approval of Claims

- Motion to accept the consent calendar, as Corrected. Moved by Trustee Vogel 2<sup>nd</sup> by Trustee Schroeder Approved 3/0/1

### 8. Trustees Discussions, Questions, & Comments

- Nothing to report.

### 9. Adjournment

- Chairman Schroeder adjourned the meeting at 9:47am.  
Approved as \_\_\_\_ read \_\_\_\_ corrected.  
Prepared by: Mysti Lingenfelter Board Clerk.

Expenses by Vendor Summary OLD								
FAIR OAKS CEMETERY DISTRICT								
February 2025								
Vendor	202A	Total						
Ace Hardware	235.37	235.37	25.84	29.70	179.83			
Adobe Inc.	29.99	29.99						
Alhambra/Primo	12.35	12.35						
ALP, Inc. 71810	13,427.30	13,427.30	4,218.00	3,374.40	2,460.50	3,374.40		
Amazon.com	104.42	104.42	10.75	54.91	38.76			
Belkorp Ag, LLC	459.98	459.98						
Bronzecraft - 76943	392.00	392.00						
CalPERS	50.00	50.00						
CENIOM	91.47	91.47						
Comcast Business	421.19	421.19						
Cordeiro Vault Company Inc.	3,975.00	3,975.00						
Crowne Vault	1,212.00	1,212.00						
Diane Sue Roark 76879	550.00	550.00						
Fair Oaks Chamber	55.00	55.00						
Fechter & Company	1,500.00	1,500.00						
Fuel	636.18	636.18	107.76	104.36	150.22	107.66	113.25	52.93
Gold Country Copier / Smile	37.98	37.98						
Harbor Freight Tools	115.67	115.67	88.23	27.44				
iCloud / Apple	0.99	0.99						
Kiefer Landfill Facility	564.20	564.20	97.45	82.35	83.60	80.35	95.40	54.20
			70.85	54.20				
Liberty Bell Smart Home	483.95	483.95	49.99	433.96				
Lunch for Employee Incentive	209.23	209.23	77.36	75.37	56.50			
Noah's Bagels	34.71	34.71						
Orangevale Copy Center	159.90	159.90						
Raley's / Bel-Air	6.02	6.02						
Round Table Pizza	141.15	141.15						
SacCty Consolidated Utility Billing	126.70	126.70						
Sam's Club	351.87	351.87						
Sherwood Florist	463.00	463.00						

SMUD	588.16	588.16	276.09	18.50	54.40	239.17		
United States Postal Service	65.09	65.09						
University of Phoenix	1,364.00	1,364.00						
Verizon	72.20	72.20						
<b>TOTAL</b>	<b>\$27,937.07</b>	<b>\$27,937.07</b>						
Accrual Basis Wednesday, March 05, 2025 05:11 PM GMTZ								

Expenses by Vendor Summary NEW								
FAIR OAKS CEMETERY DISTRICT								
February 2025								
Vendor	202A	Total						
Payroll Total	26,484.44	26,484.44						
Ace Hardware	235.37	235.37	25.84	29.70	179.83			
Adobe Inc.	29.99	29.99						
Alhambra/Primo	12.35	12.35						
ALP, Inc. 71810	13,427.30	13,427.30	4,218.00	3,374.40	2,460.50	3,374.40		
Amazon.com	104.42	104.42	10.75	54.91	38.76			
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Fair Oaks Chamber	55.00	55.00						
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Fuel	636.18	636.18	107.76	104.36	150.22	107.66	113.25	52.93
Gold Country Copier / Smile	37.98	37.98						
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iCloud / Apple	0.99	0.99						
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			70.85	54.20				
Liberty Bell Smart Home	483.95	483.95	49.99	433.96				
Lunch for Employee Incentive	209.23	209.23	77.36	75.37	56.50			
Noah's Bagels	34.71	34.71						
Orangevale Copy Center	159.90	159.90						
QuickBooks Payments	189.31	189.31	24.73	65.52	51.88	47.18		
Raley's / Bel-Air	6.02	6.02						
Round Table Pizza	141.15	141.15						

SacCty Consolidated Utility Billing	126.70	126.70						
Sam's Club	351.87	351.87						
Sherwood Florist	463.00	463.00						
SMUD	588.16	588.16	276.09	18.50	54.40	239.17		
United States Postal Service	65.09	65.09						
University of Phoenix	1,364.00	1,364.00						
Verizon	72.20	72.20						
<b>TOTAL</b>	<b>\$54,610.82</b>	<b>\$54,610.82</b>						
Accrual Basis Wednesday, March 05, 2025 05:11 PM GMTZ								

	OLD								
	FY 2025		February			July-February			annual
	months for this report	annual	1/12	month	month to	ytd	ytd	ytd to	budget
	8	budget	0.0833%	actual	budget diff	budget	actual	budget diff	to actual
		A	B	C	D	E	F	G	H
			(1/12 of A)		(+B-C)	(B x #mon)		(+E-F)	(+A-F)
ORDINARY INCOME/EXPENSE									
INCOME									
2010.1	sales tax	-	-		-	-		-	-
91010.0	cur secured	\$ 150,685.00	\$ 12,557.08		\$ 12,557.08	\$ 100,456.67	\$ 155,884.59	\$ (55,427.92)	\$ (5,199.59)
91020.0	cur unsecured	\$ 9,859.00	\$ 821.58	\$ 96.90	\$ 724.68	\$ 6,572.67	\$ 10,553.19	\$ (3,980.52)	\$ (694.19)
91030.0	supplement cur	\$ 2,408.00	\$ 200.67	\$ 1,363.24	\$ (1,162.57)	\$ 1,605.33	\$ 3,322.35	\$ (1,717.02)	\$ (914.35)
91040.0	sec delinquent	\$ 2,208.00	\$ 184.00	\$ -	\$ 184.00	\$ 1,472.00	\$ 2,552.38	\$ (1,080.38)	\$ (344.38)
91050.0	supplement deling	\$ 733.00	\$ 61.08	\$ -	\$ 61.08	\$ 488.67	\$ 551.16	\$ (62.49)	\$ 181.84
91060.0	unitary cur sec	\$ 2,055.00	\$ 171.25		\$ 171.25	\$ 1,370.00	\$ 2,091.31	\$ (721.31)	\$ (36.31)
91200.0	prop tax redemption	\$ -	\$ -		\$ -	\$ -		\$ -	\$ -
91300.0	prior unsecured	\$ 64.00	\$ 5.33	\$ 3.39	\$ 1.94	\$ 42.67	\$ 113.28	\$ (70.61)	\$ (49.28)
91400.0	prop tax penalties	\$ 24.00	\$ 2.00	\$ 7.52	\$ (5.52)	\$ 16.00	\$ 1,236.26	\$ (1,220.26)	\$ (1,212.26)
94100.0	interest income	\$ 4,000.00	\$ 333.33		\$ 333.33	\$ 2,666.67	\$ 36,898.82	\$ (34,232.15)	\$ (32,898.82)
94100.8	interest income 208A	\$ -	\$ -	\$ 16,114.94	\$ (16,114.94)	\$ -	\$ 99,403.88	\$ (99,403.88)	\$ (99,403.88)
94100.9	interest income 209A	\$ -	\$ -	\$ 424.34	\$ (424.34)	\$ -	\$ 35,889.68	\$ (35,889.68)	\$ (35,889.68)
95220.0	prop tax relief	\$ 1,197.00	\$ 99.75		\$ 99.75	\$ 798.00	\$ -	\$ 798.00	\$ 1,197.00
	***	***	***	***	***	***	***	***	***
96910.0	cemetery services	\$ -	\$ -		\$ -	\$ -		\$ -	\$ -
96910.0	preneed collections	\$ 58,326.00	\$ 4,860.50		\$ 4,860.50	\$ 38,884.00	\$ 55,085.33	\$ (16,201.33)	\$ 3,240.67
96910.1	endowment collections	\$ 43,745.00	\$ 3,645.42		\$ 3,645.42	\$ 29,163.33	\$ 27,465.00	\$ 1,698.33	\$ 16,280.00
96910.2	cvsc plot fees	\$ 301,466.00	\$ 25,122.17	\$ 17,725.00	\$ 7,397.17	\$ 200,977.33	\$ 209,829.00	\$ (8,851.67)	\$ 91,637.00
96910.3	preneed trans to gen	\$ 28,964.00	\$ 2,413.67		\$ 2,413.67	\$ 19,309.33	\$ 25,247.00	\$ (5,937.67)	\$ 3,717.00
96910.4	cvsc vaults	\$ 72,535.00	\$ 6,044.58	\$ 8,115.00	\$ (2,070.42)	\$ 48,356.67	\$ 63,803.00	\$ (15,446.33)	\$ 8,732.00
96910.5	cvsc open & close	\$ 95,611.00	\$ 7,967.58	\$ 10,786.00	\$ (2,818.42)	\$ 63,740.67	\$ 74,437.00	\$ (10,696.33)	\$ 21,174.00
96910.6	cvsc misc	\$ 13,305.00	\$ 1,108.75	\$ 308.80	\$ 799.95	\$ 8,870.00	\$ 104,865.18	\$ (95,995.18)	\$ (91,560.18)
96910.8	cvsc markers	\$ 27,428.00	\$ 2,285.67	\$ 824.00	\$ 1,461.67	\$ 18,285.33	\$ 13,502.00	\$ 4,783.33	\$ 13,926.00
96910.0	cemetery services other	\$ 6,711.00	\$ 559.25	\$ 3,155.00	\$ (2,595.75)	\$ 4,474.00	\$ 8,647.00	\$ (4,173.00)	\$ (1,936.00)
96910.0	***	***	***	***	***	***	***	***	***
96911.0	plot refund	\$ -	\$ -	\$ (2,090.00)	\$ 2,090.00	\$ -	\$ (19,299.42)	\$ 19,299.42	\$ 19,299.42
97300.0	donations		\$ -		\$ -	\$ -	\$ 300.00	\$ (300.00)	\$ (300.00)
97300.1	memorial day donation	\$ 300.00	\$ 25.00		\$ 25.00	\$ 200.00		\$ 200.00	\$ 300.00
97300.0	donations other	\$ -	\$ -		\$ -	\$ -		\$ -	\$ -

	FY 2025		February			July-February			annual
	months for this report	annual	1/12	month	month to	ytd	ytd	ytd to	budget
	8	budget	0.0833%	actual	budget diff	budget	actual	budget diff	to actual
		A	B	C	D	E	F	G	H
			(1/12 of A)		(+B-C)	(B x #mon)		(+E-F)	(+A-F)
97300.0	***	***	***	***	***	***	***	***	***
97310.0	returned check chgs	\$ -	\$ -		\$ -	\$ -		\$ -	\$ -
	Convience Fees Collected			\$ 424.85					
	Fund Balance Reserve	\$ 747,098.00	\$ 62,258.17		\$ 62,258.17	\$ 498,065.33		\$ 498,065.33	\$ 747,098.00
<b>TOTAL INCOME</b>		<b>\$ 821,624.00</b>	<b>\$ 68,468.67</b>	<b>\$ 56,834.13</b>	<b>\$ 11,634.54</b>	<b>\$ 547,749.33</b>	<b>\$ 912,377.99</b>	<b>\$ (364,628.66)</b>	<b>\$ (90,753.99)</b>

	FY 2025		February			July-February			annual
	months for this report	annual	1/12	month	month to	ytd	ytd	ytd to	budget
	8	budget	0.0833%	actual	budget diff	budget	actual	budget diff	to actual
	A		B	C	D	E	F	G	H
			(1/12 of A)		(+B-C)	(B x #mon)		(+E-F)	(+A-F)
EXPENSE									
	merchant deposit fees	\$ -	\$ -	\$ 189.31	\$ (189.31)	\$ -	\$ 1,291.52	\$ (1,291.52)	\$ (1,291.52)
11100.0	salary	\$ 250,000.00	\$ 20,833.33	\$ 17,150.00	\$ 3,683.33	\$ 166,666.67	\$ 138,010.00	\$ 28,656.67	\$ 111,990.00
11240.0	board	\$ 8,000.00	\$ 666.67		\$ 666.67	\$ 5,333.33	\$ 3,800.00	\$ 1,533.33	\$ 4,200.00
11320.0	overtime	\$ 4,000.00	\$ 333.33		\$ 333.33	\$ 2,666.67	\$ 4,198.50	\$ (1,531.83)	\$ (198.50)
12100.0	retire	\$ 60,000.00	\$ 5,000.00	\$ 3,486.77	\$ 1,513.23	\$ 40,000.00	\$ 37,052.49	\$ 2,947.51	\$ 22,947.51
12200.0	oasdhi	\$ 18,000.00	\$ 1,500.00	\$ 1,311.98	\$ 188.02	\$ 12,000.00	\$ 11,169.66	\$ 830.34	\$ 6,830.34
12300.0	group insur	\$ 47,000.00	\$ 3,916.67	\$ 4,462.28	\$ (545.61)	\$ 31,333.33	\$ 40,599.72	\$ (9,266.39)	\$ 6,400.28
12400.0	comp insur	\$ 12,500.00	\$ 1,041.67	\$ -	\$ 1,041.67	\$ 8,333.33	\$ 12,264.00	\$ (3,930.67)	\$ 236.00
12500.0	sui	\$ 500.00	\$ 41.67	\$ 73.41	\$ (31.74)	\$ 333.33	\$ 336.00	\$ (2.67)	\$ 164.00
1000.0	1000's Totals	\$ 400,000.00	\$ 33,333.33	\$ 26,673.75	\$ 6,659.58	\$ 266,666.67	\$ 248,721.89	\$ 17,944.78	\$ 151,278.11
20050.0	advert	\$ -	\$ -		\$ -	\$ -	\$ 20.00	\$ (20.00)	\$ (20.00)
20290.0	business exp	\$ 12,000.00	\$ 1,000.00	\$ 95.73	\$ 904.27	\$ 8,000.00	\$ 5,536.18	\$ 2,463.82	\$ 6,463.82
20350.0	education & training	\$ 18,600.00	\$ 1,550.00	\$ 1,364.00	\$ 186.00	\$ 12,400.00	\$ 9,879.40	\$ 2,520.60	\$ 8,720.60
20380.0	employee recog	\$ 1,000.00	\$ 83.33	\$ 350.38	\$ (267.05)	\$ 666.67	\$ 3,111.99	\$ (2,445.32)	\$ (2,111.99)
20510.0	liability insur	\$ 25,000.00	\$ 2,083.33		\$ 2,083.33	\$ 16,666.67	\$ 24,821.00	\$ (8,154.33)	\$ 179.00
20610.0	membership	\$ 1,900.00	\$ 158.33		\$ 158.33	\$ 1,266.67	\$ 1,439.41	\$ (172.74)	\$ 460.59
20760.0	office supplies	\$ 3,000.00	\$ 250.00	\$ 104.42	\$ 145.58	\$ 2,000.00	\$ 1,095.09	\$ 904.91	\$ 1,904.91
20810.0	postage	\$ 1,000.00	\$ 83.33	\$ 65.09	\$ 18.24	\$ 666.67	\$ 419.60	\$ 247.07	\$ 580.40
21030.0	agri / horti services	\$ 6,000.00	\$ 500.00		\$ 500.00	\$ 4,000.00	\$ 905.00	\$ 3,095.00	\$ 5,095.00
21040.0	agri / horti supplies	\$ 9,000.00	\$ 750.00	\$ -	\$ 750.00	\$ 6,000.00	\$ 3,816.02	\$ 2,183.98	\$ 5,183.98
21910.0	electricity	\$ 8,500.00	\$ 708.33	\$ 588.16	\$ 120.17	\$ 5,666.67	\$ 4,779.04	\$ 887.63	\$ 3,720.96
21930.0	refuse collection	\$ 6,000.00	\$ 500.00	\$ 564.20	\$ (64.20)	\$ 4,000.00	\$ 10,101.95	\$ (6,101.95)	\$ (4,101.95)
21950.0	stormwater	\$ 500.00	\$ 41.67	\$ 126.70	\$ (85.03)	\$ 333.33	\$ 756.95	\$ (423.62)	\$ (256.95)
21970.0	telephone	\$ 6,300.00	\$ 525.00	\$ 493.39	\$ 31.61	\$ 4,200.00	\$ 3,902.85	\$ 297.15	\$ 2,397.15
21980.0	water	\$ 14,500.00	\$ 1,208.33		\$ 1,208.33	\$ 9,666.67	\$ 11,400.30	\$ (1,733.63)	\$ 3,099.70
22050.0	auto maint services	\$ 5,000.00	\$ 416.67		\$ 416.67	\$ 3,333.33		\$ 3,333.33	\$ 5,000.00
22060.0	auto maint supplies	\$ 5,000.00	\$ 416.67		\$ 416.67	\$ 3,333.33	\$ 843.40	\$ 2,489.93	\$ 4,156.60
22260.0	expend tools	\$ 6,000.00	\$ 500.00	\$ 27.44	\$ 472.56	\$ 4,000.00	\$ 912.55	\$ 3,087.45	\$ 5,087.45
22360.0	fuel lube	\$ 10,000.00	\$ 833.33	\$ 636.18	\$ 197.15	\$ 6,666.67	\$ 5,032.11	\$ 1,634.56	\$ 4,967.89
22750.0	rent equipment	\$ 4,000.00	\$ 333.33		\$ 333.33	\$ 2,666.67		\$ 2,666.67	\$ 4,000.00
22810.0	shop equip services	\$ 1,000.00	\$ 83.33		\$ 83.33	\$ 666.67	\$ 1,077.50	\$ (410.83)	\$ (77.50)

	FY 2025		February			July-February			annual
	months for this report	annual	1/12	month	month to	ytd	ytd	ytd to	budget
	8	budget	0.0833%	actual	budget diff	budget	actual	budget diff	to actual
		A	B	C	D	E	F	G	H
			(1/12 of A)		(+B-C)	(B x #mon)		(+E-F)	(+A-F)
22820.0	shop equip supplies	\$ 6,000.00	\$ 500.00	\$ 548.21	\$ (48.21)	\$ 4,000.00	\$ 1,002.00	\$ 2,998.00	\$ 4,998.00
22910.0	other equip services	\$ 600.00	\$ 50.00		\$ 50.00	\$ 400.00		\$ 400.00	\$ 600.00
22920.0	other equip supplies	\$ 1,500.00	\$ 125.00	\$ -	\$ 125.00	\$ 1,000.00	\$ 3,192.98	\$ (2,192.98)	\$ (1,692.98)
23130.0	uniforms	\$ 1,000.00	\$ 83.33	\$ 159.90	\$ (76.57)	\$ 666.67	\$ 352.90	\$ 313.77	\$ 647.10
23210.0	custodial services	\$ -	\$ -		\$ -	\$ -		\$ -	\$ -
25050.0	accounting	\$ 11,000.00	\$ 916.67	\$ 1,500.00	\$ (583.33)	\$ 7,333.33	\$ 18,735.00	\$ (11,401.67)	\$ (7,735.00)
25070.0	assess coll services	\$ 12,000.00	\$ 1,000.00		\$ 1,000.00	\$ 8,000.00	\$ 6,138.71	\$ 1,861.29	\$ 5,861.29
25310.0	general counsel	\$ 2,000.00	\$ 166.67	\$ -	\$ 166.67	\$ 1,333.33	\$ 1,775.00	\$ (441.67)	\$ 225.00
25910.0	other prof services	\$ 19,000.00	\$ 1,583.33	\$ 706.73	\$ 876.60	\$ 12,666.67	\$ 9,384.29	\$ 3,282.38	\$ 9,615.71
28520.0	memorial day	\$ 17,000.00	\$ 1,416.67		\$ 1,416.67	\$ 11,333.33	\$ 720.79	\$ 10,612.54	\$ 16,279.21
28520.1	memorial temp workers	\$ 17,000.00	\$ 1,416.67		\$ 1,416.67	\$ 11,333.33		\$ 11,333.33	\$ 17,000.00
28980.0	other operating supplies	\$ 25,000.00	\$ 2,083.33	\$ 1,050.24	\$ 1,033.09	\$ 16,666.67	\$ 18,885.17	\$ (2,218.50)	\$ 6,114.83
28990.0	other operating services	\$ 54,206.00	\$ 4,517.17	\$ -	\$ 4,517.17	\$ 36,137.33	\$ 2,457.62	\$ 33,679.71	\$ 51,748.38
28990.1	temp workers	\$ 139,194.00	\$ 11,599.50	\$ 13,427.30	\$ (1,827.80)	\$ 92,796.00	\$ 133,042.80	\$ (40,246.80)	\$ 6,151.20
28990.2	gates	\$ 6,600.00	\$ 550.00	\$ 550.00	\$ -	\$ 4,400.00	\$ 4,400.00	\$ -	\$ 2,200.00
29340.0	public works	\$ 500.00	\$ 41.67		\$ 41.67	\$ 333.33		\$ 333.33	\$ 500.00
2000.0	2000's Totals	\$ 456,900.00	\$ 38,075.00	\$ 22,358.07	\$ 15,716.93	\$ 304,600.00	\$ 289,937.60	\$ 14,662.40	\$ 166,962.40
32100.0	lease interest	\$ -	\$ -		\$ -	\$ -	\$ -	\$ -	\$ -
32300.0	lease payment	\$ -	\$ -		\$ -	\$ -	\$ -	\$ -	\$ -
3000.0	3000's Totals	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
41010.0	land purchase	\$ 747,098.00	\$ 62,258.17		\$ 62,258.17	\$ 498,065.33		\$ 498,065.33	\$ 747,098.00
42020.0	structure / impr	\$ 25,000.00	\$ 2,083.33		\$ 2,083.33	\$ 16,666.67	\$ 55,740.57	\$ (39,073.90)	\$ (30,740.57)
43030.0	equipment	\$ 150,000.00	\$ 12,500.00		\$ 12,500.00	\$ 100,000.00	\$ 122,995.93	\$ (22,995.93)	\$ 27,004.07
44030.0	computer software	\$ -	\$ -		\$ -	\$ -		\$ -	\$ -
4000.0	4000's Totals	\$ 175,000.00	\$ 76,841.50	\$ -	\$ 76,841.50	\$ 614,732.00	\$ 178,736.50	\$ 435,995.50	\$ 743,361.50
66900.0	reconciliation differences	\$ -	\$ -		\$ -	\$ -		\$ -	\$ -
80400.0	commodities	\$ 32,000.00	\$ 32,000.00	\$ 5,187.00	\$ 26,813.00	\$ 256,000.00	\$ 16,187.90	\$ 239,812.10	\$ 15,812.10
80400.1	scroll plates	\$ -	\$ -	\$ 392.00	\$ (392.00)	\$ -	\$ 3,643.97	\$ (3,643.97)	\$ (3,643.97)
80400.2	urn vaults	\$ -	\$ -		\$ -	\$ -	\$ 717.50	\$ (717.50)	\$ (717.50)
80410.0	bank serv chgs	\$ -	\$ -	\$ -	\$ -	\$ -		\$ -	\$ -
8000.0	8000's Totals	\$ 32,000.00	\$ 32,000.00	\$ 5,579.00	\$ 26,421.00	\$ 256,000.00	\$ 20,549.37	\$ 235,450.63	\$ 11,450.63
TOTAL EXPENSE		\$ 1,063,900.00	\$ 180,249.83	\$ 54,610.82	\$ 125,639.01	\$ 1,441,998.67	\$ 737,945.36	\$ 704,053.31	\$ 1,073,052.64

FY 2025			February			July-February			annual
	months for this report	annual	1/12	month	month to	ytd	ytd	ytd to	budget
	8	budget	0.0833%	actual	budget diff	budget	actual	budget diff	to actual
		A	B	C	D	E	F	G	H
			(1/12 of A)		(+B-C)	(B x #mon)		(+E-F)	(+A-F)
NET ORDINARY INCOME			\$ -		\$ -	\$ -		\$ -	\$ -
OTHER INCOME/EXPENSE			\$ -		\$ -	\$ -	\$ -	\$ -	\$ -
OTHER EXPENSE			\$ -		\$ -	\$ -	\$ -	\$ -	\$ -
89999.0	transfer to pre-need liab	\$ -	\$ -		\$ -	\$ -	\$ 55,085.33	\$ (55,085.33)	\$ (55,085.33)
TOTAL OTHER EXPENSE		\$ -	\$ -	\$ -	\$ -	\$ -	\$ 55,085.33	\$ (55,085.33)	\$ (55,085.33)
NET OTHER INCOME/EXPENSE		\$ -	\$ -	\$ -	\$ -	\$ -	\$ 55,085.33	\$ (55,085.33)	\$ (55,085.33)
			\$ -		\$ -	\$ -		\$ -	\$ -
NET INCOME		\$ (242,276.00)	\$ (111,781.17)	\$ 2,223.31	\$ (114,004.48)	\$ (894,249.33)	\$ 119,347.30	\$ (1,013,596.63)	\$ (1,108,721.30)

FAIR OAKS CEMETERY DISTRICT NEW								
Budget vs. Actuals: Budget_FY25_P&L - FY25 P&L								
July 2024 - June 2025								
	Feb 2025				Total			
	Actual	Budget	over Budget	% of Budget	Actual	Budget	over Budget	% of Budget
Income								
91010.0 Cur Secured		12,557.08	-12,557.08	0.00%	155,884.59	150,685.00	5,199.59	103.45%
91020.0 Cur Unsecured	96.90	821.58	-724.68	11.79%	10,553.19	9,859.00	694.19	107.04%
91030.0 Supplement Cur	1,363.24	200.67	1,162.57	679.34%	3,322.35	2,408.00	914.35	137.97%
91040.0 Sec Delinquent		184.00	-184.00	0.00%	2,552.38	2,208.00	344.38	115.60%
91050.0 Supplement Delinq		61.08	-61.08	0.00%	551.16	733.00	-181.84	75.19%
91060.0 Unitary Cur Sec		171.25	-171.25	0.00%	2,091.31	2,055.00	36.31	101.77%
91300.0 Prior Unsecured	3.39	5.33	-1.94	63.60%	113.28	64.00	49.28	177.00%
91400.0 Prop Tax Penalties	7.52	2.00	5.52	376.00%	1,236.26	24.00	1,212.26	5151.08%
94100.0 Interest income		333.33	-333.33	0.00%	36,898.82	4,000.00	32,898.82	922.47%
94100.8 Interest Income 208A	16,114.94	0.00	16,114.94		99,403.88	0.00	99,403.88	
94100.9 Interest Income 209A	424.34	0.00	424.34		35,889.68	0.00	35,889.68	
95220.0 Prop Tax Relief		99.75	-99.75	0.00%	0.00	1,197.00	-1,197.00	0.00%
96910 Cemetery Services		0.00	0.00		-4,009.86	0.00	-4,009.86	
96910.0 PreNeed Collections		4,860.50	-4,860.50	0.00%	55,085.33	58,326.00	-3,240.67	94.44%
96910.1 Endowment Collections		3,645.42	-3,645.42	0.00%	27,465.00	43,745.00	-16,280.00	62.78%
96910.2 CSVC- Plot Fees	17,725.00	25,122.17	-7,397.17	70.56%	209,829.00	301,466.00	-91,637.00	69.60%
96910.3 Preneed Transfer - to Gen		2,413.67	-2,413.67	0.00%	25,247.00	28,964.00	-3,717.00	87.17%
96910.4 CSVC- Vaults	8,115.00	6,044.58	2,070.42	134.25%	63,803.00	72,535.00	-8,732.00	87.96%
96910.5 CSVC- Open & Close	10,786.00	7,967.58	2,818.42	135.37%	74,437.00	95,611.00	-21,174.00	77.85%
96910.6 CSVC- Miscellaneous	308.80	1,108.75	-799.95	27.85%	104,865.18	13,305.00	91,560.18	788.16%
96910.61 Convivence Fees Collected	424.85	0.00	424.85		1,824.37	0.00	1,824.37	
96910.62 96910.62 Interment Rights	0.00	0.00	0.00		0.00	0.00	0.00	
Total 96910.6 CSVC- Miscellaneous	\$ 733.65	\$ 1,108.75	-\$ 375.10	66.17%	\$ 106,689.55	\$ 13,305.00	\$ 93,384.55	801.88%
96910.8 CSVC- markers	824.00	2,285.67	-1,461.67	36.05%	13,502.00	27,428.00	-13,926.00	49.23%
96910.9 CSVC- Saturday Services	3,155.00	559.25	2,595.75	564.15%	8,647.00	6,711.00	1,936.00	128.85%

Total 96910 Cemetery Services	\$ 41,338.65	\$ 54,007.59	-\$ 12,668.94	76.54%	\$ 580,695.02	\$ 648,091.00	-\$ 67,395.98	89.60%
96911.0 Plot Refund		0.00	0.00		-19,299.42	0.00	-19,299.42	
97300.0 Donations		0.00	0.00		300.00	0.00	300.00	
97300.1 Memorial Day Don.		25.00	-25.00	0.00%	0.00	300.00	-300.00	0.00%
Total 97300.0 Donations	\$ 0.00	\$ 25.00	-\$ 25.00	0.00%	\$ 300.00	\$ 300.00	\$ 0.00	100.00%
Total Income	\$ 59,348.98	\$ 68,468.66	-\$ 9,119.68	86.68%	\$ 910,192.50	\$ 821,624.00	\$ 88,568.50	110.78%
Gross Profit	\$ 59,348.98	\$ 68,468.66	-\$ 9,119.68	86.68%	\$ 910,192.50	\$ 821,624.00	\$ 88,568.50	110.78%
Expenses								
11100.0 Salary	17,150.00	20,833.33	-3,683.33	82.32%	138,010.00	250,000.00	-111,990.00	55.20%
11240.0 Board		666.67	-666.67	0.00%	3,800.00	8,000.00	-4,200.00	47.50%
11320.0 Overtime		333.33	-333.33	0.00%	4,198.50	4,000.00	198.50	104.96%
12100.0 Retire	3,486.77	5,000.00	-1,513.23	69.74%	37,052.49	60,000.00	-22,947.51	61.75%
12200.0 OASDHI	1,311.98	1,500.00	-188.02	87.47%	11,169.66	18,000.00	-6,830.34	62.05%
12300.0 Group Ins	4,462.28	3,916.67	545.61	113.93%	40,599.72	47,000.00	-6,400.28	86.38%
12400.0 Comp Ins		1,041.67	-1,041.67	0.00%	12,264.00	12,500.00	-236.00	98.11%
12500.0 SUI	73.41	41.67	31.74	176.17%	336.00	500.00	-164.00	67.20%
1000's Total	26,484.44	33,333.34	-6,848.90	79.45%	247,430.37	400,000.00	-152,569.63	61.86%
20050.0 Advertising			0.00		20.00	0.00	20.00	
20290.0 Business Exp	95.73	1,000.00	-904.27	9.57%	5,536.18	12,000.00	-6,463.82	46.13%
20350.0 Education & Train	1,364.00	1,550.00	-186.00	88.00%	9,879.40	18,600.00	-8,720.60	53.12%
20380.0 Employee Recognition	350.38	83.33	267.05	420.47%	3,111.99	1,000.00	2,111.99	311.20%
20510.0 Liability Ins		0.00	0.00		24,821.00	25,000.00	-179.00	99.28%
20610.0 Membership		158.33	-158.33	0.00%	1,439.41	1,900.00	-460.59	75.76%
20760.0 Office Sup	104.42	250.00	-145.58	41.77%	1,095.09	3,000.00	-1,904.91	36.50%
20810.0 Postage	65.09	83.33	-18.24	78.11%	419.60	1,000.00	-580.40	41.96%
21030.0 Agri/Horti SVC		500.00	-500.00	0.00%	905.00	6,000.00	-5,095.00	15.08%
21040.0 Agri / Horti SUP		750.00	-750.00	0.00%	3,816.02	9,000.00	-5,183.98	42.40%
21910.0 Electricity	588.16	708.33	-120.17	83.03%	4,779.04	8,500.00	-3,720.96	56.22%
21930.0 Refuse Collect	564.20	500.00	64.20	112.84%	10,101.95	6,000.00	4,101.95	168.37%
21950.0 Stormwater	126.70	41.67	85.03	304.06%	756.95	500.00	256.95	151.39%
21970.0 Telephone	493.39	525.00	-31.61	93.98%	3,902.85	6,300.00	-2,397.15	61.95%
21980.0 Water		1,208.33	-1,208.33	0.00%	11,400.30	14,500.00	-3,099.70	78.62%
22050.0 Auto Maint SVC		416.67	-416.67	0.00%	0.00	5,000.00	-5,000.00	0.00%
22060.0 Auto Maint SUP		416.67	-416.67	0.00%	843.40	5,000.00	-4,156.60	16.87%
22260.0 Expend Tools	27.44	500.00	-472.56	5.49%	912.55	6,000.00	-5,087.45	15.21%
22360.0 Fuel- Lube	636.18	833.33	-197.15	76.34%	5,032.11	10,000.00	-4,967.89	50.32%
22750.0 Rent Equip		333.33	-333.33	0.00%	0.00	4,000.00	-4,000.00	0.00%
22810.0 Shop Equip SVC		83.33	-83.33	0.00%	1,077.50	1,000.00	77.50	107.75%
22820.0 Shop Equip SUP	548.21	500.00	48.21	109.64%	1,002.00	6,000.00	-4,998.00	16.70%
22910.0 Other Equip SVC		50.00	-50.00	0.00%	0.00	600.00	-600.00	0.00%
22920.0 Other Equip SUP		125.00	-125.00	0.00%	3,192.98	1,500.00	1,692.98	212.87%

23130.0 Uniforms	159.90	83.33	76.57	191.89%	352.90	1,000.00	-647.10	35.29%
25050.0 Account SVC	1,500.00	916.67	583.33	163.64%	18,735.00	11,000.00	7,735.00	170.32%
25070.0 Assess Coll SVC		1,000.00	-1,000.00	0.00%	6,138.71	12,000.00	-5,861.29	51.16%
25310.0 General Counsel		166.67	-166.67	0.00%	1,775.00	2,000.00	-225.00	88.75%
25910.0 Other Prof SVC	706.73	1,583.33	-876.60	44.64%	9,384.29	19,000.00	-9,615.71	49.39%
28520.0 Memorial Day		0.00	0.00		720.79	17,000.00	-16,279.21	4.24%
28520.1 MD Temp Workers		0.00	0.00		0.00	17,000.00	-17,000.00	0.00%
28980.0 Other Oper SUP	1,050.24	2,083.33	-1,033.09	50.41%	18,885.17	25,000.00	-6,114.83	75.54%
28990.0 Other Oper SVC		4,517.17	-4,517.17	0.00%	2,457.62	54,206.00	-51,748.38	4.53%
28990.1 Temp Workers	13,427.30	11,599.50	1,827.80	115.76%	133,042.80	139,194.00	-6,151.20	95.58%
28990.2 Gates	550.00	550.00	0.00	100.00%	4,400.00	6,600.00	-2,200.00	66.67%
29340.0 Public Works		41.67	-41.67	0.00%	0.00	500.00	-500.00	0.00%
2000's Total	22,358.07	33,158.32	-10,800.25	67.43%	289,937.60	456,900.00	-166,962.40	63.46%
32100.0 Lease Interest		0.00	0.00		0.00	0.00	0.00	
32300.0 Lease Payment		0.00	0.00		0.00	0.00	0.00	
3000's Total	0.00	0.00	0.00		0.00	0.00	0.00	
41010.0 Land Purchase		62,258.17	-62,258.17	0.00%	0.00	747,098.00	-747,098.00	0.00%
42020.0 Structure / Improv		2,083.33	-2,083.33	0.00%	55,740.57	25,000.00	30,740.57	222.96%
43030.0 Equipment		0.00	0.00		122,995.93	150,000.00	-27,004.07	82.00%
44030.0 Computer Software		0.00	0.00		0.00	0.00	0.00	
4000's Total	0.00	64,341.50	-64,341.50	0.00%	178,736.50	922,098.00	-743,361.50	19.38%
80400.0 Commodities	5,187.00	888.92	4,298.08	583.52%	16,187.90	10,667.00	5,520.90	151.76%
80400.1 Scroll Plates	392.00	888.92	-496.92	44.10%	3,643.97	10,667.00	-7,023.03	34.16%
80400.2 Urn Vaults		888.92	-888.92	0.00%	717.50	10,667.00	-9,949.50	6.73%
8000's Total	5,579.00	2,666.76	2,912.24	209.21%	20,549.37	32,001.00	-11,451.63	64.21%
Merchant deposit fees	189.31	125.00	64.31	151.45%	1,291.52	1,500.00	-208.48	86.10%
Total Expenses	\$ 54,610.82	\$ 133,624.92	-\$ 79,014.10	40.87%	\$ 737,945.36	\$ 1,812,499.00	-\$ 1,074,553.64	40.71%
Net Operating Income	\$ 4,738.16	-\$ 65,156.26	\$ 69,894.42	-7.27%	\$ 172,247.14	-\$ 990,875.00	\$ 1,163,122.14	-17.38%
Other Expenses								
89999.0 Tranfer To Pre-need Liability		2,011.64	-2,011.64	0.00%	55,085.33	45,816.65	9,268.68	120.23%
Reconciliation Discrepancies-1		0.00	0.00		97.84	-1,601.53	1,699.37	-6.11%
Total Other Expenses	\$ 0.00	\$ 2,011.64	-\$ 2,011.64	0.00%	\$ 55,183.17	\$ 44,215.12	\$ 10,968.05	124.81%
Net Other Income	\$ 0.00	-\$ 2,011.64	\$ 2,011.64	0.00%	-\$ 55,183.17	-\$ 44,215.12	-\$ 10,968.05	124.81%
Net Income	\$ 4,738.16	-\$ 67,167.90	\$ 71,906.06	-7.05%	\$ 117,063.97	-\$ 1,035,090.12	\$ 1,152,154.09	-11.31%
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